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12	SUPERIOR COURT OF THE STATE OF CALIFORNIA		
13	CITY AND COUNTY OF SAN FRANCISCO		
14			
15	INSURANCE COMMISSIONER OF THE STATE OF CALIFORNIA,	Case No. C	CPF-11-511261
16	Applicant,		ATION OF MICHAEL PAPA IN OF NEW YORK STATE
17	vs.	WORKER	RS' COMPENSATION BOARD'S ONS TO THE PROPOSED
18	MAJESTIC INSURANCE COMPANY,	REHABIL	LITATION PLAN FOR C INSURANCE COMPANY
19	Respondent.	Date:	June 2, 2011
20	respondent.	Time: Dept:	9:30 a.m. 301
21	,	Judge:	Hon. Peter J. Busch
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.PS & .P	DECLARATION OF MICHAEL PAPA IN SU	PPORT OF NYW	CB'S OBJECTIONS TO PROPOSED

MANATT, PHELPS & PHILLIPS, LLP ATTORNEYS AT LAW LOS ANGELES

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MANATT, PHELPS & PHILLIPS, LLP

ATTORNEYS AT LAW

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I, Michael Papa, hereby declare and state as follows:

DECLARATION OF MICHAEL PAPA

- 1. I am the Associate Attorney in the Litigation Unit Office of General Counsel for the respondent State of New York Workers' Compensation Board ("NYWCB"). For approximately the last nine years my primary duties have been advising the NYWCB's Office of Self Insurance. During this time I have become familiar with actuarial reports and methodologies, audited financial statements and Generally Accepted Accounting Principles, and the operations of group self insurance trusts (GSITs) in general, including but not limited to excess policies. I drafted the NYWCB regulation defining insolvency in the context of GSITs and was the primary NYWCB attorney involved in drafting the "NY Litigation", as defined below, as well formulating and negotiating the proposed settlement of same, which will also be detailed below.
- 2. The NYWCB is a governmental agency created pursuant to the New York State Workers' Compensation Law ("NYWCL"), with a principal office located at 20 Park Street, Albany, Albany County, New York.
- 3. I have reviewed the proposed Rehabilitation Plan ("Plan") of California Insurance Commissioner Dave Jones ("Conservator") for Majestic Insurance Company ("Majestic"), along with the Conservator's papers and submissions in support thereof. I am fully familiar with the facts and circumstances set forth herein, and could and would testify competently to them if called as a witness to do so.
- I am also fully familiar with the lawsuit presently pending in the New York State Supreme Court, County of Albany under the caption The New York State Workers'

Compensation Board v. Compensation Risk Managers, LLC, et al, Albany County Index Number 10288-2009 ("NY Litigation").

- 5. I submit this declaration in support of the NYWCB's objections to the Plan. I have set forth below the NYWCB's interest in the Majestic conservation, both in terms of its status as successor in interest to a number of GSITs, through which employers may provide workers' compensation coverage to their employees, and its capacity as the governmental entity charged with administering the NYWCL. Majestic was the excess insurer for the GSITs discussed below. The New York Litigation figures prominently in the Conservator's justification for initiating this proceeding and is, therefore, relevant.
- 6. Below, I initially address the NY Litigation (in paragraphs 7 through 66). I then detail the NYWCB objections to the Plan (in paragraphs 67 through 123). The NYWCB believes that the Conservator's motion to approve the Plan should be denied, and that this matter should not be decided on a motion but that the Court should permit limited discovery and hold an evidentiary hearing to address many of the issues raised below.

THE NYWCB'S PENDING NEW YORK LITIGATION AGAINST MAJESTIC

Background

7. Pursuant to 12 NYCRR § 317.20, the NYWCB is the successor in interest to the following GSITs (collectively, the "Trusts"): The Healthcare Industry Trust of New York ("HITNY"), The Wholesale and Retail Workers' Compensation Trust of New York (formerly known as the Grocery Industry Trust of New York) ("WRWCT"), Transportation Industry Workers' Compensation Trust (formerly known as The Transportation Trust of New York) ("TRIWCT"), Trade Industry Workers' Compensation Trust for Manufacturers (formerly known as the Manufacturing Industry Workers Compensation Trust of New York) ("TIWCT"), The Real 300256092.1

Estate Management Trust of New York ("REMTNY"), The Public Entity Trust of New York ("PETNY"), and Elite Contractors Trust of New York ("ECTNY").

- 8. The NYWCB is the governmental entity charged with administration of the NYWCL and attendant regulations, and has all of the powers and duties set forth in NYWCL § 142.
- 9. The NYWCB's mission is to equitably and fairly administer the provisions of the NYWCL, including workers' compensation benefits, disability benefits, volunteer firefighters' benefits, volunteer ambulance workers' benefits, and volunteer civil defense workers' benefits on behalf of New York's injured workers and their employers.
- 10. Pursuant to NYWCL §§ 10 and 50, all employers in New York State must secure the payment of workers' compensation to their employees.
- The NYWCL states that employers may secure the payment of workers' compensation to their employees in one of the following three ways: (1) by insuring and keeping insured the payment of such compensation from the State Insurance Fund (NYWCL § 50(1)); (2) by insuring and keeping insured the payment of such compensation with any insurance carrier authorized to transact such business in New York State (NYWCL § 50(2)); or (3) by becoming a self-insurer (NYWCL § 50(3) and NYWCL § 50(3-a)).
- 12. In the event that an employer pursuing coverage under NYWCL § 50(3) is unable to demonstrate the financial wherewithal to self-insure individually, it may join with other employers in related industries and form a GSIT. A GSIT is defined under NYWCL § 50(3-a) as a group of employers who jointly self-insure for workers' compensation claims.

Group Self-Insurance

13. Pursuant to NYWCL § 50(3-a)(2), employers "may adopt a plan for self-insurance, as a group, for the payment of compensation under this chapter to their employees." A

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condition of any such plan is that the group of employers provide proof to the NYWCB of the GSIT's financial ability to pay all compensation for which the employers may be liable under the NYWCL. All private employers, whether individuals or as members of a GSIT, who wish to self-insure for workers' compensation benefits, must apply to, and be duly authorized by, the NYWCB's Office of Self-Insurance.

- 14. The NYWCB regulations require GSITs to provide evidence of adequate capitalization and maintain assets in excess of liabilities.
- 15. The NYWCB regulations require GSITs to comply with the remedial provisions applicable to under-funded GSITs.
- 16. A GSIT obtains assets by the payment of annual contributions to the GSIT from the employer members who participate in the GSIT, who thereby obtain workers' compensation coverage for their employees.
- GSIT's solvency by protecting against "catastrophic" claims. The premiums charged for these excess policies are paid by the GSIT with the contributions from the members of the GSIT.
- 18. The NYWCL and the NYWCB's regulations require that all self-insurers, including GSITs, deposit securities with the NYWCB pursuant to NYWCL § 50(3-a).
- 19. The NYWCB receives and reviews annual independently audited financial statements and actuarial reports submitted by every GSIT. These documents detail the GSITs liabilities and assets.
- 20. If the GSIT's annual audited financial statements and actuarial reports indicate that the GSIT has greater liabilities than assets, known as "underfunding," the GSIT is subject to the remediation procedures set forth in 12 NYCRR § 317.9, including dissolution of the GSIT.

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21. Depending upon the severity of the underfunding, the NYWCB may take one or more of the actions designated in 12 NYCRR § 317.9(b), which are designed to restore the GSIT to a funded status in a timely manner.

Dissolution of GSITs

- 22. A GSIT whose financial analysis demonstrates continued underfunding status that is so severe that it cannot be restored to a financially stable position in a timely manner will be terminated by order of the NYWCB. When this occurs, the GSIT no longer provides coverage for its members. The GSIT's members still are required to meet workers' compensation obligations, which accrued prior to termination, and are payable directly to the injured employees.
- 23. In the event the NYWCB determines that a GSIT cannot properly administer its liabilities due to its inability to pay outstanding lawful obligations, the NYWCB may deem the GSIT insolvent and assume administration and final distribution of the GSIT's assets and liabilities, pursuant to 12 NYCRR § 317.20.
- 24. In such a situation, the records, claims files and any remaining assets of the GSIT are transferred to the Board's designated third party administrator (TPA) for purposes of administering the GSIT's accrued claims.
- 25. The NYWCB's overriding concern is to ensure that the statutorily mandated benefits to injured workers are not interrupted, even if the GSIT becomes insolvent. After assuming administration and final distribution of an insolvent GSIT's assets and liabilities, the NYWCB makes a demand on the guarantor of the security deposit, and uses the security deposit and the GSIT's remaining assets to pay the GSIT's remaining workers' compensation obligations.
- 26. Upon the exhaustion of the GSIT's remaining assets and security deposit, the NYWCB must meet all of the insolvent GSIT's obligations out of its own administrative fund.

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- 27. In so doing, the NYWCB incurs additional and significant expenses that are allocated to the Office of Self-Insurance.
- 28. While the Board initially meets the obligations of an insolvent GSIT from its administrative fund, the Board conducts a forensic accounting of the GSIT to verify its liability and allocate the liabilities upon the employer members that participated in the GSIT. Thereafter, the Board issues bills to the employer members of the GSIT seeking repayment of each members pro rata share of the GSIT's accumulated deficit.

The Trusts

- 29. In or about September 1999, HITNY was authorized by the NYWCB to operate as a GSIT in the State of New York. HITNY was formed on or about September 12, 1999.
- 30. In or about September 1999, WRWCT, formerly known as the "Grocery Industry Trust of New York," was authorized by the NYWCB to operate as a GSIT in the State of New York. The Grocery Industry Trust of New York was formed on or about November 27, 1999. On or about March 16, 2000, the name of the trust was changed to "The Food and Beverage Industry Trust of New York," and then later to "The Wholesale and Retail Workers' Compensation Trust of New York" on December 19, 2000.
- 31. In or about December 2000, TRIWCT, formerly known as "The Transportation Trust of New York," was authorized by the NYWCB to operate as a GSIT in the State of New York. The Transportation Trust of New York was formed on or about December 27, 2000. Effective as of December 27, 2000, the name of the trust was changed to "Transportation Industry Workers' Compensation Trust."
- 32. In or about December 2001, TIWCT, formerly known as "The Manufacturing Industry Workers' Compensation Trust of New York" was authorized by the 300256092.1

NYWCB to operate as a GSIT in the State of New York. TIWCT was formed on or about December 27, 2001. Effective as of December 27, 2001, the name of the trust was changed to "Trade Industry Workers' Compensation Trust for Manufacturers."

- 33. In or about January 2001, REMTNY was authorized by the NYWCB to operate as a GSIT in the State of New York. REMTNY was formed on or about January 1, 2001.
- 34. In or about January 2001, PETNY was authorized by the NYWCB to operate as a GSIT in the State of New York. PETNY was formed on or about January 1, 2001.
- 35. In or about August 1999, ECTNY was authorized by the NYWCB to operate as a GSIT in the State of New York. ECTNY was formed on or about August 27, 1999.
- 36. From 1999 to September 2008, Consolidated Risk Managers, LLC ("CRM") acted as a group administrator and third-party administrator representing the Trusts before the NYWCB.
- 37. Collectively, approximately 5350 small to mid sized New York employers participated in the Trusts.
 - 38. As set forth more fully below, Majestic is an affiliated company of CRM.
- 39. CRM, for extended periods of time, exercised dominion and/or control over aspects of the Trusts' operations, including determining which insurance company to select for procurement of excess insurance coverage. CRM selected Majestic¹ for each of the Trusts to provide excess insurance coverage.
- 40. The premium charged by Majestic for the Trust's excess policies were paid by the Trusts from member contributions. These premiums thereby became the assets of Majestic.
 - 41. In comparison to other excess policies issue by other excess carriers to

¹ Prior to obtaining ownership of Majestic, CRM placed all GSIT excess coverage with New York Marine and General Insurance Company (NYMAGIC) and reinsured this business through CRM's subsidiary Twin Bridges Ltd. Immediately after CRM acquired Majestic, all of the GSIT excess policies were assigned and novated to Majestic with Majestic directly writing excess coverage for the GSITs beginning in 2007.

- 51. The NYWCB assumed the administration of HITNY on October 22, 2007; of PETNY on October 26, 2007; of TIWCT on April 1, 2008; of REMTNY on June 26, 2008; of WRWCT on July 3, 2008; of TRIWCT on July 3, 2008; and of ECTNY on January 27, 2010.
- 52. Shortly thereafter the remaining assets and available security of the Trusts were exhausted and the Trusts are insolvent as defined in 12 NYCRR § 317.20.
- 53. Since the period immediately prior to the NYWCB's assumption of the administration and final distribution of the Trusts' assets and liabilities, the NYWCB has incurred significant expenses in connection with the administration of the Trusts' liabilities.
- 54. The NYWCB will continue to incur such expenditures for the foreseeable future, until all of the obligations of the Trusts have been extinguished.
- 55. In addition to the NYWCB's administrative expenses associated with the Trusts, the NYWCB meets any and all obligations of these insolvent GSITs with monies from the NYWCB's administrative fund while it simultaneously seeks the repayment of each employer members' pro rata shares of the deficits.
- 56. As a result of the foregoing, and in accordance with 12 NYCRR § 317.20, the NYWCB is the successor in interest to the Trusts.
- 57. As successor in interest to the Trusts, the NYWCB files excess claims on behalf of the Trusts. To date, the NYWCB has received over 65 denials by Majestic. The net value of the denials, is approximately \$10 Million.
- 58. By virtue of the NYWCB's status as successor in interest to the Trusts, the NYWCB is a policy holder in these proceedings, as well as a regulatory governmental agency charged with the administration of the NYWCL.

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The NYWCB's Allegations Against Majestic and its Parent Company CRM

- 59. On December 9, 2009, the NYWCB filed suit in the State of New York Supreme Court, Albany County against CRM, Majestic, and numerous other affiliated or related parties.
- 60. CRM was and is a New York State limited liability company with a principal place of business located at 2515 South Road, Poughkeepsie, Dutchess County, New York. CRM is a wholly-owned subsidiary of CRM USA Holdings, Inc. ("CRM USA"), whose parent is CRM Holdings. CRM USA was and is a Delaware Corporation with a principal place of business located at 2515 South Road, Poughkeepsie, Dutchess County, New York.
- 61. Majestic was and is a wholly-owned subsidiary of CRM Holdings. Majestic was acquired by CRM Holdings on November 14, 2006 and Majestic was licensed by the New York State Insurance Department on December 18, 2006.
- 62. CRM placed excess insurance with Majestic for each of the Trusts². CRM and Majestic failed to timely disclose this relationship to either the WCB or the Trusts prior to placing excess insurance with Majestic, and failed to provide the Trusts with alternative quotes for excess coverage that did not benefit CRM financially.
- 63. CRM's use of an affiliate for the provision of excess insurance violated WCL regulations and provisions of its service agreements with the Trusts by, among other things, failing to ensure that the premiums paid by the Trusts were competitive and/or reasonable.
- 64. CRM's administration of the Trusts, with the participation and collusion of its affiliates, including Majestic, resulted in each of the Trusts becoming severely underfunded and resulted in the NYWCB dissolving the Trusts and exhausting their assets. The NYWCB has

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² The NY Litigation includes claims on behalf of another GSIT, NYSACT, which is not part of this proceeding as it is the only CRM administered GSIT which did not procure excess coverage through Majestic. Interestingly enough, NYSACT's deficit is only approximately \$3.5 million, or about half of the next closest CRM GSIT. 300256092.1

incurred \$472 million in actual damages in its capacity as the governmental entity charged with the administration of the NYWCL and attendant regulations, and in its capacity as successor in interest to the Trusts.

- 65. Furthermore, the Board is seeking the repayment of these funds from the approximately 5350 small to mid sized employers that participated in the GSITs
- 66. In the NY Litigation, the NYWCB asserted claims against the defendants for, among other things, breach of fiduciary duty, breach of contract, breach of duty of good faith and fair dealing, and unjust enrichment, and fraud with respect to placing excess insurance for seven New York GSITs with Majestic and that this placement caused such coverage to either have cost too much or to have provided insufficient coverage.

THE NYWCB'S OBJECTIONS TO THE CONSERVATOR'S REHABILITATION PLAN

- 67. The Conservator's rehabilitation plan for Majestic essentially has AmTrust Financial Services, Inc. ("AmTrust") assuming all of the liabilities of the Majestic policies, assuming Majestic's California lease obligations, and maintaining Majestic's California employees in exchange for the transfer of Majestic's assets equal to the sum of Majestic's reported liabilities, plus \$26 million.
- 68. Specifically carved out of the liabilities assumed by AmTrust are the liabilities of Majestic related to the NY Litigation. See §7.1(c) of the Plan. The Plan also calls for the transfer of title to all retaliatory security deposits from Majestic to AmTrust or one of its subsidiaries. See §2.2.2 of the Plan. New York Department of Insurance ("NYDOI") currently holds such a security deposit in the amount of approximately \$35 million.
- 69. Prior to the proposal of AmTrust, another insurance carrier Bayside Capital Partners, LLC ("Bayside") considered acquiring Majestic.
- 70. Upon information and belief, Bayside's acquisition did not involve 12

retaining any California leases, did not involve retaining any of Majestic's California employees, and did not involve combining the assets of Majestic with one of Bayside's existing insurance carriers.

- 71. Upon information and belief, all of these factors made Bayside's proposal unattractive to the CADOI.
- 72. However, Majestic's management believed that the purchase was acceptable and Bayside was willing to accept the terms and conditions of the settlement of the NY Litigation, insofar as those settlement terms affected Majestic.

The Conservator breached his duty as trustee in his consideration of the proposed settlement of the NY Litigation.

- 73. The Plan relies heavily upon the declaration of Ronald Dahlquist ("Dahquist Declaration"). Dahlquist's declaration states, "Any proposed settlement of the [NY Litigation] could negatively affect the financial condition of Majestic." *See* Dahlquist Declaration at paragraph 8(c). It is noted that Dahlquist makes no similar statement when discussing the three similar, later filed California based actions.
- 74. Furthermore, Dahlquist's statement is untrue. The CADOI was already presented with a proposed settlement in the NY Litigation. That settlement, which will be discussed more fully below, would not have negatively affected the financial condition of Majestic. In fact, it would have resolved the NY Litigation, allowed Majestic's AM Best rating to increase, allowed Majestic to begin rebuilding its book of business, and would not have prejudiced creditors.
- 75. Beginning in or about July 2010, approximately eight months prior to the Conservator commencing this proceeding, the Conservator, through the CADOI, engaged in discussions with the NYWCB and Majestic's management regarding a proposed settlement of the NY Litigation.

- 76. At no time during those discussions did CADOI or the Conservator state that "Any proposed settlement of the New York Litigation" would be detrimental to the solvency of Majestic. In fact, the CADOI agreed that settling the NY Litigation with respect to Majestic was in Majestic's best interests.
- 77. The Conservator has never stated to the NYWCB, or to your declarant's knowledge, any representative of Majestic that "[a]ny proposed settlement of the New York litigation" would be detrimental to the solvency of Majestic. In fact, the CADOI discussed the settlement with the NYWCB and Majestic over a period of several months. If Dahlquist's statement was true, the CADOI would not have engaged in these discussions. In fact, as stated above, settling the NY Litigation would be beneficial to Majestic. It may even obviate the need for this proceeding.
- During these discussions, the Conservator wanted to resolve the NY Litigation stating that, "the New York Litigation is a black cloud hanging over Majestic", thereby intimating that settlement of the claims would in fact restore Majestic's financial health. In furtherance thereof, in or about October 2010, CADOI requested, and the NYWCB provided, detailed information regarding the current loss reserves of Majestic for the NY GSITs as well as detailed explanations and supporting documents concerning the nature of certain provisions of the settlement as they affected Majestic.
- 79. In early November the NYWCB inquired as to if CADOI needed additional information relative to the proposed settlement and was told that it did not and that their opinion would be available in approximately two months.
- 80. In January 2011, the NYWCB inquired if CADOI had completed its review and were told it had not. Upon inquiry, the NYWCB was told that the review would be complete on or about March 1, 2011.

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- 81. Upon information and belief, on or about February 1, 2011, Majestic's management traveled to California to meet with CADOI and the Conservator on the issue of the settlement of the NY Litigation.
- 82. Upon information and belief, Majestic's management discussed the CADOI's review of the settlement and its conclusion that the effect of the proposed aggregate changes that form the basis of the instant dispute between NYWCB and AmTrust and valued the same at a mere \$12 million.
- 83. During this eight month period, in which the settlement of the New York
 Litigation was delayed due to the above "review" by CADOI and Conservator, Majestic
 continued to operate at a loss due to the decline in premium base because of the New York
 Litigation.
- 84. Upon information and belief, on or about March 1, 2011, in light of the continued inactivity of the CADOI in approving the settlement, and the financial deterioration that had taken place during CADOI's nearly nine months review, Bayside withdrew its offer to purchase Majestic.
- AmTrust discussed potential purchase agreements, all of which included AmTrust agreeing to the portion of the settlement of the NY Litigation affecting Majestic. Upon information and belief, the Conservator never solicited competitive bids with other potential buyers in order to maximize the return to policy holders and creditors, pursuant to his statutory and constitutional obligations.
- 86. Upon information and belief, in or about March 2011, AmTrust sought permission from Majestic's management and obtained permission to speak directly with CADOI.
- 87. On or about, March 16, 2011, for the first time, Majestic's management informed the NYWCB that AmTrust had arrived at a separate agreement with CADOI concerning

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the purchase of Majestic and that the NY Litigation would not be part of the transaction.

- 88. It appears that the CADOI and Conservator's review served only to: (a) delay, and eventually deny, the proposed settlement with Bayside; (b) allow CADOI and the Conservator to develop flawed examination findings supporting the instant proceeding; and (c) enter into the proposed Plan with AmTrust based on AmTrust's commitment to keep jobs and resources in California, all of which is to the detriment of policy holders and creditors.
- 89. Notwithstanding the above, and since receiving the Plan and papers, the NYWCB has continued to attempt to resolve the NY Litigation with both AmTrust and the CADOI and has suggested numerous alternative settlement compensation packages.
- 90. However, AmTrust and CADOI have conspired to reject any meaningful settlement compensation. Instead the Conservator insists on pursuing a path that will prejudice the NYWCB and all of Majestic's policy holders and creditors.
- 91. Furthermore, in the context of the above discussions, the Conservator stated that if the NYWCB does object to the Plan, and Majestic is forced into liquidation, that CADOI will refuse to honor claims from New York Majestic policy holders. While the Conservator later amended his statement, clearly the Conservator places the blame for Majestic's condition at the feet of the NYWCB and is discriminating against New York policy holders as a result.
- 92. All of the above is to the detriment of the New York Majestic policy holders and to the unjust enrichment of AmTrust and CADOI, inasmuch as CADOI is now running Majestic and, upon information and belief, enjoying Majestic lease space free of charge.
- 93. The only readily apparent goal of the Conservator and the CADOI appears to have been to allow AmTrust to obtain all of the assets and simultaneously escape NYWCB's action in exchange for keeping California employees employed and maintaining California-based

obligations, conditions to which Bayside would not commit. It is respectfully submitted that this is an improper basis for placing Majestic into conservation, and an improper basis for approving the Plan.

THE NY LITIGATION IS INEXTRICABLY INTERTWINED WITH THE CONSERVATION

- 94. As noted above, the Plan is premised in large measure upon the accuracy of the Dahlquist declaration.
- 95. The Dahlquist declaration, the Wilson declaration, and the memorandum of law reference Majestic's financial performance subsequent to December 2009. In other words, the Plan is premised upon the financial performance of Majestic after the NYWCB commenced the NY Litigation on December 9, 2009.
- 96. The Dahlquist declaration also cites the decrease in premiums, and resulting losses, for the period December 2009 through December 2010. That decline in Majestic's revenues was caused in large measure by the decline of its AM Best rating in 2009. AM Best's statement, effective December 16, 2009, which downgraded Majestic from A to B++ indicates that the basis for the downgrade was the NY Litigation. This downgrade, which occurred immediately prior to Majestic's renewals, caused Majestic's premium renewals to decline. Thus, items (a) through (c) of paragraph 8 the Dahlquist declaration are directly attributable to the NY Litigation.
- 97. The pattern of conduct alleged in the three California actions referenced in paragraph 8(d) of the Dahlquist declaration is nearly identical to that alleged in NYWCB's lawsuit. Those other actions were filed after NYWCB's action brought the situation to the attention of the public in general. Yet, Dahlquist does not treat them the same as the NY Litigation.
- 98. Finally, Dahlquist states that Majestic failed to properly administer its 17

liabilities and assets and did nothing to stop the company's decline when it began in December 2009. *See* Dahlquist Declaration paragraph 8(e). Nothing could be further from the truth, and, as indicated above, it was the conduct of the Conservator and CADOI which perpetuated Majestic's decline.

- 99. In fact, as soon as AMBest downgraded Majestic because of the NY Litigation, Majestic approached the NYWCB and the Office of the Attorney General of New York State about settlement.
- 100. Moreover, upon information and belief, Majestic management immediately engaged in discussions with AMBest and convinced it to hold off a further downgrading of Majestic pending settlement negotiations with the NYWCB.
- 101. In July 2010, the NYWCB and Majestic resolved the NY Litigation via a Memorandum of Understanding ("MOU") in a way acceptable to Majestic, NYWCB, and the then proposed purchaser, Bayside.
- 102. The settlement outlined in the MOU would have eliminated the source of AMBest's downgrade, thereby restoring the premium inflow to Majestic. This would have eliminated the majority of the basis for the conservation. The settlement, however, was subject to the approval of the CADOI.
- 103. Instead, and detailed above, as a direct result of CADOI's inaction for nine months, Bayside withdrew from the transaction.
- 104. In the face of the NY Litigation's nexus to the instant proceeding, the Plan excludes the NYWCB's claims from the liabilities of Majestic that AmTrust will assume.
- 105. The total exclusion of the NYWCB's claims from the Plan, coupled with the transfer to AmTrust of the overwhelming majority of Majestic's assets, including all of the premiums that were paid over to Majestic by the 5350 small to mid sized employers of the NY

GSITs, along with the \$35 million security deposit that is presently held by New York State under New York law, is discriminatory and an abuse of discretion.

106. The Plan does not "materially improve the current security position of Majestic's [New York] policy holders." Majestic has sufficient assets to meet the obligations of the New York Majestic policy holders, and the Plan would result in the \$35 million statutory deposit being turned over to AmTrust. Therefore, in reality, the Plan materially decreases the protection for claimants in New York.

THE NYWCB BELIEVES THE \$46.4 MILLION RESERVE ADJUSTMENT CLAIMED BY CADOI IS INFLATED AND MAJESTIC IS NOT INSOLVENT. THEREFORE, PRIOR TO APPROVING THE PLAN, THE COURT SHOULD ORDER LIMITED DISCOVERY AND HOLD AN EVIDENTIARY HEARING TO DETERMINE MAJESTIC'S TRUE RESERVE LEVELS.

- 107. The only basis for the instant proceeding that is not directly tied to the NY Litigation is the alleged \$46.4 million underfunding of reserves.
- 108. However, upon information and belief, no increase in Majestic's reserves is necessary and the only party who believes the accuracy of this figure is CADOI.
- 109. Clearly Majestic does not believe the accuracy of this figure. In fact Majestic has refused to adjust its reserves to reflect this figure. Moreover, at pages 72-73 of its most recent 10k filing dated April 22, 2011, Majestic specifically states that they believe no reserve adjustment at all is warranted. That filing is available through the internet at http://files.shareholder.com/downloads/CRMH/1256214565x0xS1437749-11-2503/1338949/filing.pdf.
- Dahlquist report is premised on an extraordinary large increase in tail development (claims over 8 years old) when over 25 years of actual historical claims development dictates no such tail development will materialize.

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- 111. Majestic also notes at page 73 of its most recent 10k that the CADOI study relies exclusively on industry-based factors and does not use any of the traditional actuarial methodologies to arrive at its figures.
- 112. Equally telling is the fact that AmTrust is willing to accept only \$26 million of the alleged \$46 million reserve deficiency.
- \$46 million, it is very telling that AmTrust apparently was unwilling to accept the present value of the reserves currently held by Majestic. The implication is that AmTrust agrees with current level of reserves held by Majestic, or at worst, feels there is some much smaller reserves increase necessary.
- 114. Finally, the simple fact that the reserve deficiency was determined to be \$46 million, the exact amount of all of Majestic's assets, when viewed together with all of CADOI's other conduct detailed above, makes it inherently incredible.
- 115. Moreover, if the \$46.4 million increase in reserves is accurate, rather than ordering New York to turn over its statutory deposit, the Court should order that the deposit be increased by that portion of the claimed \$46.4 million reserve deficiency attributable to New York claims.
- reserved deficiency in order to justify the Plan. When this point is considered together with the preferential deal being given to AmTrust, which the NYWCB believes is based largely on AmTrust's commitment to keep jobs and resources in California, the validity of this proceeding and the Plan are called into serious question. The Court should allow a period of limited discovery with respect to Majestic's reserve deficiency.

THE COURT SHOULD STRIKE SECTION 7.1(C) FROM THE PLAN AND ORDER FURTHER PROCEEDINGS TO DETERMINE THE NATURE OF THE NYWCB'S CLAIMS.

117. The Conservator has prematurely decided the merit and category of the NYWCB claims. Section 7.1(c) of the Plan specifically excludes the NYWCB's claims from the liabilities and claims that AmTrust would assume. In pertinent part, that provision excludes:

any claim against Majestic made by or on behalf of a group self-insurer or group self-insured trust or related to the administration of a group self-insurer or group self-insured trust arising from the issuance by Majestic of an excess insurance contract to such group self-insurer or group self-insured trust (other than for payment in accordance with its terms and conditions), regardless of the theory of liability or damages sought.

See Declaration of David E. Wilson, Exhibit 2 at p. 19.

- 118. If the Court approves the Plan, then all claimants will present their claims for payment to the Conservator. At that time, the Conservator will review the claims and determine whether those claims are policy holder or general creditor claims. The nature and category of those claims cannot be determined until they are presented to the Conservator.
- 119. The nature of the NYWCB's claims can only be determined after the development of a full record. Therefore, the nature of the NYWCB's claims is not presently before the Court. Since the claims have not been presented, the Court should strike the above language from the Plan.
- 120. The NYWCB has a large stake in the outcome of these proceedings, both as successor in interest to Trusts and in its regulatory capacity. The NYWCB can demonstrate \$472 million in actual damages based on the conduct of CRM and Majestic. The outcome of this proceeding will have a profound effect on the Trusts, the 5350 small to mid sized employers that make up the Trusts, the NYWCB, and the people of the State of New York.

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121. The NYWCB's functions, duties, and powers are analogous to those of the Conservator and the CADOI. The NYWCB has reviewed Majestic's financial status, reviewed the Plan and the documents in support thereof, and held numerous discussions with officers of Majestic, both before and after this proceeding was commenced. The NYWCB has also held lengthy substantive discussions with the Conservator and the CADOI before and after this proceeding was commenced. The NYWCB has a level of expertise with respect to this matter that is commensurate with the Conservator's. Based on that experience and expertise, these proceedings are premature.

122. A better solution than the Plan – a solution that would not allow for the partial liquidation of Majestic – would be for the Conservator and the CADOI to approve a settlement of the NY Litigation. The NYWCB believes that settlement is still possible and has been open to resolving this matter for several months. A settlement would allow for Majestic to move on from the NY Litigation, improve its AM Best rating, and rebuild its revenues and book of business without the drastic step of liquidating its business. While the Plan is styled as a rehabilitation, it is, in fact a liquidation of Majestic's business. Majestic will no longer exist and millions of dollars in claims against Majestic will go unpaid, prejudicing the NYWCB, and all other policyholders and creditors of Majestic.

123. Alternatively, in light of the Conservator's conduct relative to the settlement of the New York Litigation, the Court should direct that additional assets be left in Majestic and be available for claimants to cover a portion of the excluded liabilities.

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I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed on May 18, 2011, at Albany, New York. Michael Papa 300254852.1

MANATT, PHELPS & PHILLIPS, LLP ATTORNEYS AT LAW LOS ANGELES

PROOF OF SERVICE 1 2 I, Luana R. Washington, declare as follows: I am employed in Los Angeles County, Los Angeles, California. I am over the 3 age of eighteen years and not a party to this action. My business address is MANATT, PHELPS & PHILLIPS, LLP, 11355 West Olympic Boulevard, Los Angeles, California 90064-1614. 4 On May 20, 2011, I served the within: 5 DECLARATION OF MICHAEL PAPA IN SUPPORT OF NEW YORK STATE WORKERS' COMPENSATION 6 BOARD'S OBJECTIONS TO THE PROPOSED REHABILITATION PLAN FOR MAJESTIC 7 **INSURANCE COMPANY** 8 on the interested parties in this action addressed as follows: 9 SEE ATTACHED SERVICE LIST 10 (BY OVERNIGHT MAIL) By placing such document(s) in a sealed envelope, 11 X for collection and overnight mailing at Manatt, Phelps & Phillips, LLP, 12 Los Angeles, California following ordinary business practice. I am readily familiar with the practice at Manatt, Phelps & Phillips, LLP for collection and processing 13 of overnight service mailing, said practice being that in the ordinary course of business, correspondence is deposited with the overnight messenger service, 14 Federal Express, for delivery as addressed. 15 (BY ELECTRONIC MAIL) By transmitting such document(s) electronically X 16 from my e-mail address, LWashington@manatt.com at Manatt, Phelps & Phillips, LLP, Los Angeles, California, to the person(s) at the electronic mail addresses 17 listed above. The transmission was reported as complete and without error. 18 I declare under penalty of perjury under the laws of the State of California that 19 the foregoing is true and correct and that this declaration was executed on May 20, 2011, at Los Angeles, California. 20 21 22 23 24 25 26 27 28 300254729.1 MANATT, PHELPS &

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