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Los Angeles Superior Court

AUG 31 2005

John A. Clarke, Executive Officer/Clerk

By R. Arraiga, Deputy  
R. Arraiga

6 Attorneys for the Insurance Commissioner of the  
7 State of California in his capacity as Conservator,  
8 Liquidator and Rehabilitator of Executive Life  
9 Insurance Company

10 SUPERIOR COURT OF THE STATE OF CALIFORNIA

11 COUNTY OF LOS ANGELES

12 INSURANCE COMMISSIONER OF THE  
13 STATE OF CALIFORNIA,

14 Applicant,

15 v.

16 EXECUTIVE LIFE INSURANCE  
17 COMPANY, a California corporation, and  
18 DOES 1 through 1000,

19 Respondents.

No. BS 006912

DECLARATION OF LAUREN  
ROBERSON IN SUPPORT OF MOTION  
OF INSURANCE COMMISSIONER OF  
THE STATE OF CALIFORNIA FOR AN  
ORDER APPROVING DISTRIBUTION  
OF \$100 MILLION OF ALTUS  
LITIGATION PROCEEDS PURSUANT  
TO ELIC REHABILITATION PLAN

Date: October 12, 2005

Time: 8:30 a.m.

Dep't: 36

HOWARD  
RICE  
NEMEROVSKI  
CANADY  
FALK  
& RABKIN  
A Professional Corporation

1 I, Lauren Roberson, declare as follows:

2 1. I am a consultant employed by EAB Associates ("EAB"). EAB has been  
3 retained by the Insurance Commissioner of the State of California, in his capacity as the  
4 conservator, liquidator and rehabilitator (the "Commissioner") of Executive Life Insurance  
5 Company ("ELIC"), in connection with, among other things, various distribution-related  
6 matters pursuant to the Rehabilitation Plan. EAB has acted as an advisor to the  
7 Commissioner relative to financial, accounting and distribution matters throughout the entire  
8 conservation, liquidation and rehabilitation period of ELIC. During the period from 1994  
9 through 1995, at the request of the Commissioner's staff, I took a leave of absence from  
10 EAB and became a direct employee of the ELIC estate. Both as an employee and through  
11 EAB, I acted as chief financial and administrative officer of the ELIC Enhancement Trusts  
12 (including the ELIC Trust) and Assistant to the Special Deputy Insurance Commissioner for  
13 Financial Affairs for the ELIC estate. As such, I have actively supervised the distribution,  
14 pursuant to the ELIC Rehabilitation Plan, of billions of dollars to ELIC's former  
15 policyholders from various sources. I submit this declaration in support of the motion of  
16 the Commissioner for an order approving the distribution of \$100,000,000 of Altus  
17 Litigation Proceeds pursuant to the ELIC Rehabilitation Plan (the "Motion"). I have  
18 personal knowledge of the matters set forth herein (except as to any matters stated on  
19 information and belief, and as to such matters, I am informed and believe they are true) and  
20 could and would competently testify to the truth thereof, if necessary. I have reviewed the  
21 Motion, and except as otherwise expressly stated herein, capitalized words or terms used  
22 herein have the meanings ascribed to them in the Motion and/or the Rehabilitation Plan, as  
23 applicable.

24 2. As a part of the Rehabilitation Plan, ELIC claimants either elected to  
25 receive a Restructured Policy (the "Non-Opt Out Contract Holders") from Aurora National  
26 Life Assurance Company ("Aurora"), or instead elected to receive payments approximating  
27 the liquidation value of their former ELIC policies (the "Opt-Out Contract Holders").  
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1 Enhancement trusts were established as a part of the liquidation of ELIC estate assets, and  
2 the net proceeds of the liquidation of trust assets have been distributed from time to time to  
3 the Opt Out Trust for the benefit of the Opt-Out Contract Holders and to Aurora for the  
4 benefit of the Non-Opt Out Contract Holders (and their subrogees, if applicable) to enhance  
5 the policy values of the Non-Opt Out Contract Holders.

6 3. Under the Rehabilitation Plan, the Opt Out Trust is entitled to receive the  
7 Opt Out Percentage of any distributions from the ELIC Trust. The Opt Out Percentage is  
8 approximately 33.9%, which is the claim value of the former ELIC contracts held by Opt-  
9 Out Contract Holders, as a percentage of the total claim value of all of the former ELIC  
10 contracts held by Opt-Out Contract Holders and Non-Opt Out Contract Holders.

11 4. Accordingly, under the Commissioner's proposed distribution of the \$100  
12 million of Altus Litigation Proceeds, approximately \$33.9 million will be distributed by the  
13 Commissioner to the Opt Out Trust, to be distributed pro rata based on relative claim values  
14 to the approximately 27,000 Opt-Out Contract Holders that are the beneficiaries of the Opt  
15 Out Trust, pursuant to the terms of the Opt Out Trust Agreement.

16 5. Under the Rehabilitation Plan, the Non-Opt Out Percentage of any  
17 distribution by the ELIC Trust is paid to Aurora for distribution for the benefit of Non-Opt  
18 Out Contract Holders (and their subrogees, if applicable). Pursuant to the terms of the  
19 Rehabilitation Plan, the Non-Opt Out Percentage is approximately 66.1%, which is the claim  
20 value of the former ELIC contracts held by Non-Opt Out Contract Holders, as a percentage  
21 of the total claim value of all of the former ELIC contracts (including those held by Opt-Out  
22 Contract Holders and those held by Non-Opt Out Contract Holders). Accordingly,  
23 approximately \$66.1 million of the proposed \$100 million distribution is distributable to  
24 Aurora, which in turn must distribute the \$66.1 million for the benefit of the Non-Opt Out  
25 Contract Holders (and their subrogees, if applicable) as provided in the Enhancement  
26 Agreement. Such distribution by Aurora takes the form of cash distributions (by checks) to  
27 some Non-Opt Out Contract Holders, and credits to Restructured Account Values of other  
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1 Non-Opt Out Contract Holders, depending on the type of policy. Rehabilitation Agreement  
2 §9.1 (last sentence).

3           6. All distributions by the Opt Out Trust to Opt Out Contract Holders are in  
4 cash (effected by the issuance of checks to the Opt-Out Contract Holders). As noted above,  
5 when Aurora makes a distribution to Non-Opt Out Contract Holders, whether or not a Non-  
6 Opt Out Contract Holder receives cash for his or her allocation of the distribution (effected  
7 by the issuance of a check to such Non-Opt Out Contract Holder) or receives a credit to his  
8 or her Restructured Account Value depends upon the type of policy held by such Non-Opt  
9 Out Contract Holder. For any cash distributions by either the Opt Out Trust (for the benefit  
10 of Opt-Out Contract Holders) or Aurora (for the benefit of Non-Opt Out Contract Holders or  
11 their subrogees, if applicable), there are significant costs associated with cash distributions  
12 effected by checks. Those costs include check-printing costs, mailing costs, costs associated  
13 with provision of annual tax forms (1099s) and escheatment costs. Based on an analysis of  
14 costs incurred in making various prior distributions, these costs are estimated to be  
15 approximately \$2.00 per check issued. Accordingly, in order to provide that the cost of a  
16 cash distribution to any Opt-Out Contract Holder or Non-Opt Out Contract Holder does not  
17 exceed the cash amount distributable to such contract holder, the Motion proposes that no  
18 check shall be issued by the Opt Out Trust to any Opt-Out Contract Holder, or by Aurora to  
19 any Non-Opt Out Contract Holder, where the cash amount distributable to such contract  
20 holder is less than \$2.00. Further, because such amount is de minimis, and because the cost  
21 of carrying a future credit for the account of any affected Opt-Out Contract Holder or Non-  
22 Opt Out Contract Holder would be disproportionate to the de minimis benefit, the Motion  
23 also proposes that no credit or future benefit with regard to any such undistributed amount of  
24 less than \$2.00 shall be maintained or provided by either the Opt Out Trust or Aurora, and  
25 instead that any such undistributed amounts shall be distributed by the Opt Out Trust and  
26 Aurora back to the Commissioner/ELIC and maintained as part of the ELIC estate, and  
27 included in the next or final distribution by the Commissioner/ELIC to the Opt Out Trust  
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1 (for the benefit of Opt-Out Contract Holders) and to Aurora (for the benefit of Non-Opt Out  
2 Contract Holders or their subrogees, if applicable).

3 7. Pursuant to companion motions of the Commissioner and the ELIC Trust,  
4 this Court approved the termination of the ELIC Trust effective as of August 31, 1999 by  
5 Orders dated September 23, 1999 and November 15, 1999 (separately referred to,  
6 respectively, as the "September 23, 1999 Trust Termination Order" and the "November 15,  
7 1999 Trust Termination Order," and collectively referred to as the "Trust Closing Orders").

8 8. In late 1999, the ELIC Trust was fully administered and terminated pursuant  
9 to the Trust Closing Orders.

10 9. The purpose of the ELIC Trust was to receive various securities and other  
11 assets of ELIC, including certain litigation claims, and liquidate those assets into cash under  
12 an orderly plan of liquidation. The cash proceeds were to be utilized to pay costs of ELIC  
13 Trust administration, pay or provide adequate reserves to meet obligations relative to  
14 indemnities in favor of Aurora and certain other non-operating obligations of ELIC under  
15 the Rehabilitation Plan and related agreements, and to make distributions both to Aurora for  
16 the benefit of Non-Opt Out Contract Holders (and, if applicable, their subrogees) and to the  
17 Opt Out Trust for the benefit of Opt-Out Contract Holders.

18 10. Pursuant to the ELIC Trust Agreement, the ELIC Trust had three trustees,  
19 one appointed by the Commissioner, one appointed by the National Organization of Life and  
20 Health Insurance Guaranty Associations ("NOLHGA") and one appointed by a committee of  
21 contract holder representatives (the "Trustees"). The ELIC Trust was formed on  
22 February 15, 1994, at which time the Trustees received control over all decisions affecting  
23 the operations and disposition of the "Trust Retained Assets" as defined in the ELIC Trust  
24 Agreement and the right to receive all proceeds from the Trust Retained Assets. Certain  
25 assets, which were designated "Excluded Assets" and related liabilities were not to be  
26 transferred to the ELIC Trust in accordance with the Rehabilitation Plan at that date, except  
27 in the discretion of the Commissioner, but the Trust had the right to receive all proceeds  
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1 from the Excluded Assets upon receipt by ELIC. In addition, any payments by the Trust to  
2 the Commissioner for specified costs, expenses and obligations that, in the Commissioner's  
3 judgment, were not necessary for the payment of such costs, expenses and obligations were  
4 to be transferred to the ELIC Trust for distribution.


5 11. In addition to its distributive functions for the benefit of ELIC's former  
6 policyholders, the ELIC Trust was required to remain open to fund certain indemnity  
7 obligations of ELIC. After satisfactory arrangements were made with the principal  
8 indemnitee for settling such indemnity obligations, the ELIC Trust was terminated effective  
9 August 31, 1999 with Court approval, as set forth in paragraphs 6 and 7 above. At the time  
10 the ELIC Trust applied for termination, the ELIC Trust had distributed approximately  
11 \$367.4 million to its beneficiaries, including approximately \$171,440,000 to Aurora for the  
12 benefit of Non-Opt Out Contract Holders, approximately \$114,360,000 to the Opt Out Trust  
13 for the benefit of Opt-Out Contract Holders, \$55,500,000 to Aurora and its affiliates in  
14 settlement of certain indemnity claims pursuant to the Settlement Agreement entered as of  
15 June 27, 1998, and approximately \$26,275,000 to the Commissioner for ELIC costs,  
16 expenses and obligations. In addition, the Trustees established a Wind-Up Reserve of  
17 approximately \$1.1 million for the payment of the costs and expenses of the final  
18 administration of the ELIC Trust after its termination. At the time the ELIC Trust was  
19 terminated, any remaining ELIC Trust assets were transferred back to the Commissioner for  
20 liquidation and distribution.

21 12. I am informed that the Commissioner believes that the \$66.1 million (of the  
22 subject \$100 million) that is to be distributed by Aurora for the benefit of Non-Opt Out  
23 Contract Holders is properly treated as an Article 10 Distribution, rather than an Article 17  
24 Distribution, and intends to distribute the \$66.1 million in that manner. Following the  
25 calculation applicable to an Article 10 Distribution, approximately \$64.1 million of such  
26 \$66.1 million would be distributable by Aurora (by a combination of cash distributions and  
27 credits to Restructured Account Values) for the direct benefit of Non-Opt Out Contract  
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1 Holders (or their non-PGA, third-party subrogees as applicable), and approximately \$2  
2 million (the amount that remains due to the PGAs pursuant to Section 17.1.2.2.2(iv) of the  
3 Enhancement Agreement) would be distributable to the PGAs. By way of contrast, if the  
4 \$66.1 million distributable to Aurora were distributed by Aurora as an Article 17  
5 Distribution rather than an Article 10 Distribution, Aurora would distribute approximately  
6 \$48.3 million to the PGAs pursuant to their subrogation rights, and would distribute the  
7 remaining approximately \$17.8 million (by a combination of cash distributions and credits to  
8 Restructured Account Values) for the direct benefit of Non-Opt Out Contract Holders (or  
9 their non-PGA, third-party subrogees, as applicable).

10 I declare that the above statements are true under penalty of perjury under the  
11 laws of the State of California. Executed this 22 day of August, 2005, at Phoenix,  
12 Arizona.

13 HOWARD  
14 RICE  
NEMEROVSKI  
CANADY  
FALK  
& RABKIN  
A Professional Corporation

15 By:   
16 Lauren Roberson

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