# Selected Financial Information and Analysis

As of and for the year ended December 31, 2016

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# **Selected Financial Information and Analysis**

#### Overview

Castlepoint National Insurance Company (CNIC or the Company) is the surviving entity from a merger with Tower Insurance Company of New York, CastlePoint Insurance Company, Hermitage Insurance Company, Massachusetts Homeland Insurance Company, North East Insurance Company, Preserver Insurance Company, Tower National Insurance Company, York Insurance Company of Maine and Castlepoint Florida Insurance Company (pre-merger affiliates). All intercompany assets and liabilities arising between the pre-merger affiliates were eliminated. The Company and its pre-merger affiliates were members of Tower Group International Ltd. (Tower) and were ultimately owned by ACP Re, Ltd. (ACPRe). The merger agreement was structured so that CNIC will have responsibility for all of Tower's direct insurance business. CNIC and the pre-merger affiliates (except for Castlepoint Florida Insurance Company) were members of the Tower's US Pool. Subsequent to the completion of the merger, on July 28, 2016, CNIC was placed into conservation by the California Insurance Commissioner, and subject to the oversight of the California Insurance Commissioner.

Pursuant to the July 28, 2016 Order Appointing Insurance Commissioner as Conservator and Restraining Orders (the Conservation Order), the California Insurance Commissioner was appointed as the statutory Conservator of the Company. The Conservation Order authorizes and empowers the Commissioner, through the Conservation & Liquidation Office, to conserve the Company and its assets for the benefit of the Company's claimants, creditors and shareholder, as provided in Sections 1010 through 1062 of the Insurance Code of the State of California. The Commissioner has also filed a Conservation and Liquidation Plan for the Company which was approved September 13, 2016. As part of the Conservation and Liquidation Plan, ACP Re commuted its aggregate stop loss reinsurance retrocession agreement with two affiliated companies who in turn provided aggregate stop loss reinsurance protection to Castlepoint Reinsurance Company (CPRe), (a Bermuda reinsurance company that was an affiliate of CNIC) and those companies' aggregate stop loss to CPRe were also cancelled, terminated and commuted. Concurrent with the execution of these agreements, CPRe commuted all of its reinsurance agreements with CNIC and the pre-merged companies, with consideration to CNIC being all of net tangible assets of CPRe, such that after the commutation CPRe has no further obligation to CNIC. Finally, CNIC received a cash payment of \$200 million from the owners of ACPRe in exchange for their agreement to the commutation agreements. CNIC has been using these funds to pay losses and other expense of the estate while in conservation.

In accordance with the Conservation and Liquidation Plan, two Administrative Services Agreements were executed with AmTrust Financial Services Inc. and with National General Holdings Company for the continuity of claims servicing and payment processing for a period of 24 months. Also, ACP Re has no control over CNIC or ownership of any other of the Tower Group Companies after it transferred its ownership interest in the stock of all of the remaining Tower Group Companies to a trust, pursuant to the Conservation and Liquidation Plan.

**Subsequent event**: On January 26, 2017, the Conservation Court held a hearing to review the Conservator's report on activities conducted during the Conservation period. The Conservation Court calendared March 30, 2017 as the date to hear the Conservator's liquidation application. If the application is approved, an Order of Liquidation with a finding of insolvency will be issued. This action will trigger the State Insurance Guaranty Associations to begin paying covered policyholder claims in their jurisdictions.

# Selected Financial Information and Analysis

Statutory Balance Sheets

| State   | (Unaudited) | ileets   |            |            |
|---|-------------|----------|------------|------------|
| (\$ in thousands)                               | 31-I        | Dec-16   | 30-Sep-16  | 30-Jun-16  |
| Admitted Assets                                 |             |          |            |            |
| Cash and invested assets                        |             |          |            |            |
| Unrestricted assets                             | \$ 1        | 30,834   | \$ 210,464 | \$ 70,184  |
| Restricted assets                               |             |          |            |            |
| Pledged to states                               | 3           | 852,911  | 363,897    | 379,587    |
| Pledged for reinsurance                         |             | 84,278   | 88,160     | 103,945    |
| Funds at Lloyds and other invested assests      |             | 41,949   | 41,842     | 52,455     |
| Receivables for securities                      |             | -        | 1,280      | 4,466      |
| Total restricted assets                         |             | 79,138   | 495,179    | 540,453    |
| Total cash and invested assets                  | 60          | 9,972    | 705,643    | 610,637    |
| Investment income due and accrued               |             | 4,297    | 3,985      | 4,807      |
| Uncollected premiums and agents' balances       |             | 2,565    | 4,235      | 5,333      |
| Amounts recoverable from reinsurers             |             | 26,922   | 33,143     | 36,954     |
| Funds held by or deposited with reinsured comp  | panies      | 1,222    | 1,687      | 1,714      |
| Miscellaneous assets                            |             | 63,450   | 56,968     | 46,665     |
| Total admitted assets                           | \$ 70       | )8,428   | \$ 805,661 | \$ 706,110 |
| Liabilities, capital and surplus                |             |          |            |            |
| Liabilities                                     |             |          |            |            |
| Reserve for losses and loss adjustment expense  | es \$ 9     | 931,723  | \$ 987,988 | \$ -       |
| Reinsurance payable on paid losses and LAE      |             | 11,425   | 6,257      | 4,926      |
| Commissions payable                             |             | -        | 329        | 1,574      |
| Ceded reinsurance premiums payable              |             | 5,770    | 16,318     | 40,240     |
| Funds held by company under reinsurance trea    | ties        | 21,662   | 23,538     | 444,127    |
| Payable to parent and affiliates                |             | -        | -          | 13,714     |
| Miscellaneous liabilities                       |             | 19,757   | 2,643      | 519,477    |
| Total liabilities                               | 9           | 990,337  | 1,037,073  | 1,024,058  |
| Capital and surplus                             |             |          |            |            |
| Common capital stock                            |             | 4,200    | 4,200      | 4,200      |
| Surplus notes                                   |             | 3,000    | 3,000      | 3,000      |
| Gross paid in and contributed surplus           | 5           | 521,742  | 521,742    | 521,742    |
| Unassigned deficit                              | (8          | 811,162) | (760,665)  | (847,201)  |
| Special surplus funds from retroactive reinsura | nce         | 311      | 311        | 311        |
| Total capital and surplus                       | (2          | 281,909) | (231,412)  | (317,948)  |
| Total liabilities, capital and surplus          | \$ 70       | )8,428   | \$ 805,661 | \$ 706,110 |

# **Selected Financial Information and Analysis**

# Notes to Statutory Balance Sheets

#### Assets

Total cash and invested assets were \$610.0 million at December 31, 2016 compared to \$705.6 million at September 30, 2016 and \$610.6 million at June 30, 2016. During the fourth quarter 2016, there was a decrease of \$95.6 million as the Company funded direct loss payments of \$130.3 million and estate expenses of \$2 million from unencumbered liquidity, and this was partially offset by reinsurance proceeds and net investment income received. Total cash and invested assets increased by \$95.0 million, or 16%, to \$705.6 million, at September 30, 2016 compared to \$610.6 million, at June 30, 2016. During the quarter ended September 30, 2016, the Company received \$161.8 million from the commutation of the reinsurance agreements with CPRe; the \$200 million from the commutation less intercompany settlements of \$38.2 million. This balance was partially offset by approximately \$108 million in loss payments in the third quarter.

At December 31, 2016, CNIC reported \$0 million in receivable for securities, a decline of \$4.5 million from the June 30, 2016 balance of \$4.5 million and a decrease of \$1.3 million from the balance at September 30, 2016. The portfolio has been thinly traded in conservation.

Investment income due and accrued was \$4.3 million at December 31, 2016 compared to \$4.0 million at September 30, 2016 and \$4.8 million at June 30, 2016. It decreased by \$0.5 million, or 10.4%, to \$4.3 million for December 31, 2016 compared to \$4.8 million at June 30, 2016 and a slight increase from the \$3.9 million reported at September 30, 2016.

Reinsurance recoverable was \$26.9 million at December 31, 2016 compared to \$33.1 million at September 30, 2016 and \$36.9 million at June 30, 2016. Balances collected during the fourth quarter 2016 were \$13.2 million, compared to collections of \$16.7 million in the third quarter 2016. At December 31, 2016, there were \$0.8 million in reinsurance balances that were past due. None of these balances are currently in dispute. Reinsurance contracts do not relieve CNIC from its obligations to policyholders. Failure of reinsurers to honor their obligations could result in losses to CNIC.

Funds held by or deposited with reinsured companies were \$1.2 million at December 31, 2016 compared to \$1.7 million at September 30, 2016 and June 30, 2016.

Miscellaneous assets were \$63.4 million at December 31, 2016 compared to \$56.9 million at September 30, 2016 and \$46.6 million at June 30, 2016, as shown below. The amounts receivable from CPRe represents CPRe's net tangible assets that is due to CNIC. The increase as compared to September 30, 2016 is primarily due to an increase in loss suspense and advances to TPAs. In the fourth quarter 2016, the Company received \$4.5 million from California representing a return of a portion of its advance workers' compensation assessment.

# **Selected Financial Information and Analysis**

Miscellaneous Assets (unaudited)

## Notes to Statutory Balance Sheets, continued

#### Assets, continued

|                                       | <b>X</b> | ,       |     |         |    |         |
|---------------------------------------|----------|---------|-----|---------|----|---------|
| (\$ in thousands)                     | 31       | -Dec-16 | 30- | -Sep-16 | 30 | -Jun-16 |
| Receivable from CPRe                  | \$       | 19,670  | \$  | 20,495  | \$ | -       |
| Advances to TPA's                     |          | 11,101  |     | 6,462   |    | 9,409   |
| Involuntary fair plan assumed         |          | 9,719   |     | 9,730   |    | 9,739   |
| Workers' compensation fund assessment |          | 7,398   |     | 11,860  |    | 11,858  |
| Loss payment suspense                 |          | 4,568   |     | (71)    |    | 4,134   |
| Receivable from AmTrust               |          | 3,595   |     | -       |    | 762     |
| Receivable from residual market pools |          | 3,209   |     | 4,555   |    | 4,946   |
| Other                                 |          | 4,190   |     | 3,937   |    | 5,817   |
| Total                                 | \$       | 63,450  | \$  | 56,968  | \$ | 46,665  |

#### Liabilities

The Company's net losses and LAE reserves were \$931.7 million at December 31, 2016, \$988.0 million at September 30, 2016 and \$0 at June 30, 2016. At June 30, 2016, the Company had two reinsurance agreements with its affiliate CPRe that assumed all of its net loss reserves. As a result, the Company had no outstanding losses at June 30, 2016. Effective September 14, 2016, the Company terminated both agreements (quota share and LPTA) with CPRe and the unpaid liabilities and obligations ceded to CPRe of \$928.8 million were assumed by the Company. The Company also strengthened its net loss reserves by \$43 million and \$160 million at December 31, 2016 and September 30, 2016, respectively. The December 31, 2016 balance also reflects reduction in the fourth quarter for direct losses paid offset by amounts billed to reinsurers.

Reinsurance payable on paid losses and LAE were \$11.4 million at December 31, 2016 compared to \$6.3 million at September 30, 2016 and \$4.9 million at June 30, 2016. Under the Conservation and Liquidation Plan, the Company is no longer making payments on assumed business and is instead permitting its cedants to draw down collateral, if available.

Commissions payable were \$0 million at December 31, 2016 compared to \$0.3 million at September 30, 2016 and \$1.6 million at June 30, 2016. Commissions payable decreased by \$1.6 million, or 100%, to \$0 million at December 31, 2016 primarily due to the settlement of balances from quota share reinsurance treaties with Integon National Insurance Company (Integon) and Technology Insurance Company Inc. (Technology).

# **Selected Financial Information and Analysis**

## Notes to Statutory Balance Sheets, continued

#### Liabilities, continued

Ceded reinsurance premiums payable were \$5.8 million at December 31, 2016 compared to \$16.3 million at September 30, 2016 and \$40.2 million at June 30, 2016. The balance decreased by \$10.5 million between December 2016 and September 2016 and \$23.9 million, between September 2016 and June 30, 2016 primarily due to the settlement of balances from quota share reinsurance treaties with Integon and Technology.

Funds held by the Company were \$21.7 million at December 31, 2016 compared to \$23.5 million at September 30, 2016 and \$444.1 million at June 30, 2016. The decrease of \$1.9 million from September 2016 to December 2016 is primarily due to the payment of losses on a quota share treaty. The balance declined to \$23.5 million at September 30, 2016 from \$444.1 million at June 30, 2016 primarily due to commutation of the CPRe reinsurance treaties wherein all of the outstanding loss reserves ceded to CPRe were commuted to the Company.

The Company had no balances payable to parent and affiliates at December 31, 2016 and September 30, 2016. Balances receivable with former affiliates, AmTrust, of \$3.6 million at December 31, 2016 are included in miscellaneous assets. The majority of the June 30, 2016 balance of \$13.7 million relates to non-insurance liabilities with AmTrust and National General Insurance Company that was settled and netted against the amounts received on the commutation with ACPRe.

Miscellaneous liabilities were \$19.8 million December 31, 2016 compared to \$2.6 million at September 30, 2016 and \$519.4 million at June 30, 2016. The December 31, 2016 balance of \$19.8 million includes \$17.1 million of balances related to outstanding checks which were recorded in cash at the end of the third and second quarters. The June 30, 2016 balance included \$519.8 million reserve for unsecured reinsurance recoverable associated with the quota share and LPTA reinsurance agreements with CPRe. This balance was reversed upon the commutation of these reinsurance agreements.

# **Selected Financial Information and Analysis**

#### Notes to Statutory Balance Sheets, continued

#### **Capital and Surplus Accounts**

The following table sets forth the changes in policyholders' surplus for the year ended December 31, 2016, and the nine and six months ended September 30, 2016 and June 30, 2016, respectively:

| Changes i                                | Changes in Policyholders' Surplus<br>(unaudited) |           |      |           |    |           |  |  |  |  |  |  |
|--|--|-----------|------|-----------|----|-----------|--|--|--|--|--|--|
|  |  | •         | Year | to Date,  |    |           |  |  |  |  |  |  |
| (\$ in thousands)                        | 3  | 1-Dec-16  | 3    | 0-Sep-16  | 3  | 0-Jun-16  |  |  |  |  |  |  |
| Policyholders' surplus, 1/1/2016         | \$   | (311,760) | \$   | (311,760) | \$ | (311,760) |  |  |  |  |  |  |
| Net (loss)                               |  | (81,078)  |      | (23,586)  |    | (12,904)  |  |  |  |  |  |  |
| Change in net unrealized capital gains   |  | 613       |      | 20        |    | (337)     |  |  |  |  |  |  |
| Change in non-admitted assets            |  | 71,514    |      | 64,287    |    | 5,112     |  |  |  |  |  |  |
| Aggregate write-ins for gains and losses |  | 38,802    |      | 39,627    |    | 1,941     |  |  |  |  |  |  |
| Policyholders' surplus, end of year      | \$   | (281,909) | \$   | (231,412) | \$ | (317,948) |  |  |  |  |  |  |

Surplus decreased by \$50.5 million in the fourth quarter 2016 primarily from \$43 million in reserve strengthening, \$3.9 million in return premiums and \$5.1 million in other underwriting expenses partially offset by investment income earned. During the fourth quarter 2016, the Company wrote off \$5.7 million of agent balances which had previously been charged against surplus and collected \$1.0 million of receivables which had previously been non-admitted. This write-off did not impact surplus, as all of such balances were previously charged against surplus.

For the period ended September 30, 2016, the increase in surplus associated with the Aggregate write-ins for gains and losses in surplus is due to the recognition that the reserve for reinsurance due from CPRe of \$517 million at June 30, 2016 was greater than the tangible capital of CPRe at December 31, 2016. The increase in CPRe's tangible capital was due to the elimination of deferred tax liabilities at CPRe.

| Changes                                 | Changes in Non-Admitted Assets<br>(unaudited) |         |      |          |     |         |  |  |  |  |  |  |
|---|---|---------|------|----------|-----|---------|--|--|--|--|--|--|
|   |   |         | Year | to Date, |     |         |  |  |  |  |  |  |
| (\$ in thousands)                       | 31  | -Dec-16 | 30   | -Sep-16  | 30- | Jun-16  |  |  |  |  |  |  |
| Other invested assets                   | \$  | 9,052   | \$   | 9,052    | \$  | 9,052   |  |  |  |  |  |  |
| Premium receivable                      |   | 6,256   |      | (426)    |     | (2,780) |  |  |  |  |  |  |
| Other assets                            |   | 3,732   |      | 3,187    |     | 1,330   |  |  |  |  |  |  |
| Receivables from parents and affiliates |   | 52,474  |      | 52,474   |     | (2,490) |  |  |  |  |  |  |
| Total change in non-admitted assets     | \$  | 71,514  | \$   | 64,287   | \$  | 5,112   |  |  |  |  |  |  |

# The changes in non-admitted assets during the third quarter 2016, were primarily from recognizing in the statutory statement of income the write-off of non-admitted balances associated with other invested assets and receivable from affiliates. The change in the fourth quarter 2016 is due to the Company writing off \$5.7 million of agent balances which had previously been charged against surplus, and collections of \$1.0 million of receivables which had previously been non-admitted.

# **Selected Financial Information and Analysis**

|  | Statements of Operations<br>(Unaudited) |           |    |                   |    |          |
|--|---|-----------|----|-------------------|----|----------|
|  |   | ear ended |    | e months<br>ended |    | months   |
| (\$ in thousands)                        |   | 31-Dec-16 | 30 | -Sep-16           | 30 | -Jun-16  |
| Premium earned                           | \$                                      | (4,354)   | \$ | (424)             | \$ | -        |
| Losses incurred and loss adjustment exp  | benses incurred                         | (203,662) |    | (160,260)         |    | -        |
| Commutation gain                         |   | 200,000   |    | 200,000           |    | -        |
| Affiliated balance (previously non-admit | ted)                                    | (52,474)  |    | (52,474)          |    | -        |
| Other underwriting expenses incurred     |   | (25,359)  |    | (20,259)          |    | (8,313)  |
| Net underwriting (loss)                  |   | (85,849)  |    | (33,417)          |    | (8,313)  |
| Net investment income earned             |   | 18,817    |    | 18,137            |    | 7,884    |
| Net realized capital (loss)              |   | (6,968)   |    | (7,068)           |    | (11,306) |
| Net investment gain (loss)               |   | 11,849    |    | 11,069            |    | (3,422)  |
| Other expenses                           |   | (7,078)   |    | (1,238)           |    | (1,169)  |
| Net (loss)                               | \$                                      | (81,078)  | \$ | (23,586)          | \$ | (12,904) |

#### **Notes to Statements of Operations**

#### Loss and loss adjustment expenses incurred

The Company reported loss and loss adjustment expenses incurred of \$203.7 million primarily resulting from reserve strengthening of \$203 million recorded in the fourth and third quarters of 2016 to align the Company's reserve position with the point estimate of the California Department of Insurance.

The Company has ULAE provided to it at no cost under the Administrative Services Agreements that it executed in conjunction with the Conservation and Liquidation Plan on September 14, 2016. During the fourth and third quarters 2016, the Company estimates that it saved approximately \$4.1 million and \$1 million, respectively, by having its ULAE service provided at no charge by AmTrust and National General.

#### **Commutation gain**

The Company reported the \$200 million received from the commutation of various reinsurance agreements with CPRe and ACPRe as a commutation gain in the third quarter 2016.

#### Affiliated balance

Prior to the conservation, the Company wrote-off \$52.5 million of intercompany balances that were previously non-admitted. This had no impact on surplus as such balances had already been charged against surplus.

# **Selected Financial Information and Analysis**

#### Notes to Statements of Operations - continued

#### Other underwriting expenses

Other underwriting expenses for the year ended December 31, 2016 were \$25.4 million compared to \$8.3 million for the six months ended June 30, 2016, a change of \$17.1 million and \$20.7 million for the nine months ended September 30, 2016.

|                                |    |         | Yea | r to Date | <b>,</b> |           |
|--------------------------------|----|---------|-----|-----------|----------|-----------|
| (\$ in thousands)              | 31 | -Dec-16 | 30  | -Sep-16   |          | 30-Jun-16 |
| Commission and BB&A            | \$ | 4,134   | \$  | 3,857     | \$       | 695       |
| Salaries and employee benefits |    | 4,975   |     | 3,570     |          | 2,501     |
| Rent & depreciation            |    | 4,071   |     | 3,092     |          | 2,082     |
| Professional services          |    | 5,658   |     | 4,506     |          | 2,702     |
| Other                          |    | 6,521   |     | 5,234     |          | 333       |
| Total                          | \$ | 25,359  | \$  | 20,259    | \$       | 8,313     |

#### **Other Underwriting expenses**

Commission and BB&A were \$4.1 million, \$3.9 million and \$0.7 million for the periods ended December 31, 2016, September 30, 2016, and June 30, 2016, respectively. The increase of \$3.2 million in the third quarter is primarily from the reserve strengthening and the impact it had on ceding commission for the Company's reinsurance covers. The increase in other underwriting expenses of \$5.3 million in the third quarter is primarily due to the write down of tax recoverables of \$2.1 million and the provision of out of period expenses of \$3.1 million. The depreciation expense was offset by the change in non-admitted assets and had no impact on the surplus.

#### Net investment income and net realized capital gains (losses)

Net investment income earned was \$18.8 million for the year ended December 31, 2016 compared to \$7.9 million for the six months ended June 30, 2016 and \$18.1 million for the nine months ended September 30, 2016.

Net realized capital losses were \$7.0 million for the year ended December 31, 2016 compared to net capital losses of \$11.3 million for the six months ended June 30, 2016 and net capital losses of \$7.1 million for the nine months ended September 30, 2016.

#### Other expenses

Other expenses increased to \$7.1 million, at December 31, 2016 compared to \$1.2 million at September 30, 2016 and \$1.2 million at June 30, 2016. The increase in the fourth quarter is primarily due to the write-off of \$5.7 million in agent's balances that were previously non-admitted, thus the charge did not have an impact on surplus.

# Selected Financial Information and Analysis

|                                    | Statutory State<br>Cash Flov<br>(Unaudite | NS           |               |             |
|------------------------------------|---|--------------|---------------|-------------|
|                                    |   |              | Year to Date, |             |
| (\$ in thousands)                  |   | 31-Dec-16    | 30-Sep-16     | 30-Jun-16   |
| Cash from Operations               |   |              |               |             |
| Benefit and loss related payments  |   | \$ (255,229) | \$ (182,287)  | \$ (80,951) |
| Commutation gain                   |   | 200,000      | 200,000       | -           |
| Commission and other expenses pa   | aid                                       | (21,177)     | (19,098)      | (4,590)     |
| Premiums collected net of reinsura | ance                                      | (4,479)      | 6,708         | 29,177      |
| Net investment income              |   | 23,304       | 23,349        | 10,669      |
| Miscellaneous income               |   | 222          | 139           | (232)       |
| Federal income taxes recovered     |   | 1,712        | 1,712         | 1,712       |
| Net cash provided by (used in)     | operations                                | (55,647)     | 30,523        | (44,215)    |
| Net cash provided by investme      | nts                                       | 169,411      | 164,258       | 87,260      |
| Net cash (used in) misc.sources    | S   | (24,932)     | (23,353)      | (31,640)    |
| Net change in cash and cash equiv  | valents                                   | 88,832       | 171,428       | 11,405      |
| Cash and cash equivalents Beginn   | ing of year                               | 90,612       | 90,612        | 90,612      |
| Cash and cash equivalents, end     | <u> </u>                                  | \$ 179,444   | \$ 262,040    | \$ 102,017  |

# Notes to Statutory Statements of Cash Flows

CNIC had a net cash inflow of \$88.8 million for the year ended December 31, 2016 compared to \$171.4 million for the nine months ended September 30, 2016 and \$11.4 million for the six months ended June 30, 2016. For the year ended December 31, 2016, the Company had a net cash outflow of \$255.2 million from benefits and loss related payments and outflow of \$24.9 million from miscellaneous sources partially offset by inflows from the commutation gain of \$200 million, net proceeds from investments of \$169.4 million. The Company is in run-off, and expects continued outflow of operating cash.

The Cash and cash equivalents of \$179.5 million at December 31, 2016 ties to the amount that would be included in the Company's statutory presentation of assets. A reconciliation to the accompanying balance sheet is presented below (\$000):

| Bonds                 | \$388,551        |
|-----------------------|------------------|
| Cash                  | 179,444          |
| Other Invested assets | 41,977           |
| Investment receivable | 0                |
| Total                 | <u>\$609,972</u> |

# Selected Financial Information and Analysis

#### Castlepoint National Insurance Company (in Conservation) Adjusted Direct Reserves (Loss and ALAE) by State and by Line As of November 30, 2016 (Data Internally prepared and Unaudited)

|      | and Allied<br>Lines | Homeow ners<br>Mulitple Peril | Commercial<br>Multiple Peril<br>(Non-Liab<br>Portion) | Commercial<br>Multiple Peril<br>(liability Portion) | Ocean and<br>Inland Marine | Workers Comp | Other liability -<br>occurrence | Other liability -<br>Claims Made | Excess<br>Workers' Comp | Products liability<br>- Occurrence | Private<br>passenger auto<br>liab | Commercial<br>auto liab | Private<br>Passenger auto<br>physical damage | Commercial<br>Auto physical<br>damage | Fideltity and<br>Surety | Boilers & machinery | Total Reserves |
|------|---------------------|-------------------------------|---|---|----------------------------|--------------|---------------------------------|----------------------------------|-------------------------|------------------------------------|-----------------------------------|-------------------------|--|---------------------------------------|-------------------------|---------------------|----------------|
|      | -                   | 42,775                        | 274,601   | 166,008   | -                          | 875,097      | 101,448                         | -                                | -                       | 5,670                              | -                                 | 70,206                  | -  | -                                     | -                       | -                   | 1,535,805      |
|      | -                   | -                             | -   | -   | -                          | 9,206        | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | 9,206          |
|      | -                   | -                             | -   | -   | -                          | 1,126,547    | 81,809                          | -                                | -                       | -                                  | -                                 | 261,487                 | -  | -                                     | -                       | -                   | 1,469,843      |
|      | -                   | -                             | -   | -   | -                          | 1,346,592    | -                               | -                                | -                       | -                                  | -                                 | 27,867                  | -  | -                                     | -                       | -                   | 1,374,459      |
|      | -                   | 386,276                       | 471,517   | 842,874   | -                          | 78,694,223   | 2,037,103                       | 546,893                          | 36,817,090              | 189,255                            | 15,066                            | 4,886,364               | -  | 1,159                                 | 140,521                 | -                   | 125,028,343    |
|      | -                   | -                             | -   | 55,005  | -                          | 62,454       | -                               | 37,920                           | -                       | -                                  | -                                 | 165,072                 | -  | -                                     | -                       | -                   | 320,450        |
|      | -                   | 435,092                       | 68,119  | 1,687,927   | -                          | 1,585,275    | 832,785                         | -                                | -                       | -                                  | 2,138,315                         | -                       | 3,325  | -                                     | -                       | -                   | 6,750,838      |
|      | -                   | -                             | -   | -   | -                          | 35,560       | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | 35,560         |
| nbia | -                   | -                             | -   | 26,823  | -                          | 10,731       | 31,748                          | 13,330                           | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | 82,632         |
|      | -                   | -                             | (17,522)  | 1,109,900   | -                          | 10,794,354   | 3,569,012                       | 452,500                          | 840,012                 | 217,035                            | 327,500                           | 9,168,449               | -  | 22,032                                | 5,000                   | -                   | 26,488,273     |
|      | -                   | -                             | (5,000)   | 255,985   | -                          | 2,256,512    | 30,883                          | -                                | -                       | -                                  | -                                 | 629,372                 | -  | -                                     | 8,066                   | -                   | 3,175,817      |
|      | -                   | -                             | -   | -   | -                          | (11,663)     | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | (11,663        |
|      | -                   | -                             | -   | -   | -                          | 146,394      | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | 146,394        |
|      | -                   | -                             | -   | 599,169   | -                          | 4,232,799    | -                               | -                                | -                       | -                                  | -                                 | 959,358                 | -  | -                                     | -                       | -                   | 5,791,326      |
|      | -                   | -                             | -   | -   | -                          | 2,346        | -                               | -                                | -                       | -                                  | -                                 | 131,762                 |  | -                                     | -                       | -                   | 134,108        |
|      | -                   | -                             | -   | -   | -                          | 7,700        | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | 7,700          |
|      | -                   | -                             | -   | -   | -                          | 74,862       | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | 74,862         |
|      | -                   | -                             | -   | 587,754   | -                          | 14,853       | -                               | -                                | -                       | -                                  | -                                 | 24,377                  | -  | -                                     | (170)                   | -                   | 626,814        |
|      | -                   | -                             | 2,500   | 638,486   | 23,466                     | 1,009,398    | 270,626                         | -                                | -                       | 22,262                             | -                                 | 911,081                 | -  | 2,500                                 | -                       | -                   | 2,880,319      |
|      | 32,003              | 147,501                       | -   | 101,848   | -                          | 137,626      | 450,000                         | -                                | -                       | -                                  | 1,810,268                         | 385,550                 | 15,704                                       | -                                     | -                       | 15,741              | 3,096,241      |
|      | -                   | -                             | -   | 87,341  | -                          | 5,669,594    | -                               | -                                | -                       | -                                  | -                                 | 35,000                  | -  | -                                     | -                       | -                   | 5,791,935      |
|      | 67,318              | 457,576                       | 7,072   | 435,402   | -                          | (247,572)    | 206,967                         | -                                | -                       | -                                  | 1,115,704                         | -                       | 1,424  | -                                     | -                       | -                   | 2,043,891      |
|      | -                   | -                             | -   | -   | 18,118                     | 1,280,802    | -                               | -                                | -                       | -                                  | -                                 | 60,155                  | -  | -                                     | -                       | -                   | 1,359,076      |
|      | -                   | -                             | -   | -   | -                          | 105,030      | -                               | -                                | -                       | -                                  | -                                 | 27,823                  | -  | -                                     | -                       | -                   | 132,853        |
|      | -                   | -                             | 5,000   | 134,292   | -                          | 101,800      | -                               | -                                | -                       | -                                  | -                                 | 16,525                  | -  | 50,000                                | -                       | -                   | 307,617        |
|      | -                   | -                             | -   | 2,142   | -                          | 377,023      | -                               | -                                | -                       | -                                  | -                                 | 60,552                  | -  | -                                     | -                       | -                   | 439,717        |
|      | -                   | -                             | -   | -   | -                          | (57,793)     | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | (57,793)       |
|      | -                   | -                             | -   | -   | -                          | 980,451      | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | 980,451        |
|      | -                   | -                             | -   | -   | -                          | 13,694,939   | 43,801                          | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -                       | -                   | 13,738,740     |
| ·    | -                   | 100,100                       | -   | 140,000   | -                          | 1,891,319    | -                               | -                                | -                       | -                                  | 13,032                            | 82,500                  |  | -                                     | -                       | -                   | 2,226,987      |
|      | 90,128              | 2,040,570                     | 908,250   | 5,249,730   | 400,119                    | 18,436,953   | 1,894,977                       | -                                | 579,604                 | 142,000                            | 974,631                           | 4,088,443               | 51,553                                       | 964                                   | -                       | -                   | 34,857,922     |
|      | (137,716)           | -                             | -   | -   | -                          | 114,027      | -                               | -                                | -                       | -                                  | 7.502                             | -                       | -  | -                                     | -                       | -                   | 114,027        |
|      | ( - , - ,           | 9,336,049                     | 3,369,148   | 78,967,805  | 301,100                    | 41,761,179   | 40,296,878                      | 759,362                          | 52,000                  | 306,321                            | 1                                 | 19,586,166              | -  | -                                     | 1,220,375               | 166,595             | 195,992,765    |
|      | -                   | -                             | -   | -   |                            | 194,198      | -                               |                                  | -                       | -                                  |                                   | -                       | -  | -                                     | -                       | -                   | 194,198        |
|      | 647,096             |                               |   | -   |                            |              |                                 |                                  |                         |                                    |                                   | - 138                   |  |                                       |                         |                     | 647,233        |
|      | 647,096             | -                             |   | 658,649   |                            | -<br>908,568 | -                               | -                                | -                       | -                                  | -                                 | 130                     | -  | -<br>250                              | -                       | -                   | 1,567,467      |
|      |                     | -                             |   | 030,049   |                            | 37,281       | 500                             |                                  | -                       | -                                  | -                                 | 360,047                 | -  | 230                                   | (12,989)                | -                   | 384,840        |
|      | -                   | -                             | (220,799)   | 481,115   |                            | 2,254,495    | (28,439)                        |                                  |                         |                                    | -                                 | 994,642                 |  | (1,078)                               | 3,438                   |                     | 3,483,374      |
|      | -                   | 11,400                        | 25,000  | 401,115   | -                          | 2,254,495    | (26,439)                        | -                                | -                       | -                                  | 694,318                           | 994,042                 | - 1,300                                      | (1,078)                               | - 3,430                 | -                   | 785,362        |
|      | -                   | -                             | 23,000 (660)  | 265,458   | -                          | 537,290      | - 19,021                        | -                                | -                       | -                                  |                                   | 158.243                 | -  | -                                     | -                       | -                   | 979,352        |
|      |                     | -                             | (000)   | 205,456   |                            | 537,290      | 19,021                          | -                                | -                       | -                                  | -                                 | 156,243                 | -  | -                                     | -                       | -                   | 979,352        |
|      | 250                 | -                             |   | 40,043  |                            | 129,510      | 30,848                          | -                                |                         | -                                  |                                   | 159,871                 | -  | -                                     | 1,474                   | -                   | 361,996        |
|      | 230                 | 48,817                        | 393   | 714.620   | 17,875                     | 4,617,980    | 285,639                         | (13,330)                         | -                       | 250                                | -                                 | 1,233,654               | -  | -                                     | 23,133                  | -                   | 6,929,030      |
|      |                     |                               |   | 1   | -                          |              |                                 |                                  |                         |                                    |                                   |                         |  |                                       |                         |                     |                |
|      | -                   | -                             | -   | -   | -                          | 38,643       | -                               | -                                | -                       | -                                  |                                   | -                       | -  | -                                     | 50,000                  | -                   | 88,643         |
|      | -                   | -                             | -   | -   | -                          | 30,670       | -                               | -                                | -                       | -                                  | - 9                               | - 62,448                | -  | -                                     |                         |                     | 93,127         |
|      |                     |                               | -   | 313.968   | -                          |              | - 250                           |                                  | -                       | -                                  | 9                                 | 62,448<br>411,455       | -  | -                                     |                         |                     | 93,127         |
|      |                     | -                             |   | 72,998  |                            | -            | 250                             | -                                | -                       | -                                  | -                                 | 411,455                 | -  |                                       | -                       |                     | 725,672        |
|      |                     | -                             | -   | 72,998  | -                          | -            | -<br>85,000                     |                                  | -                       | -                                  | -                                 |                         |  | -                                     |                         |                     | 72,998         |
|      | -                   | -                             |   | -   |                            | -            |                                 | -                                | -                       |                                    | -                                 |                         | -  |                                       | -                       | -                   | 85,000         |
|      |                     |                               |   |   |                            |              |                                 | -                                |                         | -                                  |                                   |                         | -  | -                                     |                         | -                   |                |

Note: Adjusted Direct Reserves (Loss and ALAE) exclude any claims covered by the cut through reinsurance agreements executed with Technology Insurance Company and Integon National Insurance Company

Case Basis Reserves Only, excludes IBNR

# Selected Financial Information and Analysis

Castlepoint National Insurance Company (in Conservation) Adjusted Direct Paid Loss and Paid ALAE by State & by Line For the Quarter Ended December 31, 2016 (Data Internally prepared and Unaudited)

| e Desc           | Fire and Allied<br>Lines | Homeow ners<br>Mulitple Peril | Commercial<br>Multiple Peril<br>(Non-Liab<br>Portion) | Commercial<br>Multiple Peril<br>(liability Portion) | Ocean and<br>Inland Marine | Workers Comp | Other liability -<br>occurrence | Other liability -<br>Claims Made | Excess<br>Workers' Comp | Products liability<br>- Occurrence | Private<br>passenger auto<br>liab | Commercial<br>auto liab | Private<br>Passenger auto<br>physical damage | Commercial<br>Auto physical<br>damage | Surety      | Boilers & machinery | Paids     |
|------------------|--------------------------|-------------------------------|---|---|----------------------------|--------------|---------------------------------|----------------------------------|-------------------------|------------------------------------|-----------------------------------|-------------------------|--|---------------------------------------|-------------|---------------------|-----------|
| ama              | -                        | 26,494                        | 13,497  | 190,974   | -                          | 161,548      | 228,633                         | -                                | -                       | 31,948                             | -                                 | 15,274                  | -  | -                                     | 2,100       | -                   | 670,46    |
| ka               | -                        | -                             | -   | -   | -                          | (3,070)      | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -           | -                   | (3,07     |
| ona              | -                        | -                             | -   | 16,518  | (1,000)                    | 83,712       | 308,582                         | -                                | -                       | -                                  | -                                 | 9,972                   | -  | -                                     | -           | -                   | 417,78    |
| insas            | -                        | -                             | -   | -   | -                          | 21,807       | -                               | -                                | -                       | -                                  | (22,496)                          | 24,360                  | (3,090)                                      | -                                     | -           | -                   | 20,58     |
| ornia            | 3,557                    | 368,149                       | 135,082   | 475,881   | -                          | 18,012,135   | 257,527                         | 18,694                           | 2,449,763               | 66,164                             | (88,951)                          | 2,310,119               | (44,639)                                     | 366                                   | (502,501)   | -                   | 23,461,34 |
| rado             | -                        | -                             | -   | 52,216  | -                          | 1,931        | -                               | 2,090                            | -                       | -                                  | (4,194)                           | 325,058                 | 1,105  | -                                     | -           | -                   | 378,20    |
| necticut         | 2,867                    | 76,895                        | 207,826   | 1,269,116   | -                          | 60,157       | 314,250                         | -                                | -                       | -                                  | 1,131,473                         | -                       | (88,565)                                     | -                                     | -           | -                   | 2,974,0   |
| ware             | -                        | -                             | -   | -   | -                          | -            | -                               | -                                | -                       | -                                  | (17,279)                          | -                       | (17,489)                                     | -                                     | -           | -                   | (34,7     |
| ict of Columbia  | -                        | -                             | -   | 8,177   | -                          | -            | -                               | -                                | -                       | -                                  | (3,725)                           | -                       | (3,474)                                      | -                                     | -           | -                   | 9         |
| da               | 49,966                   | (2,175)                       | 98,893  | 307,207   | (16,323)                   | 1,548,518    | 363,522                         | 424,373                          | 175,711                 | 80,669                             | (1,050,696)                       | 2,042,037               | (97,023)                                     | 975                                   | -           | -                   | 3,925,6   |
| rgia             | -                        | -                             | (0)   | 984   | -                          | (41,864)     | 7,413                           | -                                | -                       | -                                  | (35,670)                          | 447,052                 | (36,091)                                     | -                                     | 29,912      | -                   | 371,7     |
| aii              | -                        | -                             | -   | -   | -                          | -            | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -           | -                   |           |
| D                | -                        | -                             | -   | -   | -                          | 104,136      | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -           | -                   | 104,1     |
| s                | 94                       | 60                            | -   | 407,652   | -                          | 342,853      | -                               | -                                | -                       | -                                  | (26,911)                          | 96,374                  | (803)  | -                                     | -           | -                   | 819,3     |
| na               | -                        | -                             | -   | -   | -                          | 3,285        | -                               | -                                | -                       | -                                  | (2,464)                           | 6,947                   | (653)  | -                                     | -           | -                   | 7,        |
| 1                | -                        | -                             | -   | -   | -                          | (906)        | -                               | -                                | -                       | -                                  | -                                 | -                       | -  | -                                     | -           | -                   | (         |
| sas              | -                        | -                             | -   | -   | -                          | 2,415        | -                               | -                                | -                       | -                                  | -                                 | 1,437                   | -  | -                                     | 11,045      | -                   | 14,       |
| ucky             | -                        | -                             | -   | 20,300  | -                          | 30,596       | -                               | -                                | -                       | -                                  | (1,416)                           | 207,094                 | (2,601)                                      | -                                     | -           | -                   | 253,      |
| siana            | -                        | -                             | 1,455   | 322,440   | 16,110                     | 75,460       | 8,668                           | -                                | -                       | 42,458                             | (228,819)                         | 305,711                 | (2,868)                                      | -                                     | -           | -                   | 540,      |
| e                | 16,311                   | (4,009)                       | (192)   | 7,576   | 238                        | 4,745        | 0                               | -                                | -                       | -                                  | 61,347                            | 200,000                 | (6,069)                                      | (90)                                  | -           | 844                 | 280,      |
| land             | -                        | (3,050)                       | (142)   | 51,510  | -                          | 555,605      | 6,193                           | -                                | -                       | -                                  | (137,114)                         | (1,172)                 | ) (65,855)                                   | -                                     | (569,796)   | -                   | (163      |
| achusetts        | (4,806)                  | (45,664)                      | 215   | 220,691   | (1,821)                    | 904          | 240,263                         | -                                | -                       | 2,025                              | 448,002                           | -                       | (5,101)                                      | (23)                                  | 4,000       | 0                   | 858       |
| igan             | 638                      | -                             | -   | -   | 1,937                      | 260,415      | -                               | -                                | -                       | -                                  | (1,845)                           | 928                     | (2,274)                                      | -                                     | -           | -                   | 259,      |
| esota<br>issippi | -                        | -                             | -<br>1.978  | -<br>30.363   | -                          | 74,546       | -<br>31.229                     | -                                | -                       | -                                  | (4)                               | 8,900<br>101,225        | (1,667)                                      | -                                     | -           | -                   | 81<br>164 |
| buri             | -                        | -                             | 1,978   | 24.418  | -                          | 33.375       | 31,229                          | -                                | -                       |                                    | (62)                              | 24.083                  | (80)   | - 249                                 | -           | -                   | 79.       |
| ana              | -                        | -                             | -   | 24,410  | -                          |              | -                               | -                                | -                       | -                                  | -                                 | 24,065                  | (2,322)                                      | 249                                   | -           | -                   | 79        |
| aska             |                          | -                             | -   | -   | -                          | 22,991       | -                               |                                  | -                       |                                    |                                   |                         | -  | -                                     | -           | -                   | 22        |
| ida              | -                        | -                             | -   | -   |                            | 320,114      | -                               | -                                | -                       | -                                  | (258)                             |                         | (5,375)                                      | -                                     | -           | -                   | 314       |
| Hampshire        | -                        | 3.148                         | -   | -   | -                          | 12.255       | -                               | -                                | -                       |                                    | 27.219                            |                         | (7,933)                                      | -                                     | -           | -                   | 314       |
| Jersey           | (187,429)                | 5,843,831                     | 316,992   | 1,058,494   | (653,810)                  | 1,402,666    | (958.525)                       |                                  | 18,433                  | 13,892                             | 7,262,967                         | 3,352,078               | 1,360,040                                    | 1,302                                 | -           | 16,197              | 18,847    |
| Mexico           | (107,425)                |                               |   | 1,038,494   | (055,810)                  | (733)        | (938,323)                       | -                                | -                       | -                                  | - 1,202,901                       | 3,332,078               | -  | 1,302                                 | -           | -                   | 10,047    |
| York             | (239,979)                | 1,744,613                     | 1,548,446   | 30,829,560  | (231,743)                  | 2,924,833    | 11,171,374                      | (51,103)                         | -                       | (168,304)                          | (671)                             | 8,422,822               | (593)  | (4,322)                               | (1,053,352) | 30,914              | 54,922    |
| Carolina         | (200,010)                | -                             | -   | -   | (201,710)                  | 25,602       | -                               | -                                | -                       | (100,001)                          | (187,784)                         | -                       | (16.897)                                     | -                                     | (1,000,002) | -                   | (179      |
| Dakota           | -                        | -                             | -   | -   | -                          | -            | -                               | -                                | -                       | -                                  | (107,701)                         | -                       | (10,001)                                     | -                                     | -           | -                   | (110      |
| Danota           | 5,296                    | -                             | (1,746)   | 2,392   | -                          | -            | -                               | -                                | -                       | -                                  | (378,843)                         | (8,780)                 | (18,102)                                     | -                                     | -           | -                   | (399      |
| noma             |                          | -                             | (1,710)   | 185,972   | -                          | 31,505       | -                               | -                                | -                       | -                                  | (40)                              | (83,877)                | -  |                                       | -           | -                   | 133       |
| on               |                          | -                             | 2,720   | 47,881  | -                          | (0)          | -                               | -                                | -                       | -                                  | (614)                             | 1,019,681               | -  |                                       | 1,836       | -                   | 1,071     |
| sylvania         | -                        | (1,615)                       | 4,289   | 293,586   | -                          | 592,430      | 113,783                         | -                                | -                       | (86,750)                           | (3,184,643)                       | 436.348                 | (710,857)                                    | -                                     | (16,839)    | 4,293               | (2,555    |
| elsland          |                          | (2,999)                       | 37  | 24.631  | -                          | 52           | -                               | -                                | -                       | -                                  | (84,600)                          | (0)                     |  | -                                     | -           | -                   | (92       |
| n Carolina       |                          | 45.268                        | 663   | 9,592   | -                          | 38,934       | -                               | -                                | -                       | -                                  | (110,948)                         | 613                     | ( - 1  | -                                     | 327         | -                   | (69,      |
| n Dakota         |                          | -                             | -   | -   | -                          | -            | -                               | -                                | -                       | -                                  | (,                                | -                       | (1,820)                                      | -                                     | -           | -                   | (1,       |
| essee            | (216)                    | -                             | -   | -   | -                          | 16.983       | 1.030                           | -                                | -                       | -                                  | (921)                             | 76.347                  | (5,756)                                      | -                                     | 1,979       | -                   | 89        |
| s                | -                        | (236,821)                     | 3,717   | 292,291   | -                          | 215,794      | 355,578                         | -                                | -                       | (136,624)                          | (43,764)                          | 761,259                 | (20,259)                                     | 346                                   | 78,289      | -                   | 1,269     |
|                  | -                        | -                             | -   |   | -                          | 8,212        | -                               | -                                | -                       | (                                  | -                                 | -                       | (448)  | -                                     | -           | -                   | 7         |
| iont             | -                        | -                             | -   | -   | -                          | -            | -                               | -                                | -                       | -                                  | (5,419)                           | -                       | (35,737)                                     | -                                     | -           | -                   | (41       |
| ia               | -                        | -                             | -   | -   | -                          | 1,580        | -                               | -                                | -                       | -                                  | (444,437)                         | 41,888                  | (60,638)                                     | 3,843                                 | -           | -                   | (457      |
| ington           | -                        | -                             | -   | 135,679   | -                          | (800)        | -                               | -                                | -                       | -                                  | (100,605)                         | 471.098                 | -  | -                                     | -           | -                   | 505       |
| Virginia         | -                        | -                             | -   | 3,013   | -                          | 9            | -                               | -                                | -                       | -                                  | (                                 | 14,616                  | (468)  | -                                     | -           | -                   | 17        |
| onsin            | -                        | -                             | -   | -   | -                          | -            | 4,828                           | -                                | -                       | -                                  | -                                 | 565                     | -  | -                                     | (5,425)     | -                   |           |
| ning             | -                        | -                             | -   | -   | -                          | -            | -                               | -                                | -                       | -                                  | -                                 | -                       | (4.267)                                      | -                                     | -           | -                   | (4        |
| 5                | (353,701)                | 7,812,125                     | 2,333,730   | 36,289,112  | (886,412)                  | 26.944.516   | 12.454.347                      | 394.054                          | 2,643,907               | (154,521)                          | 2,765,814                         | 20.630.057              | 7.948  | 2.645                                 | (2,018,424) | 52,247              | 108.91    |

Note: Adjusted Direct Paid Loss and Paid ALAE exclude any paid losses associated with the cut through reinsurance provided by Technology Insurance Company and Integon National Insurance Company

# Selected Financial Information and Analysis

#### Castlepoint National Insurance Company (in Conservation) Adjusted Direct Claim Counts by State and by Line As of November 30, 2016 (Data Internally prepared and Unaudited)

| State Desc                        | Fire and Allied<br>Lines | Homeow ners<br>Mulitple Peril |     | - Commercial Multiple<br>Peril (liability Portion) |     | Workers Comp | Other liability -<br>occurrence | Other liability -<br>Claims Made | Excess Workers'<br>Comp | Products<br>liability -<br>Occurrence | Private<br>passenger auto<br>liab | Commercial auto<br>liab | Private<br>Passenger<br>auto physical<br>damage | Commercial<br>Auto physical<br>damage | Fideltity and<br>Surety | Boilers & machinery | Open Claims |
|-----------------------------------|--------------------------|-------------------------------|-----|--|-----|--------------|---------------------------------|----------------------------------|-------------------------|---------------------------------------|-----------------------------------|-------------------------|---|---------------------------------------|-------------------------|---------------------|-------------|
| Alabama                           | -                        | 2                             | 7   | 9  | -   | 6            | 7                               | -                                | -                       | 1                                     | -                                 | 4                       | -   |                                       | -                       | -                   | 36          |
| Alaska                            | -                        | -                             | -   | -  | -   | 1            | -                               | -                                | -                       | -                                     | -                                 | -                       | -   | -                                     | -                       | -                   | 1           |
| Arizona                           | -                        | -                             | -   | -  | -   | 23           | 2                               | -                                | -                       | -                                     | -                                 | 2                       | -   | -                                     | -                       | -                   | 27          |
| Arkansas                          | -                        | -                             | -   | -  | -   | 4            | -                               | -                                | -                       | -                                     | -                                 | 1                       | -   | -                                     | -                       | -                   | 5           |
| California                        | -                        | 13                            | 7   | -  | -   | 1,672        | 106                             | 2                                |                         | 10                                    | -                                 |                         |   | 2                                     | 19                      |                     | 2,631       |
| Colorado                          | -                        | -                             | -   | 2  | -   | 4            | -                               | 1                                |                         | -                                     | -                                 | 8                       | -   | -                                     | -                       | -                   | 15          |
| Connecticut                       | -                        | 16                            | 8   |  | -   | 14           | 25                              | -                                | -                       | -                                     | 49                                | -                       | 1   | -                                     | -                       | -                   | 150         |
| Delaw are<br>District of Columbia | -                        | -                             | -   | -  | -   | 1            | - 1                             | - 1                              | -                       | -                                     |                                   | -                       | -   | -                                     | -                       | -                   | 1           |
| Florida                           | -                        | -                             | - 1 | 29   |     | 158          | 69                              | 2                                |                         | - 6                                   |                                   | - 145                   | -   | - 2                                   | - 1                     | -                   | 4 428       |
| Georgia                           | -                        | -                             | -   | 1  | -   | 40           | 3                               |                                  | -                       | -                                     | -                                 | 140                     | -   | -                                     | 2                       | -                   | 58          |
| Haw aii                           | -                        | -                             | -   |  | -   | -            | -                               | -                                | -                       | -                                     | -                                 | -                       | -   | -                                     |                         | -                   | -           |
| Idaho                             | -                        | -                             | -   | -  | -   | 12           | -                               | -                                | -                       | -                                     | -                                 | -                       | -   | -                                     | -                       | -                   | 12          |
| llinois                           | -                        | -                             | -   | 12   | -   | 76           | -                               | -                                | -                       | -                                     | -                                 | 40                      |   | -                                     | -                       | -                   | 128         |
| Indiana                           | -                        | -                             | -   | -  | -   | 3            | -                               | -                                | -                       | -                                     | -                                 | 1                       | -   | -                                     | -                       | -                   | 4           |
| low a                             | -                        | -                             | -   | -  | -   | 1            | -                               | -                                | -                       | -                                     | -                                 | -                       | -   | -                                     | -                       | -                   | 1           |
| Kansas                            | -                        | -                             | -   | -  | -   | 3            | -                               | -                                | -                       | -                                     | -                                 | -                       | -   | -                                     | -                       | -                   | 3           |
| Kentucky                          | -                        | -                             | -   | 3  | -   | 2            | -                               | -                                | -                       | -                                     | -                                 | 1                       | -   | -                                     | -                       | -                   | 6           |
| Louisiana                         | -                        | -                             | 1   | 21   | 7   | 8            | 7                               | -                                | -                       | 3                                     |                                   | 13                      | -   | 1                                     | -                       | -                   | 61          |
| Maine                             | 2                        | 4                             | -   | 5  | -   | 8            | 2                               | -                                | -                       | -                                     | 65                                | 4                       | 14  | -                                     | -                       | 1                   | 105         |
| Maryland                          | -                        | -                             | -   | 1  | -   | 6            | -                               | -                                | -                       | -                                     | -                                 | 1                       | -   | -                                     | -                       | -                   | 8           |
| Massachusetts                     | 1                        | 14                            | 2   |  | -   | 3            | 10                              |                                  | -                       | -                                     | 46                                | -                       | 5   | -                                     | -                       | -                   | 95          |
| Michigan                          | -                        | -                             | -   | -  | 1   | 25           | -                               | -                                | -                       | -                                     | -                                 | 1                       | -   | -                                     | -                       | -                   | 27          |
| Minnesota                         | -                        | -                             | -   | -  | -   | 3            | -                               | -                                | -                       | -                                     | -                                 | 1                       |   | -                                     | -                       | -                   | 4           |
| Mississippi                       | -                        | -                             | 1   | 5  | -   | 3            | -                               | -                                | -                       | -                                     | -                                 | 2                       | -   | 1                                     | -                       | -                   | 12          |
| Missouri<br>Montana               | -                        | -                             | -   | -  | -   | -            |                                 | -                                | -                       | -                                     |                                   | - 2                     |   | -                                     |                         | -                   | - 10        |
| Nebraska                          | -                        | -                             | -   | -  | -   | - 1          |                                 | -                                |                         | -                                     | -                                 | -                       | -   | -                                     | -                       | -                   | - 1         |
| Nevada                            | -                        | -                             |     |  | -   | 47           | 5                               | -                                | -                       | -                                     | -                                 | -                       |   | -                                     | -                       | -                   | 52          |
| New Hampshire                     | -                        | 3                             | -   | 2  |     | 18           | -                               | -                                | -                       | -                                     | 3                                 |                         | 1   | -                                     | -                       | -                   | 28          |
| New Jersey                        | 2                        | 55                            | 26  |  | 1   | 212          | 32                              | -                                | 2                       |                                       |                                   | 83                      | 22  | 3                                     | -                       | -                   | 611         |
| New Mexico                        | -                        | -                             |     | -  | -   | 2            |                                 | -                                | -                       | -                                     | -                                 | -                       |   | -                                     | -                       | -                   | 2           |
| New York                          | 4                        | 292                           | 101 | 1,099  | 2   | 452          | 551                             | 7                                | 1                       | 13                                    | 2                                 | 294                     | -   | -                                     | 6                       | 10                  | 2,834       |
| North Carolina                    | -                        | -                             | -   | -  | -   | 6            | -                               | -                                | -                       | -                                     | -                                 | -                       | -   | -                                     | -                       | -                   | 6           |
| North Dakota                      | -                        | -                             | -   | -  | -   | -            | -                               | -                                | -                       | -                                     | -                                 | -                       | -   | -                                     | -                       | -                   | -           |
| Ohio                              | 1                        | -                             | -   | -  | -   | -            | -                               | -                                | -                       | -                                     | -                                 | 1                       | -   | -                                     | -                       | -                   | 2           |
| Oklahoma                          | -                        | -                             | -   | 2  | -   | 8            | -                               | -                                | -                       | -                                     | -                                 | -                       | -   | 1                                     | -                       | -                   | 11          |
| Oregon                            | -                        | -                             | -   | -  | -   | 6            | 2                               |                                  | -                       | -                                     | -                                 | 4                       | -   | -                                     | 2                       | -                   | 14          |
| Pennsylvania                      | -                        | -                             | 3   |  |     | 57           | 2                               |                                  | -                       | -                                     | -                                 | 9                       | -   | 1                                     | 1                       | -                   | 87          |
| Rhode Island                      | -                        | 1                             | 1   |  | -   | 1            | -                               | -                                | -                       | -                                     | 11                                | -                       | 1   | -                                     | -                       | -                   | 16          |
| South Carolina                    | -                        | 1                             | -   | 4  |     | 14           | 2                               |                                  | -                       | -                                     | -                                 | 1                       | -   | -                                     | -                       | -                   | 22          |
| South Dakota                      | -                        | -                             | -   | -  | -   | -            | -                               | -                                | -                       | -                                     | -                                 | -                       | -   | -                                     | -                       | -                   | -           |
| Tennessee                         | 1                        | -                             | -   | 4  | -   | 5            | 1                               |                                  | -                       | -                                     | -                                 | 6                       | -   | -                                     | 1                       | -                   | 18          |
| Texas<br>Utah                     | -                        | 17                            | - 1 | 8  | - 1 | 28           | - 11                            | -                                | -                       | - 1                                   |                                   | 44<br>                  | -   | -                                     | 4                       | -                   | 115         |
| Utan<br>Vermont                   | -                        | -                             | -   | -  | -   | - 2          | -                               | -                                | -                       | -                                     | -                                 |                         | -   | -                                     | -                       | -                   | -           |
| Virginia                          | -                        | -                             | -   | -  | -   | - 3          | -                               | -                                | -                       | -                                     | - 1                               | - 5                     | -   | -                                     | -                       | -                   | - 9         |
| Washington                        | -                        | -                             | -   | 1  | -   | -            | - 1                             | -                                | -                       | -                                     | -                                 | 14                      | -   | -                                     | -                       | -                   | 9<br>16     |
| West Virginia                     | -                        |                               | -   | 1  | -   |              | - '                             | -                                | -                       | -                                     | -                                 | -                       |   | -                                     | -                       | -                   | 1           |
| Wisconsin                         | -                        | -                             | -   |  | -   | -            | 1                               | -                                | -                       | -                                     | -                                 | -                       | -   | -                                     | -                       | -                   | 1           |
| Wyoming                           | -                        | -                             | -   | -  | -   | -            |                                 | -                                | -                       | -                                     | -                                 | -                       |   | -                                     | -                       | -                   |             |
| Total                             | 11                       | 418                           | 159 | 1,408  | 12  | 2,946        | 840                             | 13                               | 737                     | 39                                    | 239                               | 756                     | 44  | 11                                    | 37                      | 11                  | 7,681       |

Note: Adjusted Direct Claim Counts exclude any claims covered by the cut through reinsurance agreements executed with Technology Insurance Company and Integon National Insurance Company