# CASTLEPOINT NATIONAL INSURANCE COMPANY 

Selected Financial Information and Analysis

## As of and for the quarter ended March 31, 2017

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# CASTLEPOINT NATIONAL INSURANCE COMPANY 

## Selected Financial Information and Analysis

## Overview

Castlepoint National Insurance Company (CNIC or the Company) is the surviving entity from a merger with Tower Insurance Company of New York, CastlePoint Insurance Company, Hermitage Insurance Company, Massachusetts Homeland Insurance Company, North East Insurance Company, Preserver Insurance Company, Tower National Insurance Company, York Insurance Company of Maine and Castlepoint Florida Insurance Company (pre-merger affiliates). All intercompany assets and liabilities arising between the pre-merger affiliates were eliminated. The Company and its pre-merger affiliates were members of Tower Group International Ltd. (Tower) and were ultimately owned by ACP Re, Ltd. (ACPRe). The merger agreement was structured so that CNIC will have responsibility for all of Tower's direct insurance business. CNIC and the pre-merger affiliates (except for Castlepoint Florida Insurance Company) were members of the Tower's US Pool. Subsequent to the completion of the merger, on July 28, 2016, CNIC was placed into conservation by the California Insurance Commissioner, and subject to the oversight of the California Insurance Commissioner.

Pursuant to the July 28, 2016 Order Appointing Insurance Commissioner as Conservator and Restraining Orders (the Conservation Order), the California Insurance Commissioner was appointed as the statutory Conservator of the Company. The Conservation Order authorizes and empowers the Commissioner, through the Conservation \& Liquidation Office, to conserve the Company and its assets for the benefit of the Company's claimants, creditors and shareholder, as provided in Sections 1010 through 1062 of the Insurance Code of the State of California. The Commissioner has also filed a Conservation and Liquidation Plan for the Company which was approved September 13, 2016. As part of the Conservation and Liquidation Plan, ACP Re commuted its aggregate stop loss reinsurance retrocession agreement with two affiliated companies who in turn provided aggregate stop loss reinsurance protection to Castlepoint Reinsurance Company (CPRe), (a Bermuda reinsurance company that was an affiliate of CNIC) and those companies' aggregate stop loss to CPRe were also cancelled, terminated and commuted. Concurrent with the execution of these agreements, CPRe commuted all of its reinsurance agreements with CNIC and the pre-merged companies, with consideration to CNIC being all of net tangible assets of CPRe, such that after the commutation CPRe has no further obligation to CNIC. Finally, CNIC received a cash payment of \$200 million from the owners of ACPRe in exchange for their agreement to the commutation agreements. CNIC has been using these funds to pay losses and other expense of the estate while in conservation.

In accordance with the Conservation and Liquidation Plan, two Administrative Services Agreements were executed with AmTrust Financial Services Inc. and with National General Holdings Company for the continuity of claims servicing and payment processing for a period of 24 months. Also, ACP Re has no control over CNIC or ownership of any other of the Tower Group Companies after it transferred its ownership interest in the stock of all of the remaining Tower Group Companies to a trust, pursuant to the Conservation and Liquidation Plan.

On March 30, 2017, the Superior Court of the State of California issued a Liquidation Order (effective April 1, 2017) for Castlepoint National Insurance Company. The Order directs the Liquidator to liquidate and wind up the business of Castlepoint and to act in all ways and exercise all powers necessary for the purpose of carrying out this Order and the Liquidation provision of the California Insurance Co, Insurance Sections 1010 et seq.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

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Effective April 1, 2017 all direct claims of Castlepoint (and the merged entities) that arose under policies of insurance that are protected by State Guaranty Funds are being transferred to the State Guaranty Funds that have jurisdiction over the claims. All claims issued under policies of insurance that are not protected by State Guaranty Funds are being transferred back to the insureds under the policies, and such insureds are eligible to file a proof of claim with the Liquidator. Such proofs of claim forms are expected to be mailed to insureds and all other potential creditors in the second quarter of 2017. Claims filed by these insureds without Guaranty Fund protection and approved by the Liquidator will receive the same creditor classification as those claims filed by the State Guaranty Funds.

Other creditors, including claims that arose from policies of reinsurance issued by the Company will be subordinated to the claims of the Guaranty Funds and the direct claims of insureds not protected by Guaranty Funds.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

## Statutory Balance Sheets <br> (Unaudited)

| (\$ in thousands) | 31-Mar-17 | 31-Dec-16 | Increase <br> (Decrease) |
| :---: | :---: | :---: | :---: |
| Admitted Assets |  |  |  |
| Cash and invested assets |  |  |  |
| Unrestricted assets | \$ 75,878 | \$ 130,834 | \$ (54,956) |
| Restricted assets |  |  |  |
| Pledged to states | 320,689 | 352,911 | $(32,222)$ |
| Pledged for reinsurance | 80,625 | 84,278 | $(3,653)$ |
| Funds at Lloyds and other invested assests | 42,072 | 41,949 | 123 |
| Total restricted assets | 443,386 | 479,138 | $(35,752)$ |
| Total cash and invested assets | 519,264 | 609,972 | $(90,708)$ |
| Investment income due and accrued | 3,589 | 4,297 | (708) |
| Uncollected premiums and agents' balances | 834 | 2,565 | $(1,731)$ |
| Amounts recoverable from reinsurers | 26,503 | 26,922 | (419) |
| Funds held by or deposited with reinsured companies | 772 | 1,222 | (450) |
| Miscellaneous assets | 52,533 | 63,450 | $(10,917)$ |
| Total admitted assets | \$ 603,495 | \$ 708,428 | \$ (104,933) |
| Liabilities, capital and surplus |  |  |  |
| Liabilities |  |  |  |
| Reserve for losses and loss adjustment expenses | \$ 829,659 | \$ 931,723 | \$ (102,064) |
| Reinsurance payable on paid losses and LAE | 10,561 | 11,425 | (864) |
| Ceded reinsurance premiums payable | 1,490 | 5,770 | $(4,280)$ |
| Funds held by company under reinsurance treaties | 21,832 | 21,662 | 170 |
| Miscellaneous liabilities | 21,313 | 19,757 | 1,556 |
| Total liabilities | 884,855 | 990,337 | $(105,482)$ |
| Capital and surplus |  |  |  |
| Common capital stock | 4,200 | 4,200 | - |
| Surplus notes | 3,000 | 3,000 | - |
| Gross paid in and contributed surplus | 521,742 | 521,742 | - |
| Unassigned deficit | $(810,613)$ | $(811,162)$ | 549 |
| Special surplus funds from retroactive reinsurance | 311 | 311 | - |
| Total capital and surplus | $(281,360)$ | $(281,909)$ | 549 |
| Total liabilities, capital and surplus | \$ 603,495 | \$ 708,428 | \$ (104,933) |

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

## Notes to Statutory Balance Sheets


#### Abstract

Assets Total cash and invested assets were $\$ 519.3$ million at March 31, 2017 compared to $\$ 610.0$ million at December 31, 2016. During the first quarter of 2017, there was a decrease of $\$ 90.7$ million as the Company funded direct loss payments of $\$ 125.8$ million and this was largely offset by reinsurance proceeds, a distribution from CPRe (as further described below) and net investment income received.

Investment income due and accrued decreased by $\$ 0.7$ million, or $16.3 \%$, to $\$ 3.6$ million at March 31, 2017 compared to $\$ 4.3$ million at December 31, 2016.

Reinsurance recoverable was $\$ 26.5$ million at March 31, 2017 compared to $\$ 26.9$ million at December 31, 2016. Balances collected during the first quarter 2017 were $\$ 18.3$ million, compared to collections of $\$ 13.2$ million in the fourth quarter 2016. None of these balances are currently in dispute. Reinsurance contracts do not relieve CNIC from its obligations to policyholders. Failure of reinsurers to honor their obligations could result in losses to CNIC.

Funds held by or deposited with reinsured companies were $\$ 0.8$ million at March 31, 2017 compared to $\$ 1.2$ million at December 31, 2016.

Miscellaneous assets were $\$ 52.5$ million at March 31, 2017 compared to $\$ 63.4$ million at December 31, 2016, as shown below. The amounts receivable from CPRe represent CPRe's net tangible assets which are due to CNIC under the terms of the commutation agreement with CPRe. The receivable from CPRe decreased by $\$ 8.8$ million in the first quarter of 2017 due to a distribution from CPRe to CNIC which was approved by the Bermuda regulators. There were also decreases in advances to TPAs and in the receivable balance from AmTrust.


## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

Notes to Statutory Balance Sheets, continued

## Assets, continued

## Miscellaneous Assets (unaudited)

| (\$ in thousands) | 31-Mar-17 | 31-Dec-16 | Increase <br> (Decrease) |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Tangible value of CPRe due to Estate | $\$$ | 10,888 | $\$$ | 19,670 | $\$$ |
| Advances to TPA's | 9,472 |  | 11,101 |  | $(1,629)$ |
| Involuntary fair plan assumed | 9,719 | 9,719 | - |  |  |
| Workers' compensation fund assessment | 6,589 | 7,398 | $(809)$ |  |  |
| Loss payment suspense | 6,719 | 4,568 | 2,151 |  |  |
| Receivable from AmTrust | $(222)$ | 3,595 | $(3,817)$ |  |  |
| Receivable from residual market pools | 3,209 |  | 3,209 | - |  |
| Other |  | 6,159 |  | 4,190 | 1,969 |
| Total | $\mathbf{\$}$ | $\mathbf{5 2 , 5 3 3}$ | $\mathbf{\$}$ | $\mathbf{6 3 , 4 5 0}$ | $\mathbf{\$}$ |

## Liabilities

The Company's net losses and LAE reserves were $\$ 829.7$ million at March 31, 2017 compared to $\$ 931.7$ million at December 31, 2016. The reduction in the March 31, 2017 balance results from first quarter direct losses paid offset by amounts billed to reinsurers.

Reinsurance payable on paid losses and LAE were $\$ 10.6$ million at March 31, 2017 compared to $\$ 11.4$ million at December 31, 2016. Under the Conservation and Liquidation Plan, the Company is no longer making payments on assumed business and is instead permitting its cedants to draw down collateral, if available.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

## Notes to Statutory Balance Sheets, continued

## Liabilities, continued

Ceded reinsurance premiums payable were $\$ 1.5$ million at March 31, 2017 compared to $\$ 5.8$ million at December 31, 2016. The balance decreased by $\$ 4.3$ million between December 2016 and March 2017 primarily due to the reclassification of sliding scale commission payables against reinsurance recoverables.

Funds held by the Company were $\$ 21.8$ million at March 31, 2017 compared to $\$ 21.7$ million at December 31, 2016.

The Company had no balances payable to parent and affiliates at March 31, 2017 and December 31, 2016.
Miscellaneous liabilities were $\$ 21.3$ million at March 31, 2017 compared to $\$ 19.8$ million at December 31, 2016. Included in this balance are outstanding checks of $\$ 16.9$ million and $\$ 17.1$ million at March 31, 2017 and December 31, 2016, respectively.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

Notes to Statutory Balance Sheets, continued

## Capital and Surplus Accounts

The following table sets forth the changes in policyholders' surplus for the three months ended March 31, 2017 and year ended December 31, 2016:

## Changes in Policyholders' Surplus (unaudited)

| (\$ in thousands) | Three months ended March 31, 2017 |  | Year ended December 31, 2016 |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Policyholders' surplus, beginning period | \$ | $(281,909)$ | \$ | $(311,760)$ | \$ | 29,851 |
| Net (loss) |  | (532) |  | $(81,078)$ |  | 80,546 |
| Change in net unrealized capital gains |  | 553 |  | 613 |  | (60) |
| Change in non-admitted assets |  | 458 |  | 71,514 |  | $(71,056)$ |
| Aggregate write-ins for gains and losses in surplus |  | 70 |  | 38,802 |  | $(38,732)$ |
| Policyholders' surplus, ending period | \$ | $(281,360)$ | \$ | $(281,909)$ | \$ | 549 |

Surplus increased by $\$ 0.6$ million in the first quarter 2017 primarily from unrealized capital gains and investment income earned, partially offset by other underwriting expenses.

## Changes in Non-Admitted Assets (unaudited)

|  | Three months <br> ended March | Year ended <br> December <br> 31, 2016 | Increase <br> (Decrease) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (\$ in thousands) | $\$$ | - | $\$$ | 9,052 | $\$$ |
| Other invested assets | - | $6,052)$ |  |  |  |
| Premium receivable | 458 |  | 3,732 | $(6,256)$ |  |
| Other assets | - | 52,474 | $(3,274)$ |  |  |
| Receivables from parents and affiliates |  | - | $(52,474)$ |  |  |
| Total change in non-admitted assets | $\$$ | $\mathbf{4 5 8}$ | $\$$ | $\mathbf{7 1 , 5 1 4}$ | $\$$ |

The changes in non-admitted assets during the first quarter of 2017, were primarily due to the advances to TPA's that are no longer non-admitted. During the quarter, the Company wrote off its remaining fixed assets, and this write off was offset by a decrease in non-admitted assets, so surplus was unaffected by this change.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

## Statements of Operations

(Unaudited)

| (\$ in thousands) | Three months ended March 31, 2017 |  | Year ended <br> December <br> 31, 2016 |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premium earned | \$ | (78) | \$ | $(4,354)$ | \$ | 4,276 |
| Losses incurred and loss adjustment expenses incurred |  | (430) |  | $(203,662)$ |  | 203,232 |
| Other underwriting expenses incurred |  | $(3,284)$ |  | $(25,359)$ |  | 22,075 |
| Commutation gain |  |  |  | 200,000 |  | $(200,000)$ |
| Affiliated balance (previously non-admitted) |  | - |  | $(52,474)$ |  | 52,474 |
| Net underwriting (loss) |  | $(3,792)$ |  | $(85,849)$ |  | 82,057 |
| Net investment income earned |  | 2,569 |  | 18,817 |  | $(16,248)$ |
| Net realized capital (loss) |  | 311 |  | $(6,968)$ |  | 7,279 |
| Net investment gain (loss) |  | 2,880 |  | 11,849 |  | $(8,969)$ |
| Other expenses |  | 380 |  | $(7,078)$ |  | 7,458 |
| Net (loss) | \$ | (532) | \$ | $(81,078)$ | \$ | 80,546 |

## Notes to Statements of Operations

## Loss and loss adjustment expenses incurred

The Company reported loss and loss adjustment expenses incurred of $\$ 0.4$ million.
The Company has ULAE provided to it at no cost under the Administrative Services Agreements that it executed in conjunction with the Conservation and Liquidation Plan on September 14, 2016. During the first quarter of 2017, the Company estimates that it saved approximately $\$ 4.1$ million and $\$ 1$ million, respectively, by having its ULAE service provided at no charge by AmTrust and National General.

## Other underwriting expenses

Other underwriting expenses for the three months ended March 31, 2017 were $\$ 3.3$ million compared to $\$ 25.4$ million for the year ended December 31, 2016.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

## Other Underwriting expenses

|  | Three months <br> ended March <br> $\mathbf{3 1 , 2 0 1 7}$ | Year ended <br> December <br> $\mathbf{3 1 , ~ 2 0 1 6}$ | Increase <br> (Decrease) |  |
| :--- | :---: | :---: | :---: | ---: |
| \$ in thousands) | $\$$ | 1,730 | $\$$ | 4,134 |
| $\$$ | $(2,404)$ |  |  |  |
| Commission and BB\&A | 1,146 |  | 4,975 | $(3,829)$ |
| Salaries and employee benefits |  | 35 | 4,071 | $(4,036)$ |
| Rent \& depreciation | 1,334 | 5,658 | $(4,324)$ |  |
| Professional services | $(961)$ | 6,521 | $(7,482)$ |  |
| Other |  | $\mathbf{3 , 2 8 4}$ | $\$ \mathbf{2 5 , 3 5 9}$ | $\$$ |
| Total | $\mathbf{( 2 2 , 0 7 5 )}$ |  |  |  |

Commission and BB\&A were $\$ 1.7$ million for the period ended March 31, 2017. The balance comprises of $\$ 2.0$ of sliding scale ceded commission for the Company's reinsurance covers offset by direct return commission. The decrease in rent \& depreciation is due to the write-off of fixed assets noted above. The decrease in other expenses is primarily due to the refund of a 2015 New York state assessment.

Net investment income and net realized capital gains (losses)
Net investment income earned was $\$ 2.6$ million for the three months ended March 31, 2017 compared to $\$ 18.8$ million for the year ended December 31, 2016.

Net realized capital gains were $\$ 0.3$ million for the three months ended March 31, 2017 compared to net capital losses of $\$ 7.0$ million for the year ended December 31, 2016.

## Other expenses

Other expenses decreased to $\$ 0.4$ million (income), at March 31, 2017 compared to $\$ 7.1$ million (expense) at December 31, 2016. The change is primarily due to agents’ balances write offs at December 31, 2016 and recoveries collected in the first quarter of 2017.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

| (\$ in thousands) | nents of d) | Year ended December$\text { 31, } 2016$ | Increase (Decrease) |
| :---: | :---: | :---: | :---: |
|  | Three months ended March 31, 2017 |  |  |
| Cash from Operations |  |  |  |
| Benefit and loss related payments | $(90,545)$ | \$ $(255,229)$ | \$ 164,684 |
| Commutation gain | - | 200,000 | $(200,000)$ |
| Commission and other expenses paid | $(15,777)$ | $(21,177)$ | 5,400 |
| Premiums collected net of reinsurance | $(2,039)$ | $(4,479)$ | 2,440 |
| Net investment income | 3,801 | 23,304 | $(19,503)$ |
| Miscellaneous income | (38) | 222 | (260) |
| Federal income taxes recovered | - | 1,712 | $(1,712)$ |
| Net cash provided by (used in) operations | (104,598) | $(55,647)$ | $(48,951)$ |
| Net cash provided by investments | 22,380 | 169,411 | $(147,031)$ |
| Net cash provided by (used in) misc.sources | 13,552 | $(24,932)$ | 38,484 |
| Net change in cash and cash equivalents | $(68,666)$ | 88,832 | $(157,498)$ |
| Cash and cash equivalents Beginning of year | 179,444 | 90,612 | 88,832 |
| Cash and cash equivalents, end of period | \$ 110,778 | \$ 179,444 | \$ (68,666) |

## Notes to Statutory Statements of Cash Flows

CNIC had a net cash outflow of $\$ 68.7$ million for the three months ended March 31, 2017 compared to $\$ 88.8$ million inflow for the year ended December 31, 2016. For the three months ended March 31, 2017, the Company had a net cash outflow of $\$ 90.5$ million from benefits and loss related payments and outflow of $\$ 15.8$ million from commission and other expenses partially offset by inflows of $\$ 13.6$ million from the miscellaneous sources and net proceeds from investments of $\$ 22.4$ million. The Company is in run-off, and expects continued outflow of operating cash.

The Cash and cash equivalents of $\$ 110.8$ million at March 31, 2017 ties to the amount that would be included in the Company's statutory presentation of assets. A reconciliation to the accompanying balance sheet is presented below ( $\$ 000$ ):

| Bonds | $\$ 366,414$ |
| :--- | ---: |
| Cash | 110,778 |
| Other Invested assets | 42,072 |
| Investment receivable | $\mathbf{0}$ |
| Total | $\underline{\mathbf{5 5 1 9 , 2 6 4}}$ |

## CASTLEPOINT NATIONAL INSURANCE COMPANY

Selected Financial Information and Analysis

|  |  |  |  |  |  | Castlepoint Adjusted Direc (Data | ational Insurance Reserves (Los As of Februa Internally prep | Company (in and ALAE) by , $\qquad$ | Conservation <br> State \& by Line <br> ed) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State Desc | $\begin{gathered} \text { Fire and Allied } \\ \text { Lines } \end{gathered}$ | Homeow ners Mulitple Peril | Commercial Multiple Periil (Non-Liab Portion) Portion) | $\begin{gathered} \text { Commercial } \\ \text { Muthiplel Peril } \\ \text { (liabitrity } \\ \text { Portion } \end{gathered}$ | Ocean and Inland Marine | Workers Comp | Other liability occurrence | Other liability Claims Made | Excess Workers' Comp | $\begin{aligned} & \text { Products } \\ & \text { liability } \\ & \text { Occurrence } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Private } \\ \text { passenger } \\ \text { auto liab } \\ \hline \end{gathered}$ | Commercial auto liab | $\begin{gathered} \text { Private } \\ \text { Passenger } \\ \text { auto physical } \\ \text { damage } \end{gathered}$ | Commercial Auto physical damage | Fideltity and Surety | Boilers \& machinery | Paids |
| Alabama |  |  | 240710 | 29765 |  | 181886 | 29194 |  |  |  |  | 460342 |  |  |  |  | 981897 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Arizona |  |  |  |  |  | 1129754 $1,636,591$ | 27079 |  |  |  |  | 71,550 |  |  |  |  | 1156833 <br> $1,708,141$ <br> 1020 |
| Califorria |  | 190849 | 465814 | 462084 | 301100 | 71611278 | 1274734 | 192856 | 35459058 | 142259 | 54560 | 529940 |  | 4900 | 45935 | - | 110735366 |
| Colorado |  |  |  | 112,330 541602 |  | 60,281 539324 |  | 27,864 |  |  |  | 6,880 87652 |  |  |  |  | $\begin{array}{r}207,355 \\ 2934755 \\ \hline\end{array}$ |
| Connecticut Delaw are | $-$ | 575,109 | 45,000 | 541,602 | $\div$ | $\begin{array}{r}539,324 \\ 23,560 \\ \hline\end{array}$ | 262,759 | $\div$ | - |  | 883,310 | 87,652 | - | - | - | - | $\begin{array}{r}2,934,755 \\ 23,560 \\ \hline\end{array}$ |
| District of Columbia |  |  |  | 15,825 | - | 10,731 | 25,000 |  |  |  |  | 22,304 |  |  |  |  | 23,560 77,861 |
|  | - | - | (14,022) | 450,656 <br> 25172 | - | 12,191,284 | 1,647,076 | 451,000 | 1,109,355 | - | 327,500 | 4,028,382 |  |  | 17,960 <br> 279 | - | $\frac{20,209,191}{232910}$ |
| Georgia |  |  |  | 251,432 |  | 1,989,402 | 10,043 | 25,000 |  |  |  | 54,554 |  |  | 2,279 |  | 2,332,710 |
| Hawaii |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Idaho linois |  |  |  | 109,701 | $\cdots$ | 167,456 $5,725,195$ | 12,368 |  | - | - |  | 10,700 |  |  |  |  | 167,456 $5,857,964$ |
| Indiana |  |  |  |  |  | 20,845 |  | - |  |  |  | 5,961 |  |  |  |  | 26,805 |
| lowa | - | - |  |  | - | 7,700 | - | - | - | - |  |  | - | - |  | - | 7,700 |
| Kansas | - |  |  | - |  | 438,328 | - | - | - |  |  |  |  |  |  |  | 438,328 |
| Kentucky | - | - | 2.500 | 196,184 | 24.074 | 10626 952,682 | 4.400 | - | - | 15,558 |  | 1000000 $1,121,126$ | - | 2.500 | - |  | ${ }^{1,010626}{ }_{2}^{1,319,024}$ |
| Maine | 8000 | 95681 |  | 15000 |  |  |  | - |  |  | 626188 | 26500 |  |  |  |  | 771369 |
| Maryland |  |  |  |  |  | 5,442,774 |  | - | - | - |  | 103,717 |  | - |  | - | 5,546,491 |
| Massachusetts |  | 450038 | 266313 | 294946 |  | (200810) | 49917 | - | - | - | 527174 | 750 |  |  |  |  | 1388328 |
| Michigan Minnesota | - | - | - |  | 17,390 | $\begin{array}{r}973,632 \\ 57,424 \\ \hline\end{array}$ | - | - | - | - | - | 24,723 | - | - | - | - | $\begin{array}{r}991,022 \\ 82,147 \\ \hline\end{array}$ |
| Mississippi | - | - | - | 130,142 | - | 71,907 | - | - | - | - | - |  | - | - |  | - | 202,049 |
| Missouri | - | - | - | 2,501 | - | 270,950 | - | - | - |  |  |  |  |  | 3,975 | - | 277,426 |
|  | - | - | - |  | - | 946,479 | - | - | - | - |  | - | - |  |  | . | 946.479 |
| Nevada |  |  |  |  | - | 13,387,684 |  | 68,985 |  |  |  | 95,000 |  |  |  |  | 13,551,669 |
| New Hampshire | 6,453 | 1,199 |  |  |  | ${ }^{220,521}$ |  |  |  |  | 15,000 |  |  |  |  |  | 243,173 |
| New Jersey |  | 1,478,751 | 566,641 | 2,395,361 | - | 21,013,205 | 1,537,140 |  | 692,055 | 44,500 | 1,319,465 | 760,901 |  | 3,646 |  |  | 29,811,665 |
| New Mexico | - | 7,871,992 | 2,309,553 | 49,751,441 | - | 64,979,574 | 30,519,829 | 209,027 | - | 196,806 | 2 | 13,047,691 |  | 321 | 711,852 | 27,775 | 169,625,862 |
| North Carolina |  |  |  |  | - | 7,590 |  | , | - | , |  | 13,121 | - |  |  |  | 20,711 |
| Ohio | 179,735 | - | 22,924 | - | - | 268,371 | - |  |  |  |  | 4,998 |  |  |  |  | 476,028 |
| Oklahoma |  |  |  |  |  | 113754 |  |  |  |  |  | 60121 |  |  |  |  | 173875 |
|  |  |  |  |  | - | 24,985 | 500 | - |  | - | - | 359,774 |  |  | (14,303) |  | 370,955 |
| Pennsylvania |  |  | 15605 25000 | 330207 | - | 2488930 52419 | 32503 | - | - |  | 136.000 | 268324 | 1300 |  | 3438 |  | $\begin{array}{r}131006 \\ \hline 214719 \\ \hline\end{array}$ |
| South Carolina | - | - | 770 | 30855 | - | 639 494 | 10000 | - | - | - |  | 256150 |  | 50000 | - | - | 987270 |
| South Dakota | 250 | - | 56 |  | - | 1809 | 5000 | - | $\square$ | $\cdots$ | - | 134292 | - | $\square$ | 2351 | - | 264270 |
| Texas |  | (0) | 393 | 443,710 | - | 3,314,587 | 147,731 |  | - | 250 |  | 2,041,675 |  |  | 48,665 |  | 5,997,011 |
| Utah |  |  |  |  |  | 45,229 |  |  |  |  |  |  |  |  | 50,000 |  | 95,229 |
| Vermont |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Virginia |  |  |  | 1 |  | 109,413 | 750 | $\div$ | - | - |  | ${ }^{144,471} 406008$ | $\div$ | 306 |  |  | $\begin{array}{r}254,190 \\ 406,759 \\ \hline\end{array}$ |
| West Virginia |  |  |  |  |  | 173,293 |  |  |  |  |  |  |  |  |  |  | 173,293 |
| Wisconsin | - | - | - | - | - |  | - | - | - | - | - | 14,762 | - | - | - | - | 14,762 |
| Total | 194,438 | 10,703,620 | 3,947,770 | 55,563,744 | 342.564 | 211,327,068 | 35,596,021 | 974,732 | 37,260,467 | 399,372 | 3,889,200 | 25,262,368 | 1,300 | 61,673 | 872,151 | 27,775 | 386,424,264 |

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## CASTLEPOINT NATIONAL INSURANCE COMPANY

Selected Financial Information and Analysis

|  |  |  |  |  |  |  | Na ional Insurance <br> t Paid Loss and <br> the Quarter End <br> a Internally prep | e Company (in Paid ALAE by ed March 31, 20 ared and Unaud | onservation) ate \& by Line <br> d) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State Desc | Fire and Allied Lines | Homeow ners <br> Mulitple Peril | $\begin{aligned} & \text { Multiple Peril } \\ & \text { (Non-Liab } \end{aligned}$ Portion) | $\begin{aligned} & \text { Commercial } \\ & \text { Multiple Peril } \\ & \text { (liability } \end{aligned}$ Portion) | Ocean and Inland Marine | Workers Comp | O her liability occurrence | Other liability Claims Made | Excess Workers Comp | Products liability - | $\begin{aligned} & \text { Private } \\ & \text { passenger } \\ & \text { auto liab } \end{aligned}$ | Commercial auto liab | $\begin{gathered} \text { Private } \\ \text { Passenger } \\ \text { auto physical } \\ \text { adamage } \end{gathered}$ | Commercial Auto physical damage | Surety | Boilers \& machinery | Paids |
| Alabama |  | 14,768 | 51,734 | 47,027 |  | 31949 | 153,820 |  |  | 16,087 |  | 22,303 |  |  |  |  | 337,689 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Arizona |  |  |  |  |  | $\begin{array}{r}247554 \\ \hline 26.489\end{array}$ | 15,346 |  |  |  | 22.496 | 50,661 <br> 2.018 | 3090 |  |  |  | $\begin{array}{r}313,561 \\ 54,092 \\ \hline\end{array}$ |
| California | (7,462) | 243,950 | 68,141 | 915,535 |  | 10,842,612 | 1298,258 | 61,326 | 2,575,763 | 116,258 | 110,182 | ${ }^{2386,350}$ | 40245 | 731 | 38,313 |  | -18,690,202 |
| Colorado |  |  |  | 39,143 |  | 8255 |  | ${ }^{9,062}$ |  |  | 4,194 | 23,625 | (1,105) |  |  |  | 83,174 |
| Connec icut | 0 | 105,861 | 184,768 | 1,126,001 | (0) | 966870 | 997,865 |  |  | . | 1,395 335 |  | 84376 | - | - | - | 4861,077 |
| Delaw are |  |  |  | 0,997 |  | 12841 | 13,028 | ${ }_{3,330}$ |  |  | 17279 <br> , 725 |  | $\begin{array}{r}17,489 \\ \hline 3,474 \\ \hline\end{array}$ |  |  |  | 47,609 34.555 |
| Florida | 1,191 | 2,175 | 13,566 | 526,506 | 16,323 | 1,603 910 | 953,067 | 16,633 | 65,203 | 128,000 | 1,051,146 | 2925,721 | 97023 | 13,612 | 5,766 |  | 7,419,842 |
| Georgia |  |  |  | 4,553 |  | 444260 124 | 6,811 |  |  |  | 35,670 | 308,275 | 36091 |  |  |  | 836,357 |
| Haw ail ldano |  | - | - |  | - |  |  |  |  |  |  |  |  |  |  |  |  |
| linois |  |  |  | 539,563 |  | 943926 |  |  |  |  | 26911 | 632,044 | 803 |  |  |  | 2,143,247 |
| Indiana |  |  |  |  |  | 30,105 |  |  |  |  | 2,464 | 171,633 | 653 |  |  |  | 204,856 |
| low a | - | - | - | - | - | 5309 | - |  |  |  |  |  |  |  |  | - | 5,309 |
| Kansas Kentucky |  |  | 102 | 840,326 |  | 10,602 |  |  |  | 636 | 1,416 | 3,650 | 2,601 |  |  |  | 9,081 859,333 |
| Louisiana |  |  | 3,852 | 788,692 | 9,827 | 13,9,712 | 158,776 |  |  | 14,357 | 228819 | 602,687 | ${ }_{2}^{2,668}$ |  |  |  | ${ }^{1949,592}$ |
| Maine | 4952 | 543 | ${ }^{(192)}$ | 8,286 | (0) | 25319 | 300,039 |  |  |  | 858525 137114 | 47,651 | (2367) | (400) |  | 6,317 | ${ }^{1248,672}$ |
| Maryland |  | 3,050 | (750) | 209,095 |  | 883,788 | (5,890) |  |  |  | 137,114 | 921 | 65855 12078 |  |  |  | 1293,163 |
| Massachusetts | $\frac{67014}{1213}$ | 27,469 | 6,622 | 206,492 |  | ${ }^{781}$ | 258,746 |  |  |  | $\begin{array}{r}638,697 \\ \hline 845\end{array}$ |  | $\begin{array}{r}12078 \\ \hline 274\end{array}$ | (17) |  |  | 1217,882 |
| Michen $\begin{aligned} & \text { Michigan } \\ & \text { Minnesota }\end{aligned}$ | 1213 |  | 843 |  | 728 | 256214 4,418 |  |  | - |  | 1845 4 | 33,788 <br> 5,483 | 2274 1,667 | $\square$ |  |  | 296,904 11,571 |
| Mississippi | - | - | 2,270 | 9,359 | - | 31334 | 1,293 |  |  | - | 62 | 1,919 |  |  |  |  | 46,298 |
| Missouri | - | - |  | 113 | - | 11571 |  | - | - | - |  | 25,234 | 2322 | 133 | 8,000 | - | 47,373 |
| Montana |  | - | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nebraska Nevada | - | - | - | $\bigcirc$ |  | 31564 344,105 | 12,443 |  | - | - | - 258 |  | 5375 |  |  |  | $\begin{array}{r}\text { 31,564 } \\ \hline 362.180 \\ \hline\end{array}$ |
| New Hampshire | 3247 | 75,399 |  |  |  | 91552 |  |  |  |  | 126,491 |  | 6206 |  |  |  | 302,895 |
| New Jersey | 566,113 | (1532,555) | 185,401 | 1,945,72 | 872,356 | 1,764079 | 1586,417 | - | 1,621 | 160,846 | (3,241 094) | 2200,068 | $(1,360,647)$ | 3,620 |  | 19,067 | 3,171,015 |
| New Mexico | 355804 | (987,472) | 395, 210 | 34,123,654 | 337,825 | 3,388,672 | 15009,538 | 316,609 | - | 220,445 | $7{ }^{\circ} \mathbf{0 5 7}$ | 12 550,460 |  | 3,682 | 695,836 | 172,786 | 66590,699 |
| North Carolina |  |  |  |  |  | 85301 |  |  |  |  | 197,717 |  | 16897 |  |  |  | 299,915 |
| North Dakota Ohio | 314,158 |  | 263,931 | ${ }_{(1,871)}$ |  |  | 46 |  |  | (263,750) | 378843 | (1,181) | 18,102 | 0 |  |  | 708,277 |
| Oklahoma |  |  |  | 564,715 | - | 88039 |  |  |  |  | 40 |  |  |  |  |  | 652,794 |
|  |  |  |  |  |  |  |  |  |  |  | 614 | 72, 180 366,276 |  |  | 1,315 |  |  |
| Pennsy/vania | (0) |  | 49,574 1,594 | ${ }^{375,615}{ }^{(515,128)}$ |  | 595,635 |  |  |  |  | 692860 |  | 710857 30528 |  |  |  | $\begin{array}{r}2093,767 \\ \hline 209,853 \\ \hline\end{array}$ |
| South Carolina |  | (115,004) | (663) | 186,268 |  | 29,605 | (859) |  |  |  | 110948 | 90 | 53556 |  | (5,600) |  | 258,342 |
| South Dakota |  |  | 400 |  |  | 9214 | 27.655 |  |  |  | 921 | 9,376 | 1820 5756 |  | 4.123 |  | -1,820 |
| Texas | - | 15,772 | 7,783 | 693,030 | 6,041 | 398,107 | 66,376 | (3,330) | - | - | 43,764 | 1,137,864 | 20259 | ${ }^{1,646}$ | 19,013 | - | 2,406,325 |
| Utah |  |  |  |  |  |  |  | 1,287 |  |  |  |  |  |  |  |  | $\begin{array}{r}1,739 \\ \hline 11155\end{array}$ |
| Virginia |  |  |  |  |  | 10,751 |  |  |  |  | 444,437 | 196,987 | 60,638 |  |  |  | 712,812 |
| Washington |  | - | $\cdots$ | 314,034 9.435 |  |  | - | - | - | - | 100,605 | 47,868 | 468 | - |  |  | $\frac{462,507}{10.140}$ |
| Wisconsin |  |  |  |  |  |  | 12,381 |  |  |  |  |  |  |  |  |  | $\xrightarrow{10,140} 1$ |
| ${ }_{\text {Weal }}^{\text {Wyoming }}$ Total | 1,306 229 | (2,144,429) | 1,234,486 | 42,967, 164 | 1,243,101 | 23,412829 | 20856,751 | 404,917 | 2,642,588 | 392,882 | 3,404,762 | 23 824,187 | (19,643) | 23,007 | 767,462 | 200,467 | ${ }_{120} \frac{4,267}{516,761}$ |

[^0]
## CASTLEPOINT NATIONAL INSURANCE COMPANY

Selected Financial Information and Analysis

| Tow er Group Companies Castlepoint National Insurance Company (in Conservation) <br> Ending Reserves by State \& by Line Adjusted Direct Claim Counts by State \& by Line <br> First Quarter 2017 As of February 28,2017 <br>  (Data Internally prepared and Unaudited) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State Desc | Fire and Allied Lines | Homeow ners Mulitple Peril | Commercial Multiple Peri (Non-Liab Portion) Portion) | Commercial Multiple Peril (liability Portion) | Ocean and Inland Marine | Workers Comp | Other liability occurrence | Other liability Claims Made | Excess Workers' Comp | $\begin{aligned} & \text { Products } \\ & \text { liability - } \\ & \text { Occurrence } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Private } \\ \text { passenger } \\ \text { auto liab } \end{gathered}$ | Commercial auto liab | Private Passenger auto physical damage | Commercial Auto physical damage | Fideltity and Surety | Boilers \& machinery | Open Claims |
| Alabama |  | 2 | ${ }^{5}$ | ${ }^{9}$ |  | 5 | ${ }^{4}$ |  |  |  |  | $\bigcirc$ |  |  |  |  | 34 |
| Alaska |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Arizona Arkansas | - | - | $\square$ | - | $\square$ | 25 | 1 | $\square$ | - | - | - |  | - | $\cdots$ |  | - | ${ }^{26}$ |
| Arkansas California |  | ${ }^{6}$ | - | 11 | ${ }^{2}$ | $\begin{array}{r}9 \\ \hline 1.508\end{array}$ | 69 |  | 648 | 9 | ${ }_{4}$ | ${ }_{27}$ | - | 2 | 16 | - | $\begin{array}{r}\text { 2,308 } \\ \hline 1\end{array}$ |
| Colorado | - |  |  |  |  |  |  | 1 |  |  |  |  | - |  |  | - |  |
| Connecticut |  | 9 | 1 | 12 | - | 19 | 9 |  |  |  | 21 | 3 |  |  |  |  | 74 |
| Selaw are |  |  |  | 1 |  | 1 | 1 | - |  |  |  | 1 |  |  |  |  | 1 |
| Florida |  |  | 3 | 11 |  | 116 | 35 | 3 | 16 |  | 1 | 66 |  |  | 2 |  | 253 |
| Georgia Haw aii | - |  |  |  | - | 45 |  | 1 |  |  |  |  | - | - |  | - |  |
|  |  | - |  |  |  | 7 |  |  |  |  |  |  |  |  |  |  | 7 |
| llinois |  |  |  | 5 |  | 71 | 1 |  |  |  |  | 2 |  |  |  |  | 79 |
| lindian |  |  |  |  | - | ${ }^{6}$ |  |  |  |  |  | 2 |  |  |  |  | $\stackrel{8}{2}$ |
| Kansas |  |  |  |  |  | 8 |  | - |  |  |  |  |  | - |  |  | 8 |
| Kentucky | - | - | 1 | ${ }^{13}$ | 7 | $\stackrel{3}{9}$ | 3 | - | - | 2 |  | 1 |  | 1 |  |  |  |
| Maine |  | 2 | $\cdots$ | 1 | $\cdots$ |  | $\cdots$ | - | - |  | 27 | , | - |  | - | - |  |
| Maryland | - | ${ }^{-10}$ | - | 6 | - | 11 | ${ }^{5}$ | - | - |  | 25 | 1 | - | - | - | - | 13 <br> 57 |
| Massachusetts Michigan |  | 10 | 3 | 6 |  | ${ }^{7}$ |  |  |  |  | 25 | 1 |  |  |  |  | 57 <br> 32 |
| Minnesota |  |  | - | - | - | 3 | - | - |  |  |  | 1 |  |  |  | - |  |
| Mississippi |  |  |  | 5 |  | $\stackrel{3}{10}$ |  |  |  |  |  |  |  |  |  |  | ${ }^{8}$ |
| Missouri | - |  | - |  |  |  |  | - | - | - |  |  |  |  | 1 |  |  |
| Nebraska | - | $-$ | - | - | - | 3 |  | 1 |  |  |  | - |  |  |  | - | 5 |
| Nevada ${ }^{\text {New Hampshire }}$ | 1 | 2 | - | - | - | ${ }_{5}{ }^{4}$ |  | 1 | - | - | 1 |  | - | - | - | - |  |
| New Jersey |  | 32 | 19 | 55 | - | 217 | 20 | $\cdots$ | , | 2 | 16 | 37 | - | 2 | - | $-$ | 406 |
| New Mexico | - | 211 | 74 | 706 | - | ${ }_{4}{ }^{3}$ | 449 | 3 | $\div$ | 9 | 1 | 237 | - |  |  |  |  |
| Neort York | - |  |  | 706 | - | 422 |  |  | - |  |  | 237 3 | - |  |  |  | , 12 |
| North Dakota | $\cdots$ | - | - | - | - |  | - | - |  |  |  |  |  |  |  |  |  |
| Onio | ${ }^{1}$ | - | 1 | - | - | 1 | - | - | - | - |  | 2 | - | - | - | - | 5 |
| Okiahoma |  |  |  |  |  | ${ }_{4}^{6}$ | ${ }^{2}$ | - |  |  |  | $\stackrel{1}{2}$ |  | - | - | - |  |
| Pennsylvania |  | - | 2 | 8 | - | 62 | 3 | - |  |  |  | 8 | - | - | 1 | - | 84 |
| Rhode Island |  |  | 1 | 2 | - | $\frac{1}{20}$ | 1 | . |  |  |  | 4 |  | 1 |  |  | 12 <br> 29 |
| South Dakota |  | - |  | - | - |  |  |  |  |  |  |  |  |  |  | - |  |
| Tennessee | 1 | - | 1 | 4 | - | 13 <br> 25 | 1 |  |  | 1 |  | ${ }^{6}$ |  |  | $\stackrel{1}{8}$ |  | 23 <br> 73 |
|  |  |  |  |  | - | 3 |  |  |  |  |  |  |  | - | 1 | - | , |
| Vermont |  |  |  |  |  | 5 |  |  |  |  |  | 4 |  | 2 |  |  | 11 |
| Washington |  |  | - | 1 |  |  | 1 | - |  |  |  | 10 |  |  |  |  | 12 |
| West Virginia |  |  |  | $\cdots$ |  | ${ }^{3}$ |  |  |  |  |  | 1 |  |  |  |  | ${ }_{3}^{3}$ |
| Wyoming |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  | 274 | 118 | 855 | 10 | 2,758 | 613 | 10 | 670 | 23 | 105 | 485 | 1 | 9 | 38 | 4 | 5,977 |

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[^0]:    Note: Adjusted Direct Paid Loss and Paid ALAE exclude any paid losses associated with the cut through reinsurance provided by Technology insurance Company and integon Na ional nsurance Company

