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18 UNITED STATES DISTRICT COURT
19 FOR THE CENTRAL DISTRICT OF CALIFORNIA

20 JOHN GARAMENDI, Insurance
21 Commissioner of the State of California
22 and as Conservator, Liquidator, and
23 Rehabilitator of Executive Life
24 Insurance Company,

25 Plaintiff,

26 v.

27 ALTUS FINANCE S.A., et al.,

28 Defendants.

CASE NO. CV-99-02829 RGK (CWx)

**DEFENDANT ARTEMIS S.A.'S
PROPOSED FINDINGS OF FACT
AND CONCLUSIONS OF LAW**

Filed pursuant to Court's Minute
Order dated Oct. 29, 2012 [ECF No.
4298]

Trial Date: October 17, 2012

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1 Defendant Artemis S.A. (“Artemis”) respectfully submits the following
2 Proposed Findings of Fact and Conclusions of Law in connection with the equitable
3 claim and defenses that are before the Court for decision and judgment.

4 **FINDINGS OF FACT AND CONCLUSIONS OF LAW**

5 This matter came on regularly for trial by jury, commencing on October 17,
6 2012, in accordance with the Ninth Circuit mandate for a limited retrial on plaintiff’s
7 damage theory referred to as the “NOLHGA Premise.” The jury returned a unanimous
8 defense verdict on October 29, 2012. This retrial followed the initial trial that
9 commenced on February 15, 2005, and resulted in verdicts in Phase I (liability) on
10 May 10, 2005, and in Phase II (damages) on July 21, 2005. Judge Matz took
11 additional evidence concerning the equitable issues outside of the presence of the jury
12 on July 19 and 20, 2005.

13 Having fully considered all of the evidence introduced in both trials, along with
14 all of the arguments and written filings of counsel, and based upon the entire record in
15 this matter, the Court makes the following findings and conclusions. Any finding of
16 fact that may properly be construed as a conclusion of law shall be so construed, and
17 vice versa.

18 **FINDINGS OF FACT**

19 **I. Background**

20 **A. The Parties And Other Relevant Entities**

21 1. Plaintiff is the Commissioner of the Department of Insurance of the State
22 of California and the Conservator, Liquidator, and Rehabilitator of the Estate of
23 Executive Life Insurance Company (hereinafter, the “Commissioner” or the “DOI”).
24 The current Commissioner of Insurance is Dave Jones.

25 2. Plaintiff-Intervenor National Organization of Life and Health Insurance
26 Guaranty Associations (“NOLHGA”) is a national association of state life and health
27 insurance guaranty associations. Plaintiff-Intervenor California Life and Health
28 Insurance Guarantee Association (“CLHIGA”) is the life and health insurance

1 guaranty association for the State of California. NOLHGA and CLHIGA are
2 hereinafter referred to collectively as “NOLHGA.”

3 3. Defendant Artemis S.A. (“Artemis”) is a corporation organized under the
4 laws of France. Francois Pinault is an individual, who, along with his family, is the
5 owner of Artemis S.A. Artemis America is a general partnership organized under the
6 laws of the State of Delaware. Artemis Finance S.N.C. is an entity organized under
7 French law.

8 4. CDR Entreprises (“CDR”) is a corporation organized under French law
9 and is a successor in interest to Altus Finance S.A. (“Altus”). Credit Lyonnais S.A.
10 (“Credit Lyonnais”) is a corporation organized under French law, and is the former
11 parent company of Altus. Consortium de Realisation S.A. is a corporation organized
12 under French law and is now the sole owner of Altus. These entities are referred to
13 collectively as the “CDR Defendants.”

14 5. Jean-Francois Henin is an individual, and formerly was the Managing
15 Director of Altus.

16 6. MAAF Assurances (“MAAF”) is a mutual company organized under
17 French law. MAAF Vie is a stock life insurance company organized under French
18 law, and is a subsidiary of MAAF Assurances. Jean-Claude Seys is an individual, and
19 formerly was the Managing Director of MAAF. Jean Irigoin is an individual, and
20 formerly was the President of MAAF Vie. These entities and individuals are referred
21 to collectively as the “MAAF Defendants.”

22 7. Aurora National Life Assurance Company (“Aurora”) is a stock life
23 insurance company organized under the laws of the State of California. New
24 California Life Holdings, Inc. (“NCLH”) is a corporation organized under the laws of
25 the State of Delaware and is the sole shareholder of Aurora. Aurora and NCLH are
26 referred to collectively as the “Aurora Defendants.”

27
28

1 **B. The Commissioner’s Claims**

2 8. This case arises from events in 1991 and thereafter surrounding the
3 conservation and rehabilitation of a failed California life insurance company,
4 Executive Life Insurance Company (“ELIC”). The heart of the Commissioner’s
5 claims is that, in 1991, Altus, Credit Lyonnais, and a group of European investors led
6 by MAAF (collectively, the “MAAF Group”) misrepresented their various
7 relationships with each other in order to induce the Commissioner to select their bid to
8 rehabilitate ELIC pursuant to a plan of rehabilitation (the “Rehabilitation Plan”) under
9 which ELIC’s junk bond portfolio would be sold to Altus, and ELIC’s insurance
10 business and assets would be transferred to the MAAF Group.

11 9. More specifically, the Commissioner alleged that these parties
12 fraudulently concealed and intentionally misrepresented the fact that Altus and Credit
13 Lyonnais controlled the insurance business of the MAAF Group through undisclosed
14 agreements known as *contrats de portage* (“portage agreements”), in violation of
15 California Insurance Code Section 699.5 (“Section 699.5”). With respect to the
16 Artemis defendants and Mr. Pinault, the Commissioner alleged fraudulent
17 misrepresentation, fraudulent concealment, and conspiracy claims in connection with
18 their later acquisitions of: (a) certain junk bonds (which had once been owned by
19 ELIC) from Altus; and (b) the MAAF Group’s interest in ELIC’s former insurance
20 business. In addition, the Commissioner asserted a claim of unjust enrichment, as well
21 as certain equitable remedies, against the Artemis defendants.

22 **C. Procedural History**

23 10. The Commissioner filed his original Complaint for fraud, deceit,
24 misrepresentation, and unfair competition in the Superior Court of the State of
25 California on February 17, 1999, against defendants Altus Finance S.A., CDR
26 Entreprises, MAAF, MAAF Vie, Omnium Geneve S.A., Credit Lyonnais S.A., Jean-
27 Claude Seys, Jean-Francois Henin, and Jean Irigoien. After the case was removed to
28 Federal Court, pursuant to the Foreign Sovereign Immunities Act, 28 U.S.C. §§ 1130,

1 1602 *et seq.*, the Commissioner amended his complaint three times. It was not until
2 his fourth attempt to plead his claims – in his Third Amended Complaint, filed on
3 February 16, 2000 (almost exactly one year after he filed his initial pleading) – that he
4 named Artemis, Mr. Pinault, Artemis America, and Artemis Finance S.N.C. (and
5 Aurora and NCLH) as defendants.

6 **1. The Commissioner Resolved His Claims Against All Defendants**
7 **Other Than Artemis S.A. And Francois Pinault**

8 11. Shortly before the first trial in February 2005, the Commissioner and
9 NOLHGA settled their claims with the Aurora Defendants. Accordingly, on February
10 14, 2005, the Court dismissed the claims and counter-claims among the Commissioner,
11 NOLHGA, and the Aurora Defendants. *See* Order, Feb. 14, 2005 [ECF No. 2756].

12 12. On February 16, 2005, the Commissioner and NOLHGA settled their
13 claims against the CDR Defendants, and ultimately dismissed these claims. *See* Joint
14 Notice of Motion and Motion of CDR Defendants, Plaintiff Commissioner, and
15 Intervenors NOLHGA for Determination of Good Faith Settlement [ECF No. 3391]
16 at 5.

17 13. On February 17, 2005, the attorneys-of-record for the MAAF Defendants
18 informed the Court that those defendants would no longer defend against the
19 Commissioner's claims or otherwise participate in this action. Thereafter, the MAAF
20 Defendants did not appear at trial. On April 19, 2005, the Commissioner filed an
21 application for the entry of default against the MAAF Defendants on all liability issues
22 as to the Commissioner, and, on April 21, 2005, the Court granted an Order of Default
23 against the MAAF Defendants. In accordance with that Order, on April 25, 2005, the
24 Clerk of Court entered a default against the MAAF Defendants, pursuant to Fed. R.
25 Civ. P. 55(a). Judgment was entered on December 2, 2005. Thereafter, the
26 Commissioner and the MAAF Defendants entered into a settlement agreement, as of
27 March 30, 2006.

28

1 14. On April 12, 2005, the Commissioner voluntarily dismissed all of his
2 claims against defendants Artemis America and Artemis Finance S.N.C., with
3 prejudice, in response to the Artemis Defendants' Motion for Judgment as a Matter of
4 Law. *See* Apr. 12, 2005 Tr. at 4:19-5:2; Pl.'s Opp. to Mot. for JMOL, dated Apr. 8,
5 2005 [ECF No. 3043] at 21. The Court granted the Commissioner's motion for
6 judgment as a matter of law as to the Artemis defendants' sole remaining counterclaim
7 (breach of contract based on a release) on April 15, 2005. *See* Apr. 15, 2005 Tr. at 9:9-
8 9:14; Order dated May 3, 2005 [ECF No. 3144].

9 15. Mr. Henin did not appear at trial. On April 25, 2005, the Clerk of Court
10 entered a default against Mr. Henin, pursuant to Fed. R. Civ. P. 55(a). Judgment was
11 entered on December 2, 2005.

12 **2. The 2005 Trial**

13 16. The first trial in this matter commenced on February 15, 2005. The trial
14 of the Commissioner's claims for fraudulent misrepresentation, concealment, and
15 conspiracy was bifurcated into a liability phase and a damages phase. At the
16 conclusion of the first phase of the trial on May 10, 2005, the jury returned special
17 verdicts on the Commissioner's fraud and conspiracy claims. Following the
18 conclusion of the second phase of the trial on July 21, 2005, the jury returned verdicts
19 on two of the Commissioner's theories of damages.

20 **a. The Liability Phase**

21 17. The Commissioner asserted claims for fraudulent misrepresentation,
22 fraudulent concealment, and conspiracy against Mr. Pinault, all of which were tried to
23 the jury. At the conclusion of Phase I of the trial, the jury found that Mr. Pinault was
24 not liable on any of the three claims that were brought against him. *See* Verdict Forms
25 2, 4, 6. Specifically, with regard to those claims, the jury found that Mr. Pinault did
26 not make any misrepresentations to the Commissioner (Verdict Form 2), did not
27 conceal anything from the Commissioner (Verdict Form 4), and did not join a
28 conspiracy to defraud the Commissioner or the ELIC Estate (Verdict Form 6).

1 18. With respect to the Commissioner's fraudulent misrepresentation claim
2 against Artemis, the jury found that Artemis knowingly made a false representation to
3 the Commissioner and that the Commissioner relied on that false representation.
4 Similarly, as to the claim of fraudulent concealment, the jury found that Artemis
5 intentionally failed to disclose an important fact to the Commissioner and that the
6 Commissioner relied on that non-disclosure. However, the jury found that nothing
7 Artemis said or failed to say was a substantial factor in causing harm to the
8 Commissioner or the ELIC Estate. *See* Verdict Forms 1, 3. As a result, the jury
9 rendered a verdict in favor of Artemis on both the Commissioner's claims for
10 fraudulent misrepresentation and his claim for fraudulent concealment. *Id.*

11 19. With respect to the Commissioner's conspiracy claim, at the conclusion of
12 the first phase of the trial, the jury found that Artemis became aware of, and agreed to
13 participate in, a common scheme with Altus, Credit Lyonnais, MAAF, and other
14 entities to obtain assets from the ELIC Estate by fraud. *See* Verdict Form 5. In
15 response to the question on that same verdict form of whether the scheme "caused"
16 harm to the ELIC Estate, the jury answered "yes." *See id.*

17 20. Unlike the causation/harm question on Verdict Forms 1 and 3 (related to
18 misrepresentation and concealment), which spoke in terms of "substantial factor," the
19 causation/harm question on Verdict Form 5 (related to conspiracy) did not contain the
20 "substantial factor" element. *See* Verdict Forms 1, 3, 5. Instead, Verdict Form 5 asked
21 only whether "the scheme cause[d] harm to the ELIC Estate." Verdict Form 5.
22 Therefore, the jury did not find, and was not asked to find, whether the conspiracy was
23 a "substantial factor" in causing harm to the ELIC Estate.

24 21. In the liability phase verdict forms in the 2005 trial, the jury had to answer
25 a question contained in a specific verdict form regarding a theory of injury that the
26 Commissioner presented as an "integral," "required part" of his liability case during
27 the first phase of trial: whether, but for any misrepresentation, concealment, or
28 conspiracy that the jury found, the Commissioner probably would have entered into a

1 transaction with NOLHGA for ELIC’s assets (the “NOLHGA Premise”). Apr. 18,
2 2005 Pl.’s Closing Arg. Tr. at 56:23-57:7; *see also* Verdict Form 7.

3 22. Following its deliberations in Phase I of the trial, the jury could not reach
4 unanimity on the verdict form concerning the NOLHGA Premise. *See* Verdict Form 7.
5 Because the jury deadlocked on Verdict Form 7, the Commissioner was not permitted
6 to pursue a theory of “lost profits” based on the NOLHGA Premise in the second phase
7 of the trial. *See Garamendi v. Altus Fin., S.A.*, No. CV-99-2829, 2005 U.S. Dist.
8 LEXIS 40047, at *32 (C. D. Cal. June 10, 2005) [ECF No. 3200]. The Commissioner
9 did not seek a mistrial with respect to the jury’s deadlock on the NOLHGA Premise
10 theory of damages, but instead made an “offer of proof” concerning that theory, and
11 then proceeded to try the second (damages) phase of the trial on alternative theories of
12 damages.

13 **b. The Damages Phase**

14 23. The Commissioner pursued two theories of compensatory damages during
15 the second phase of the trial: (a) a “lost rescission opportunity” theory – that is, a
16 theory based upon a hypothetical rescission in 1993 of the bond sale to Altus; and (b) a
17 theory based upon his claims of “out of pocket losses,” based in turn upon a payment
18 of \$75 million that the ELIC Estate made to Aurora to settle certain indemnity claims
19 under the Rehabilitation Plan.¹

20 24. As part of the “lost rescission opportunity” theory of damages, the jury
21 was given an instruction setting forth the effects of rescission, and the analysis that a
22 court sitting in equity would have undertaken in considering a claim for that relief. *See*
23 *Supp. Jury Instr. Re Damages No. 9* (“In such a lawsuit or motion, the plaintiff asks
24

25 ¹ The Commissioner was allowed to present the so-called “lost rescission
26 opportunity” theory to the jury, even though the Commissioner had not included
27 this theory in the Final Pretrial Conference Order, and first requested leave to
28 present evidence on it just four days before the commencement of the second
phase of the trial. *See* July 8, 2005 Hearing Tr. at 9; Revised Final Pretrial
Conference Order, dated Feb. 11, 2005 [ECF No. 2815] at 123.

1 the court to order the defendant to return everything of value he received, in return for
2 plaintiff doing the same”; “In deciding the motion, Judge Lewin would have been
3 entitled to exercise considerable discretion and to take into account a number of
4 factors . . .”).

5 25. The jury was instructed about the restitutionary nature of the damages that
6 the Commissioner was seeking, and was asked to evaluate the equitable factors that
7 would go into awarding such a recovery.

8 26. The Commissioner presented evidence in the second phase of the trial that
9 went beyond the profits on the junk bonds as of 1993, that is, the time that the
10 hypothetical motion to rescind would have been made and decided. Instead, the
11 Commissioner presented to the jury evidence and argument as to all of the proceeds
12 earned on the junk bonds, including those that remained unsold as of the time of the
13 rescission motion. *See* July 13, 2005 Roberson Tr. at 186:15-187:23 and 197:9-197:19
14 (“Q: And do you know what amount of proceeds were received on the sale of
15 those . . . those unsold bonds? A: Approximately \$1.8 billion.”); Trial Exhibit (“TX”)
16 4042; TX 4059 at 2; July 19, 2005 Pl.’s Closing Arg. Tr. at 147:10-147:23.²

17 27. At the conclusion of the second phase, the jury was instructed that, in
18 determining the amount of compensatory damages to award, if any, it should include
19 an award for the harm that the conspiracy was a “*substantial factor*” in causing. *See*
20 New Jury Instr. Re Damages No. 2. Following its deliberations with respect to the
21 second phase of the trial, the jury returned verdicts finding compensatory damages of
22 “\$0” on each of the Commissioner’s damages theories; that is, on both the “lost
23 rescission opportunity” theory and the theory of “out of pocket losses,” based on the
24

25 ² “TX” refers to trial exhibits received into evidence during either the 2005 trial or
26 the 2012 trial. Because much of the evidence that relates to the Commissioner’s
27 unjust enrichment claim was not the subject of the 2012 trial, the evidence cited
28 herein necessarily includes trial exhibits and testimony from the 2005 trial.
“Court Ex.” refers to the additional joint exhibits requested by, and marked and
received separately by, the Court during the 2005 trial.

1 \$75 million settlement payment. *See* Verdict Form A. “Despite having been permitted
2 to pursue an arguably ‘expanded’ theory of damages, the Commissioner met with
3 defeat; the jury awarded him no compensatory damages from Artemis, not even
4 nominal damages.” *Garamendi v. Altus Fin.*, No. CV-99-2829, 2005 U.S. Dist. LEXIS
5 39273, at *20 (C.D. Cal. Nov. 21, 2005). Thus, each time the jury was asked to
6 consider whether *any of the alleged wrongdoing* was a “substantial factor” in causing
7 harm to the Commissioner or the ELIC Estate, it found no such causation. *See* Verdict
8 Forms 1, 3. Therefore, the jury determined that whatever scheme Artemis had joined
9 had resulted in *no* damage to the Commissioner or to the ELIC Estate. *See* Verdict
10 Form A.

11 28. Nonetheless, having already heard (over Artemis’ objections) evidence of
12 Artemis’ net worth and profits, the jury attempted to award \$700 million in punitive
13 damages. The District Court vacated that attempted award under California law and
14 the Due Process Clause. *See Garamendi v. Altus Fin. S.A.*, No. 99-2829, 2005 U.S.
15 Dist. LEXIS 39214, at *22 (C.D. Cal. Oct. 4, 2005), *aff’d*, 540 F.3d 992, 1004 (9th Cir.
16 2008).

17 **c. The 2005 Restitution Award**

18 29. Several months after the jury’s verdicts in 2005, Judge Matz issued
19 Findings of Fact and Conclusions of Law pursuant to Rule 52. In that ruling, the Court
20 concluded that any Insurance Code violations that Artemis had committed were
21 “hyper-technical,” and that Artemis had run the insurance company well, fairly, and
22 professionally such that “policyholders [were] not . . . injured by the conduct of
23 Artemis.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *18, 42, 49. Judge Matz also
24 determined that the Commissioner was “not entitled to recover the profits Artemis
25 earned on the junk bonds” for several reasons:

- 26 (1) the transfer of the junk bonds occurred before Artemis came into existence;
27 (2) the transfer was a separate transaction from the sale of the insurance assets;
28 (3) the Commissioner was intent on selling the ELIC Estate’s junk bonds
anyway; (4) the Commissioner received fair market value for the bonds and
earned some \$ 455 million upon investing the \$ 3.2 billion that Altus had paid.

1 *Id.* at *46.

2 30. Nonetheless, Judge Matz was motivated by the vacated attempt to impose
3 punitive damages to award *some* amount of restitution: “that the hardworking jury
4 awarded \$700 million in punitive damages to the Commissioner indicates that the
5 jurors believed that Artemis deserved to be punished for *something*.” *Id.* at *21.
6 Primarily on this basis, he ordered Artemis to provide \$241 million in “restitution.” *Id.*
7 at *49-50. This amount represented one-half of the profits that Artemis earned from its
8 ownership of Aurora, plus interest. *Id.*

9 **3. The Ninth Circuit Appeal And Remand For A New Trial On**
10 **The NOLHGA Premise**

11 31. Both sides appealed various rulings from the 2005 trial. The
12 Commissioner appealed the post-verdict orders, and Artemis challenged the restitution
13 award on a cross-appeal. *See California v. Altus Fin.*, 540 F.3d 992, 1009 (9th Cir.
14 2008). Notably, the Commissioner did not appeal Judge Matz’s determination
15 regarding the amount of the restitution award, including his refusal to award junk bond
16 profits and his limitation of restitution to one-half of Artemis’ insurance company
17 profits.

18 32. On August 25, 2008, the Ninth Circuit issued its decision. It affirmed
19 Judge Matz’s order vacating the punitive damages award, reversed his decision
20 precluding the Commissioner from seeking “lost profits” based on the NOLHGA
21 Premise in the second phase of the trial, and remanded “for a new damages phase trial
22 limited to proffer of the NOLHGA Premise and a determination of damages (including
23 punitive damages), if any, on that theory.” *Altus*, 540 F.3d at 1011. It also vacated the
24 restitution award and specifically declined to address the merits of any of Artemis’
25 appellate arguments concerning that award. The Ninth Circuit explained that any
26 future reinstatement of the restitution award must await the outcome of the retrial:

27 The district court calculated restitution in light of the jury’s verdicts in the
28 damages phase of the trial, which excluded proffer of the NOLHGA
Premise. Because we remand for a new damages phase trial, we vacate

1 the award of restitution. We grant the district court leave to reinstate that
2 award, if warranted, at the close of trial. We decline to address the merits
3 of Artemis' objections to the restitution award or to consider whether the
offset provisions of Section 877 would apply to any restitution award
made by the district court upon remand.

4 *Id.* at 1009.

5 4. The 2012 Retrial Of The NOLHGA Premise

6 33. The retrial of the NOLHGA Premise commenced on October 17, 2012.
7 The trial was bifurcated with the NOLHGA Premise and compensatory damages being
8 tried first, and punitive damages, if necessary, to be tried in a second phase.

9 34. The Commissioner argued to the jury that based on the actual profits
10 made by Altus and Artemis on Executive Life's former junk bonds and based on the
11 actual results of the rehabilitated insurance company Aurora, the policyholders, the
12 Guaranty Associations, and the ELIC Estate would be \$2.174 billion better off if the
13 Commissioner had selected NOLHGA's bonds-in bid rather than the Altus/MAAF bid.
14 Oct. 25, 2012 Pl.'s Closing Arg. Tr. at 111:18-112:17; *see also* Oct. 19, 2012 Hart
15 (P.M.) Tr. at 13:25-14:9; Oct. 23, 2012 Tr. at 9:22-9:25 (Mr. Shartsis: "We take the
16 exact same insurance operation as it ran, neither more or less profitable, and then we
17 add the effect of the bonds to that. That's exactly what Mr. Hart did.").

18 35. In his closing argument, the Commissioner made an explicit request for
19 restitution:

20 And with that, it's clear that the conspirators could have never ever
21 gotten this money. And by reaching the decision that you're going to
22 reach, it is clear that you're not harming them in some way. **You are
just going back in time and taking money that they never should
23 have gotten and never should have been able to use for two
decades and you're just putting it back where it should have been.**

24 This isn't harm to them. **This is restoring the situation to what it
would have been** because the Commissioner said explicitly: I will not
25 agree to what you want to do. And all we're doing is going back in
26 time and making things the way they would have been. Now, one
way it would have been without a doubt, without a doubt, is that the
conspirators would never have had this money.

27 Oct. 25, 2012 Pl.'s Closing Arg. Tr. at 180:7-180:22 (emphasis added).
28

1 36. The Commissioner also argued to the jury in his closing that Artemis
2 “made hundreds of millions of dollars in this transaction” (Oct. 25, 2012 Pl.’s Closing
3 Arg. Tr. at 100:6-100:7), that Artemis and Mr. Pinault “benefited” from the fraud (*id.*
4 at 103:15-103:16), and that the jury’s “decision is going to determine whether the
5 conspirators get to keep money that they were never entitled to have in the beginning”
6 (*id.* at 179:15-179:17). The Commissioner repeated these restitutionary points to the
7 jury throughout his closing, arguing that:

- 8 a. “. . . people came into the State of California and availed
9 themselves of all of the opportunities and benefits to make
10 millions of dollars in California . . .” (*id.* at 98:4-98:8);
- 11 b. “The conspirators are entitled, according to the conspirators, to
12 keep everything they got by way of the fraudulent conspiracy.
13 We’re entitled to keep amounts of money that they never could
14 have or should have ever obtained; and that’s what the defense
15 is telling you in the case.” (*id.* at 103:15-104:4);
- 16 c. “But as it is, net in their pocket, \$1,925,000,000 less the selling
17 expenses; and Mr. Hart took all that into account.” (*id.* at
18 111:18-111:20); and
- 19 d. “The conspirators in this case have had the use of the money
20 from the bonds starting all the way back to 1992. They have
21 been able to use it. What a marvelous deal. You get to use
22 \$2,174,000,000. For 14 years you get to benefit from it, you get
23 to invest it, you get to put it into interest-bearing treasury notes
24 or other securities. And 14 years later, your responsibility is just
25 to give back the same amount of money that you were never
26 entitled to have in the beginning. Never entitled to have this
27 money, and you got to use it for 14 years.” (*id.* at 113:15-
28 113:25).

1 37. On October 29, 2012, the jury returned a defense verdict on the NOLHGA
2 Premise, thus rejecting the Commissioner’s last remaining theory of damage on his
3 conspiracy claim against Artemis. The jury unanimously answered “no” in response to
4 the question asked on the verdict form: “Did the Commissioner prove that, but for the
5 conspiracy to defraud, he probably would have entered into a transaction with
6 NOLHGA for the benefit of the ELIC Estate?” 2012 Verdict Form [ECF No. 4301].

7 **II. The Failure, Conservation, And Rehabilitation Of Executive Life Insurance**
8 **Company**

9 **A. The Failure Of Executive Life And Its Conservation**

10 38. On April 11, 1991, Insurance Commissioner John Garamendi seized the
11 assets of ELIC, the sixteenth largest life insurance company in the United States at the
12 time, and placed the company in conservatorship because of its hazardous financial
13 condition. *See* Court Ex. B at 2; TX 3144 at 2, 9.

14 39. At the time of the conservation, approximately 55% to 60% of ELIC’s
15 assets were invested in high-risk junk bonds. *See* TX 3144 at 6; TX 355 at 1; TX 291
16 at 1; Mar. 31, 2005 Baum Tr. at 27:7-28:13; Oct. 18, 2012 (A.M.) Baum Tr. at 79:17-
17 79:19; Oct. 22, 2012 Garamendi Tr. at 49:20-50:1. The concentration of junk bonds in
18 ELIC’s investment portfolio was far in excess of insurance industry averages, which
19 were in the range of 5% to 6%. *See* Mar. 1, 2005 Sutton Tr. at 173:8-173:14; Mar. 29,
20 2005 Dummer Tr. at 89:7-89:10; Oct. 18, 2012 (A.M.) Baum Tr. at 80:18-81:4.
21 ELIC’s assets at the time were described by the DOI as more like the “bloated docket
22 of a federal bankruptcy court rather than the portfolio for an insurance company.” TX
23 1765 at 83.

24 40. Even by junk bond standards, ELIC’s junk bond portfolio was of
25 extremely poor quality, and was one of the riskiest in the country because of its
26 minimal market value and questionable liquidity. *See* TX 1765 at 83. Indeed,
27 Commissioner Garamendi at the time of the conservation and rehabilitation of ELIC
28 publicly characterized the portfolio as “toxic waste,” the “junk of the junk,” “trash,”

1 and “really rotten junk.” Mar. 2, 2005 Garamendi Tr. at 152:23-153:19, 116:22-117:2,
2 172:16-173:15; Oct. 22, 2012 Garamendi Tr. at 53:1-53:22. As a result of ELIC’s
3 substantial investment in junk bonds, when the junk bond market plummeted in 1990,
4 so did the value of ELIC’s assets. *See* TX 2722 at 2.

5 41. This severe decline in ELIC’s asset base in turn caused a “run on the
6 bank,” during which ELIC policyholders with combined policies representing well
7 over \$1 billion in assets surrendered and redeemed their ELIC policies for cash. *See*
8 TX 3144 at 6-7; Mar. 2, 2005 Garamendi Tr. at 72:3-72:21; Mar. 31, 2005 Baum Tr. at
9 28:14-28:17; Mar. 29, 2005 Dummer Tr. at 91:24-92:9; Oct. 18, 2012 (A.M.) Baum
10 Tr. at 81:22-82:4; Oct. 22, 2012 Garamendi Tr. at 20:19-21:1. This phenomenon
11 exacerbated ELIC’s hazardous financial condition, because ELIC was forced to
12 liquidate its highest quality assets in order to meet these full-value policy surrenders.
13 *See* Mar. 2, 2005 Garamendi Tr. at 72:3-72:21; Mar. 31, 2005 Baum Tr. at 41:22-
14 41:25; Oct. 18, 2012 (A.M.) Baum Tr. at 82:1-82:10.

15 42. “The failure of ELIC was the result, in part, of the collapse of the junk
16 bond market, the resulting torrent of policyholder redemptions, and the overall
17 mismanagement of the company under the leadership of its Chief Executive Officer,
18 Fred Carr.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *25 (¶ 2); Trial Stip. No. 1,
19 ¶ 2.³ *See also* TX 3144 at 6-7; TX 355 at 1; TX 291 at 1; Mar. 31, 2005 Baum Tr. at
20 28:18 -29:9; Oct. 22, 2012 Garamendi Tr. at 51:8-51:13. “In February 1992,
21 Commissioner Garamendi sued Mr. Carr and other ELIC representatives, and
22 eventually recovered approximately \$350 million.” *Garamendi*, 2005 U.S. Dist.
23 LEXIS 39273, at *25 (¶ 2). *See* TX 1516; Mar. 31, 2005 Baum Tr. at 126:13-126:22;
24 Oct. 18, 2012 (A.M.) Baum Tr. at 84:8-84:10.

25
26
27 ³ Trial Stipulation No. One (“Trial Stip. No. 1”) refers to the stipulation, entered
28 into by the parties and filed with the Court on June 4, 2010 (ECF No. 3878-1),
which was read and provided to the jury in the 2012 trial.

1 43. In addition to blaming Mr. Carr and ELIC's senior management for the
2 failure of Executive Life, Commissioner Garamendi insisted that the lax regulatory
3 practices of his predecessor were at fault for ELIC's failure. *See* TX 219 at 1-2; TX
4 449 at 4; Oct. 22, 2012 Garamendi Tr. at 51:8-52:25. Commissioner Garamendi
5 contended that, had the DOI not ignored "warning signs" of ELIC's "abusive and risky
6 practices" throughout the 1980's, it could have minimized the massive losses ELIC
7 suffered. TX 1764 at RB 00461. As Commissioner Garamendi informed Congress:
8 "As 1990 drew to a close, ELIC was more vulnerable than ever to its junk bonds, the
9 risk of which was poorly understood by the California Department which had no real
10 investment expertise on its staff." *Id.* at RB 00473.

11 44. These losses to ELIC's policyholders occurred before ELIC was placed
12 into conservation. *See* Oct. 23, 2012 Blaydon Tr. at 231:6-231:21. To the extent that
13 certain ELIC policyholders suffered a reduction in the value of their insurance policies,
14 that was the result of the unsound business practices of ELIC's management, as well as
15 the crash of the junk bond market, which destroyed the value of ELIC's substantial
16 junk bond portfolio, not the result of anything that the defendants in this action did or
17 failed to do.

18 **B. The Rehabilitation Of ELIC**

19 45. Prior to putting Executive Life into conservation, the Commissioner told
20 Altus that he wanted a proposal for rehabilitating Executive Life that complied with
21 California Insurance Code Section 699.5. *See* Oct. 22, 2012 Garamendi Tr. at 111:3-
22 112:12. In 1991, Section 699.5 allowed a foreign government to own an interest in a
23 California insurance company if certain conditions were met. TX 1.⁴

24
25 ⁴ The text of Section 699.5 provided at the time:

26 (a) Except as provided by subdivision (b), a certificate of authority shall not
27 issue to any insurer owned, operated, or controlled, directly or indirectly, by any
28 other state, province, district, territory, or nation or any governmental
subdivision or agency thereof.

[Footnote continued on next page]

1 46. Section 699.5 is not an absolute prohibition on foreign government
2 ownership or control of a California insurance company. *Garamendi*, 2005 U.S. Dist.
3 LEXIS 39273, at *16 (“the jury learned that the very language of Section 699.5
4 actually permits the DOI to license such an insurer [*i.e.*, one in which a foreign
5 government had an ownership interest] under certain specified conditions”); Oct. 18,
6 2012 (A.M.) Baum Tr. at 99:18-99:25; Oct. 24, 2012 Holmes Tr. at 103:16-103:20; TX
7 1; TX 1407.

8 47. When Commissioner Garamendi was told on February 20, 1991 that
9 Credit Lyonnais wanted to invest directly in ELIC, Commissioner Garamendi did not
10 tell Credit Lyonnais to “get lost.” Oct. 22, 2012 Garamendi Tr. at 112:8-112:12.
11 Instead, discussions were held about the limitations of Section 699.5 with regards to
12 the proposed structuring of a transaction for the rehabilitation of ELIC. TX 187.

13
14
15 _____
[Footnote continued from previous page]

16 (b) The ownership or financial control, in part, of any domestic, foreign, or alien
17 insurer by any state of the United States or by a foreign government or by any
18 political subdivision of either, or by an agency of any other state, government, or
19 subdivision thereof, shall not restrict the commissioner from issuing, renewing,
20 or continuing in effect the license of that insurer to transact in this state the kinds
21 of insurance business for which that insurer is otherwise qualified under the
22 provisions of this chapter and under its charter provided the insurer has satisfied
23 the commissioner that (1) it is not subject to any form of subsidy that would
24 enable it to compete unfairly with domestic insurers, (2) it is not subject to
25 governmental practices that discriminate on the basis of race, color, creed, or
26 national origin, (3) the ownership or financial control will not create the
27 presence of any sovereign immunity in the insurer, (4) appropriate measures and
28 controls exist to avoid security problems resulting from an insurer’s access to
confidential information and data of its insured, and (5) the ownership or
financial control will not result in substantial or undue influence being asserted
over the insurer.

Cal. Ins. Code § 699.5 (1991); TX 1.

In 1995, Section 699.5 was amended to provide that governmental “ownership
or financial control” of an insurer would not preclude the DOI from issuing,
renewing, or continuing a certificate of authority *unless* the Commissioner
should find that one or more of five conditions enumerated in the statute existed.
Cal. Ins. Code § 699.5(a) (2005). As a result of the amendment, the 1995
version of 699.5 relaxed the prohibition on governmental ownership or control
of California insurers.

1 48. In addition, there were regulatory solutions available to address any
2 concerns raised by Section 699.5. Oct. 24, 2012 Lennon Tr. at 22:18-24:24. One such
3 regulatory solution is the use of a voting trust. Oct. 24, 2012 Lennon Tr. at 22:18-
4 24:7; Oct. 24, 2012 Holmes Tr. at 108:2-108:7. A voting trust is a mechanism used to
5 insulate an insurance company from the potential control of a foreign government.
6 Oct. 18, 2012 (A.M.) Baum Tr. at 100:9-100:20; Oct. 24, 2012 Lennon Tr. at 23:4-
7 24:7; TX 4392; Oct. 24, 2012 Holmes Tr. at 104:23-106:2. James Holmes, a DOI
8 lawyer who was a member of the DOI’s 699.5 Task Force, testified that a voting trust
9 is “a well-established device.” Oct. 24, 2012 Holmes Tr. at 102:17-102:21, 104:23-
10 105:13.

11 49. Another regulatory solution is to conduct an analysis and make the
12 findings set forth in Section 699.5 – findings that allow a company owned by a foreign
13 government to own a California insurance company. Oct. 24, 2012 Lennon Tr. at
14 24:8-24:24; *see also* TX 1; TX 1407.

15 50. The *portage* agreements did not necessitate throwing out the Altus/MAAF
16 bid and, as the jury found, Commissioner Garamendi would not have disqualified the
17 Altus/MAAF bid and done a deal with NOLHGA if the *portage* agreements had been
18 disclosed. *See* 2012 Verdict Form [ECF No. 4301].

19 **1. The Bidding Process**

20 51. Following the conservation of ELIC on April 11, 1991, Commissioner
21 Garamendi, as ELIC’s conservator, and Los Angeles County Superior Court Judge
22 Kurt Lewin, sitting as the “Rehabilitation Court” for the Executive Life Estate,
23 conducted a public auction for ELIC’s junk bond portfolio and its insurance business.
24 In particular, as part of the plan of rehabilitation for ELIC, the Commissioner issued a
25 “Request for Proposal” in May 1991, and entered into a tentative transaction in August
26 1991 to sell the assets of Executive Life to Altus and a group of other European
27 investors led by MAAF. *See* Court Ex. B at 2; TX 295; TX 449 at 2.

1 52. As the Commissioner put it, his paramount concerns in selecting a bid to
2 rehabilitate ELIC were “the value to be delivered to policyholders and the certainty of
3 the delivery.” TX 1764 at RB 00559.

4 53. “In October 1991, the Commissioner began receiving bids for ELIC’s
5 assets from bidders other than Altus. Of the eight bids the Commissioner received,
6 only three (including a revised bid from Altus) qualified for full consideration. The
7 surviving bids were submitted by: NOLHGA; Sierra National Insurance Holdings,
8 Inc. (‘Sierra’); and the Altus/MAAF Group. The Commissioner rejected the other five
9 bids as inadequate.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *28 (¶ 9); Trial
10 Stip. No. 1, ¶ 9.

11 54. “The NOLHGA and Sierra bids were ‘bonds-in’ bids – that is, the junk
12 bonds would remain in the rehabilitated insurance company. By contrast, the
13 Altus/MAAF bid was a ‘bonds-out’ bid, under which: (a) the junk bonds would be
14 sold to Altus in exchange for cash (and thus removed from the insurance company)
15 and (b) the insurance policies of former ELIC policyholders would be restructured and
16 transferred to a new insurance company to be established and owned by the MAAF
17 Group.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *28 (¶ 10); Trial Stip. No. 1,
18 ¶ 10.

19 **2. The Conditional Acceptance And Subsequent Rejection Of The**
20 **NOLHGA Bid**

21 55. On October 24, 1991, the Commissioner conditionally accepted the
22 NOLHGA bid, but identified nine “serious legal issues” (TX 843 at 3) and “potentially
23 grave problems” (*id.* at 4) that “directly impact[ed] the safety and certainty” (*id.* at 3)
24 of the bid, and which NOLHGA was required to cure before its proposal could be
25 finally selected and recommended to the Rehabilitation Court. *See also* Feb. 22, 2005
26 Rubinstein Tr. at 82:23-83:3; Oct. 18, 2012 (A.M.) Baum Tr. at 116:14-118:10.

27 56. As early as September 1991, Commissioner Garamendi had questioned
28 the credibility of the NOLHGA bid and raised questions about the adequacy of the

1 guaranty associations' assessment capacity, which provided the financial support for
2 the NOLHGA bid. Oct. 19, 2012 (A.M.) Sutton Tr. at 35:11-36:25; *see also* Oct. 22,
3 2012 Garamendi Tr. at 78:25-79:7.

4 57. NOLHGA knew by the beginning of October, before it had even
5 submitted its initial bid, that Commissioner Garamendi had questioned the guaranty
6 associations' commitments and "wasn't comfortable merely with the promises from
7 the guaranty associations." Oct. 18, 2012 (P.M.) Dummer Tr. at 74:2-74:7; Oct. 19,
8 2012 (A.M.) Sutton Tr. at 39:22-40:2; Oct. 22, 2012 Garamendi Tr. at 80:15-81:9; *see*
9 *also* TX 683 at 2. NOLHGA knew that Commissioner Garamendi would be looking
10 for "equivalence to [a] letter of credit." TX 683 at 2.

11 58. As Tom Sutton, the head of Pacific Mutual and the point person for
12 arranging NOLHGA's credit facility, acknowledged, NOLHGA chose not to "include
13 any financial backup beyond the actual assessment capacity of the guaranty
14 associations" in its initial bid submitted on October 11, 1991. Oct. 19, 2012 (A.M.)
15 Sutton Tr. at 41:6-42:3.

16 59. By October 18, 1991, the insurance companies knew that Commissioner
17 Garamendi "continued to question the adequacy of the financial commitment by
18 NOLHGA" and that he "wanted a line of credit," but NOLHGA chose not to provide a
19 line of credit as "a part of the original bid." Oct. 19, 2012 (A.M.) Sutton Tr. at 43:8-
20 43:18, 44:5-44:11; TX 794 at 1, 3.

21 60. As Richard Baum – Commissioner Garamendi's chief deputy – testified
22 during the 2012 trial, the Commissioner's team had been speaking to NOLHGA for
23 nearly a month about the level of security and guarantees that NOLHGA was going to
24 provide but what NOLHGA submitted in its opening bid did not satisfy what the
25 Commissioner wanted – NOLHGA was "relying exclusively on the [guaranty
26 associations'] assessment authority." Oct. 18, 2012 (A.M.) Baum Tr. at 119:8-119:15.

27 61. Even after Commissioner Garamendi gave NOLHGA the opportunity to
28 fix its bid, NOLHGA still did not provide Commissioner Garamendi with an adequate

1 financial guarantee. Oct. 18, 2012 (A.M.) Baum Tr. at 123:6-123:17; Oct. 18, 2012
2 (P.M.) Baum Tr. at 7:6-8:4; Oct. 22, 2012 Garamendi Tr. at 109:15-109:17.

3 62. Mr. Baum testified that “there was sufficient time” for NOLHGA to
4 address the Commissioner’s requirement of a letter of credit or other security and that
5 the Commissioner had made it clear to NOLHGA what he was looking for. Oct. 18,
6 2012 (A.M.) Baum Tr. at 118:22-119:7. NOLHGA agreed that it had “ample time” to
7 respond to the Commissioner’s conditions. Oct. 18, 2012 (P.M.) Dummer Tr. at 91:5-
8 91:12. However, as Mr. Baum testified: “They gave us a form of other security that
9 was not satisfactory to us, and we didn’t think it was comparable to a letter of credit.
10 . . . [NOLHGA] did not give us the guarantee we were looking for.” Oct. 18, 2012
11 (P.M.) Baum Tr. at 7:6-8:4; *see also* Oct. 18, 2012 (A.M.) Baum Tr. at 131:10-131:21.

12 63. Although NOLHGA had a full opportunity to cure the “potentially grave
13 problems” and “serious legal issues” the Commissioner had raised – most of which it
14 had known about since at least the beginning of October – NOLHGA failed to do so.
15 Oct. 18, 2012 (A.M.) Baum Tr. at 118:11-118:20; Oct. 18, 2012 (P.M.) Baum Tr. at
16 6:23-7:4; Oct. 18, 2012 (P.M.) Dummer Tr. at 77:2-77:4; Oct. 22, 2012 Garamendi Tr.
17 at 97:25-98:6.

18 64. “NOLHGA responded to the Commissioner’s demands on November 4,
19 1991. A mere two days later, on November 6, 1991, Commissioner Garamendi
20 formally rejected the NOLHGA bid. In a pleading filed with the Rehabilitation Court
21 that same day, the Commissioner identified numerous specific defects in NOLHGA’s
22 proposal that provided his ‘rationale for rejecting the NOLHGA bid’ The
23 Commissioner informed the Rehabilitation Court that he had ‘determined that it [was]
24 in the best interests of the policyholders . . . to reject the NOLHGA bid and to proceed
25 to select either’ the Altus/MAAF bid or the Sierra bid.” *Garamendi*, 2005 U.S. Dist.
26 LEXIS 39273, at *29 (¶ 12) (alterations in original). *See* TX 989 at 2.

27 65. In this filing, the Commissioner identified seven specific defects with
28 NOLHGA’s proposal, but noted that there were others, and that the seven that he had

1 identified provided “[a] general, but not exhaustive, discussion of the Conservator’s
2 rationale for rejecting the NOLHGA bid” TX 989 at 3. First, the Commissioner
3 could not accept the structure of NOLHGA’s bid, which did not impose the risk of loss
4 in the value of the former ELIC assets on the insurance companies that were part of
5 NOLHGA, but instead, imposed that risk on the former ELIC policyholders. As the
6 Commissioner explained, “if there is too much risk for the insurers to be on the front
7 line, then [I] will not place the policyholders there,” and that he “cannot see any
8 justification for asking policyholders to take risks that the insurance companies are
9 unwilling to take.” *Id.* at 5.

10 66. The second concern identified by the Commissioner involved the
11 “Substantial Legal Issues” with NOLHGA’s bid. TX 989 at 5. The Commissioner
12 identified several specific legal problems with NOLHGA’s bid, including: (a) the
13 legal authority for NOLHGA and the guaranty associations to “assess funds to supply
14 the sums necessary to support the agreement” (*id.* at 6); (b) “the liability of the
15 individual members of the associations for such assessments” (*id.*); and (c) what the
16 Commissioner described as a “clear” constitutional problem with NOLHGA’s bid (*id.*
17 at 9). Arthur Dummer – the Chairman of NOLHGA’s ELIC Task Force and its chief
18 negotiator – testified at the 2005 trial that many of these problems were in fact the
19 same issues identified in the October 1991 statement of conditions placed on
20 acceptance of the NOLHGA bid (*see* Mar. 29, 2005 Dummer Tr. at 132:16-132:23),
21 and, as the Commissioner explained in his rejection, there had been “no satisfactory
22 response to these issues” (TX 989 at 6).

23 67. Third, the Commissioner informed NOLHGA that another of his specified
24 reasons for the rejection was that the assessment capacity of the guaranty associations
25 was not sufficient to cover certain “worst case” scenarios in which the junk bonds
26 declined in value. *Id.* at 9. Again, Mr. Dummer acknowledged during the 2005 trial
27 that the Commissioner “wasn’t satisfied that the credit facility covered” this potential
28 shortfall. Mar. 29, 2005 Dummer Tr. at 135:18-135:21.

1 68. Fourth, the Commissioner was concerned that “The Guaranty Association
2 Laws Can Change” making it “problematical” for NOLHGA to perform under its bid.
3 TX 989 at 9-10. Fifth, the Commissioner identified “Contractual Infirmities”
4 associated with NOLHGA’s bid, classifying NOLHGA’s proposal as an incomplete
5 “term sheet,” rather than a “definitive document” of the type required to move forward.
6 *Id.* at 10. The Commissioner went on to identify “a number of major problems with”
7 NOLHGA’s proposed credit facility “which purports to provide up to \$1B in funds.”
8 *Id.* at 11. Among these “major problems” was the fact that the \$1 billion sum “is, in
9 the view of the Conservator and his advisors insufficient to cover both the downside
10 risk of the bond portfolio and the enhancement amounts.” *Id.* Sixth, the Commissioner
11 was concerned about a “Potential Impairment Of The Enhancement Agreement” if he
12 selected NOLHGA’s proposal. *Id.* at 14. Seventh, the Commissioner identified
13 various “Economic Issues” presented by the NOLHGA proposal, including, as Mr.
14 Dummer explained: (a) the potential loss of enhancements for policyholders in
15 particular states if a guaranty association did not pay; (b) the reduction in the credit
16 facility by any enhancement amounts paid by guaranty associations; and (c) the risk
17 that policyholder claims would be subordinated to other repayment claims, such as fees
18 and interest charges on the credit facility itself. *Id.* at 15; Mar. 29, 2005 Dummer Tr.
19 at 140:16-141:25.

20 69. At the 2012 trial, several witnesses testified that the credit facility
21 proposed by NOLHGA was, in fact, attempting to “double count” the billion dollars,
22 by having it support both the junk bond portfolio and the guaranty associations’
23 statutory commitments. *See, e.g.*, Oct. 19, 2012 (A.M.) Sutton Tr. at 48:9-49:3; Oct.
24 23, 2012 Fleming Tr. at 113:12-114:11; Oct. 24, 2012 Maisel Tr. at 126:2-126:22,
25 128:7-129:2. Under the terms of the proposed NOLHGA credit facility, any
26 enhancement amounts paid by the guaranty associations would reduce dollar-for-dollar
27 the amounts available to protect against further losses of the junk bond portfolio. TX
28 946 at ELIC 6299 099981; TX 4189 at C018484.

1 70. Overall, the Commissioner’s summary analysis of some (but not all) of
2 the problems with NOLHGA’s bid represented a complete rejection of its plan for
3 rehabilitating ELIC – including the underlying structure, legality, feasibility, security
4 for policyholders, economic value, and overall desirability of the NOLHGA bid.

5 71. Finally, Mr. Dummer testified at the 2005 trial that NOLHGA was
6 *unwilling* and *unable* to conform its bid to the structure required by the Commissioner.
7 *See* Mar. 29, 2005 Dummer Tr. at 130:16-130:25.

8 **3. Selection Of The Altus/MAAF Bid Over The Sierra Bid**

9 72. “In 1991-1992 the Commissioner and his staff were intent on ridding the
10 ELIC Estate of the bonds. In addition to not wanting to risk a further diminution in the
11 value of the bonds, the Commissioner, an elected political officeholder, believed that
12 the vast majority of policyholders wanted the ELIC Estate to be rid of those bonds.”
13 *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *33 (¶ 21). Commissioner Garamendi
14 himself testified before the Rehabilitation Court that “I personally met with literally
15 hundreds of policyholders Their overwhelming desire is to avoid being forced to
16 gamble on the junk-bond market.” TX 1459 at 5.

17 73. On November 14, 1991, through a public auction process, the
18 Commissioner selected the Altus/MAAF bid over the Sierra bid. *See* Court Ex. B at 4;
19 TX 1147; TX 1145. Pursuant to the Altus/MAAF bid, the junk bonds would be sold to
20 Altus in exchange for \$3.25 billion in cash (and thus removed from the insurance
21 company), and an additional \$300 million would be provided as further capital for the
22 rehabilitated insurance company. *See* TX 1145 at 2. In addition to being the only
23 “bonds-out” bid, the Altus/MAAF bid raised its restructuring percentage to 90.1% so it
24 contained a higher restructuring percentage than the NOLHGA bid (which had already
25 been rejected) and the Sierra bid. TX 1071 at 1; TX 1104 at 4; Oct. 18, 2012 (A.M.)
26 Baum Tr. at 65:11-65:14. The restructuring percentage of NOLHGA’s final bid was
27 89%, and Sierra’s restructuring percentage was 84%. TX 1104 at 4; Oct. 18, 2012
28 (A.M.) Baum Tr. at 65:11-65:14. Based on the restructuring percentages alone, the

1 Altus/MAAF bid offered \$100 million more to policyholders than the NOLHGA bid
2 and approximately \$540 million (*i.e.*, \$90 million per restructuring percentage point) in
3 greater value to policyholders than the Sierra bid. *See* Oct. 18, 2012 (P.M.) Dummer
4 Tr. at 101:24-102:15; July 19, 2005 Blydon Tr. at 88:12-88:15. Because the
5 Altus/MAAF bid had the highest restructuring percentage and removed the risk of the
6 junk bonds from the rehabilitated insurance company, it provided the most security and
7 best value to the policyholders. *See* Mar. 29, 2005 Dummer Tr. at 155:5-157:10; TX
8 1145 at 1; TX 2977 at 19-20; Oct. 18, 2012 (P.M.) Dummer Tr. at 102:10-102:18,
9 104:17-105:1; Oct. 22, 2012 Garamendi Tr. at 40:11-40:20, 121:14-122:12, 124:18-
10 124:23; Oct. 25, 2012 James Tr. at 41:23-42:14.

11 74. NOLHGA withdrew its bid and supported the Altus/MAAF bid. Oct. 18,
12 2012 (P.M.) Dummer Tr. at 102:16-102:18. In a pleading filed with the Rehabilitation
13 Court expressing its support for the Altus/MAAF bid, NOLHGA stated: “Altus has
14 offered to pay a price within roughly ten percent of the market price, and any profit
15 that Altus achieves may be considered a reasonable premium for the risk it will assume
16 by its purchase of the bonds.” TX 1288 at 4.

17 75. “On December 26, 1991, the Rehabilitation Court approved the
18 Commissioner’s selection of the Altus/MAAF bid (which was later amended).
19 Ultimately, the California Court of Appeal upheld the Rehabilitation Court’s
20 determination, and the California Supreme Court denied a petition for review.”
21 *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *31 (¶ 16). *See* Court Ex. B at 5, 10; TX
22 1342; TX 2977; TX 3030.

23 C. The Plan To Rehabilitate ELIC

24 1. The Rehabilitation Plan

25 76. The sale of ELIC’s assets to Altus and the MAAF Group was embodied in
26 a written contract, the Rehabilitation Plan. *See* TX 437; TX 1281. Pursuant to the
27 Rehabilitation Plan, the junk bonds were to be sold to Altus in exchange for \$3.25
28 billion. It is undisputed that the amount paid by Altus for the ELIC junk bonds

1 constituted the fair market value of the bonds. *See* TX 2353 at 32 n.24; Order Denying
2 the CDR Defendants’ Motion, dated Feb. 1, 2005 [ECF No. 2674] at 1; *Garamendi*,
3 2005 U.S. Dist. LEXIS 39273, at *32 (¶ 20). Further, under the Rehabilitation Plan,
4 ELIC’s insurance assets would be transferred to a new insurance company, which
5 eventually was named Aurora National Life Assurance Company. *See* TX 437. In
6 addition, the Plan provided that Aurora’s stock would be held by a holding company,
7 ultimately NCLH, the stock of which, in turn, would be owned by the MAAF Group.
8 *See id.* The Rehabilitation Court ruled that the Altus/MAAF bid was “the highest and
9 best bid received and reflected the fair value of the Transferred Bonds at the time of
10 the sale” and that “the Modified Plan is fair and equitable.” TX 2353 at 32 n.24 and 6.
11 The Court of Appeal ruled that “the Altus bid provided significantly better return and
12 less risk to the policyholders than the Sierra and NOLHGA bids.” TX 2977 at 19-20.

13 **2. Credit Lyonnais’/Altus’ Role With Respect To The ELIC**
14 **Rehabilitation**

15 **a. The DOI’s First-Hand Knowledge Of Credit Lyonnais’/**
16 **Altus’ Involvement With The Insurance Transaction**

17 77. Credit Lyonnais was involved in many aspects of ELIC’s rehabilitation,
18 as was evident from the structure of the deal and from the Rehabilitation Plan itself.
19 This involvement was encouraged and valued by Commissioner Garamendi. *See* Feb.
20 25, 2005 Cogut Tr. at 23:3-23:17, 29:13-29:16, 30:14-30:15.

21 78. The parties to the Rehabilitation Plan – the contract governing the sale of
22 ELIC’s junk bonds and insurance assets – were Altus (a wholly-owned subsidiary of
23 Credit Lyonnais), the Commissioner, and a shell company named Holdco, which
24 eventually became NCLH. *See* TX 437; TX 1281. Under the terms of the
25 Rehabilitation Plan, Altus was contractually liable for Holdco’s performance, making
26 it jointly and severally liable for liquidated damages in the event that Holdco failed to
27 perform. *See* TX 1281 at 18 § 1.51, 198-202 § 21.3.

1 79. Under the express terms of the Rehabilitation Plan, Credit Lyonnais was
2 obligated to provide the entire financial backing for all aspects of the deal. Even
3 before the first draft of the Rehabilitation Plan had been completed, the involvement of
4 Credit Lyonnais as guarantor of the transaction was anticipated by the DOI. *See* TX
5 245 at ELIC6299 099974. The initial version of the Rehabilitation Plan expressly
6 called for Credit Lyonnais to guarantee *both* the purchase of the bonds by Altus, *and*
7 the purchase of the insurance company by the MAAF Group. *See* TX 437 at 159-60
8 § 21.2.

9 80. Credit Lyonnais' prominent role was reflected in the final version of the
10 Rehabilitation Plan that was approved in 1991. Thus, under Section 21.1 of the
11 Rehabilitation Plan, both Altus as the buyer of the bonds, and the MAAF Group, as the
12 purchaser of the insurance company, were required to provide guaranties for their
13 performance – guaranties with a combined value of *\$3.55 billion*, that is, \$3.25 billion
14 to purchase the bonds and \$300 million for the capitalization of the insurance
15 company. *See* TX 1281 at 197 § 21.1. The Rehabilitation Plan expressly specified
16 that *both* of these guaranties were to come from Credit Lyonnais. *See id.* at 197-98,
17 § 21.2. Section 21.2 of the Rehabilitation Plan provided: “Each Funding Guaranty
18 *shall be issued by Credit Lyonnais* in the form of an irrevocable letter of credit,
19 guaranty of financial performance or a funding commitment letter. The Newco
20 [MAAF Group] Funding Guaranty shall name Newco as the beneficiary, and the Buyer
21 [Altus] Funding Guaranty shall name Buyer as the beneficiary.” *Id.* (emphasis added).

22 81. It was the Commissioner who insisted upon the guaranties from Credit
23 Lyonnais during the course of the negotiations of the Rehabilitation Plan. *See* Feb. 25,
24 2005 Cogut Tr. at 23:7-23:17, 29:13-29:16. Not only was Credit Lyonnais' guaranty
25 of the \$300 million capital infusion a required part of the deal, but Altus (a Credit
26 Lyonnais subsidiary) agreed to fund \$200 million of that amount through a loan to
27 NCLH. *See* Feb. 23, 2005 Rubinstein Tr. at 33:4-33:7; TX 476 at 1; TX 2388. In
28

1 other words, between its purchase of the junk bonds and its \$200 million loan to
2 NCLH, Altus was putting up \$3.45 billion of the \$3.55 billion in cash.

3 82. On November 12, 1991, at the request of the Commissioner's counsel,
4 Altus and the MAAF investors agreed to changes to the Rehabilitation Plan that
5 required them to fund and close the bond sale and the insurance transaction "regardless
6 of the application of any restrictions, prohibitions or limitations arising out of or
7 relating to" the Bank Holding Company Act, and that "[a]ny failure to close as a result
8 of the Banking Acts would be a default by the Holdco parties" under the Rehabilitation
9 Plan. TX 1125 at ELIC6299 11207.

10 83. The involvement of Credit Lyonnais in the ELIC Rehabilitation was seen
11 as a real strength by interested observers, like David Walsh, the Director of Insurance
12 of the State of Alaska, who considered Credit Lyonnais' involvement to be a "sparkle
13 point" to the deal. TX 3995 Walsh Tr. at 27:24-28:17, 29:25-30:25, 32:6-32:12,
14 33:14-34:3, 42:8-43:5. At the time, Mr. Walsh represented the State of Alaska at the
15 ELIC task force meetings convened by the National Association of Insurance
16 Commissioners ("NAIC"), the organization of insurance regulators from the 50 States.
17 See TX 3995 Walsh Tr. at 32:13-32:24. Mr. Walsh testified: "[W]hat I looked for as a
18 regulator was the financial strength of the entity or entities taking over responsibility
19 for the obligations of policyholders, and Credit Lyonnais, like any large financial
20 institution, brought to the table a level of business acumen and financial strength that
21 would have added depth and breadth to any bid for rehabilitation." TX 3995 Walsh Tr.
22 at 28:10-28:17.

23 84. "Credit Lyonnais's involvement in the insurance transaction continued
24 after the sale of the junk bonds to Altus in March 1992. The DOI continued to seek
25 extensions *from Credit Lyonnais* of the MAAF Group's \$300 million funding guaranty
26 until the formation of the new insurance company. Thus, that guaranty was extended
27 on April 14, 1992, October 1, 1992, January 5, 1993, and March 1, 1993."
28 *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *34 (¶ 24) (emphasis added). See Feb.

1 25, 2005 Cogut Tr. at 30:14-30:15; Oct. 18, 2012 (A.M.) Baum Tr. at 94:3-94:15; TX
2 1056; TX 1389; TX 1658; TX 1809; TX 2010; TX 2067; TX 2096; *see also* TX 4020
3 Horodas Tr. at 194:21-211:10.

4 85. If the *portage* agreements had been disclosed, it would not have
5 automatically resulted in disqualification of the Altus/MAAF bid. *See* 2012 Verdict
6 Form [ECF No. 4301].

7 **b. Credit Lyonnais' Involvement With The Insurance**
8 **Transaction Was Publicly Reported**

9 86. In the early 1990's, Altus' and Credit Lyonnais' involvement in the new
10 insurance company was widely and repeatedly reported in the press. *See, e.g.*, TX
11 2707; TX 2788 at JG 001061; TX 2857 at JG 001820. "On March 14, 1994, *Forbes*
12 magazine published a lead story entitled 'Smart Buyer, Dumb Seller,' which posed the
13 following rhetorical question – '*How is it that Credit Lyonnais, the \$335 billion*
14 *(assets) bank that is 52% owned by the French government, came to control Aurora*
15 *National Life Assurance Co., formerly Executive Life, a California insurance*
16 *company?'*" *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *40 (¶ 33) (emphasis in
17 original). *See* TX 2707 at AKIN036969.

18 87. "On March 18, 1994, Commissioner Garamendi wrote a seven-page,
19 single-spaced letter to the Editor of *Forbes* disputing what he characterized as 'half-
20 truths,' 'misleading statements' and 'outright falsehoods' in the *Forbes* article. The
21 Commissioner boasted of the 'clear success' of the 1991 bidding process and the
22 'home run for policyholders' that resulted from it. He noted that 'The bid which
23 ultimately prevailed [i.e., the Altus/MAAF bid] included over \$3 billion in cash and a
24 higher return for policyholders without the risk of continuing to hold the junk bonds.'
25 In his letter the Commissioner did not even address, much less refute, the assertion that
26 Credit Lyonnais was in control of the new insurance company." *Garamendi*, 2005
27 U.S. Dist. LEXIS 39273, at *40-41 (¶ 34) (alteration in original). *See* TX 2722.
28

1 88. Similarly, on May 10, 1994, the *New York Times* published an article, a
2 copy of which was retained in Commissioner Garamendi's personal files, which stated
3 that "[t]he restructured insurance company is now controlled primarily by an affiliate
4 of big French bank Credit Lyonnais." TX 2788 at JG 001061.

5 89. In the same vein, on July 4, 1994, the *Los Angeles Business Journal*
6 published an article, a copy of which also was kept in Commissioner Garamendi's
7 personal files, which stated that "[t]he 'restructured' Aurora operation is now
8 controlled primarily by an affiliate of big French bank Credit Lyonnais." TX 2857 at
9 JG 001820.

10 90. In addition, Lorraine Johnson, the DOI's lead regulatory lawyer
11 overseeing the licensing of Aurora, received a phone call from a Credit Lyonnais
12 employee who admitted that Credit Lyonnais owned the insurance company, Aurora.
13 See Mar. 18, 2005 Johnson Tr. at 40:17-41:21, 120:1-120:16. "In a letter to Artemis's
14 counsel dated May 26, 1994, Ms. Johnson stated that '[s]enior members of Credit
15 Lyonnais' U.S. office have also publicly introduced themselves as representatives of
16 the company that owns Executive Life Insurance Company.'" *Garamendi*, 2005 U.S.
17 Dist. LEXIS 39273, at *40 (¶ 32) (alteration in original). See TX 2798; Mar. 18, 2005
18 Johnson Tr. at 120:17-123:5.

19 **D. The DOI Requests That The Junk Bond Transaction Be Severed**
20 **From The Insurance Transaction And The Rehabilitation Court**
21 **Agrees**

22 91. "Shortly after the Rehabilitation Court approved the Altus/MAAF bid in
23 December 1991, third parties challenged various portions of that Plan (primarily
24 portions involving the reorganization of ELIC's insurance liabilities). That led to
25 additional litigation. The junk bond sale, however, was not the subject of the dispute."
26 *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *31 (¶ 17). See TX 4026; TX 2169 at 3-
27 4.

28

1 92. “The Commissioner feared that the ELIC Estate’s continued ownership of
2 the junk bonds presented a risk that the value of the bonds would go down. He was
3 intent on eliminating that risk, and so the DOI recommended to the Rehabilitation
4 Court that the junk bond sale be severed from the insurance transaction that was the
5 subject of the litigation. The Commissioner sought approval to sell the bonds even
6 though the Department’s regulatory review of the MAAF investors had not been
7 concluded.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *31-32 (¶ 18). *See* Feb. 23,
8 2005 Rubinstein Tr. at 43:7-43:10; TX 1594; TX 1662.

9 93. As Mr. Garamendi admitted during the 2012 trial, Section 699.5 did not
10 preclude Altus from purchasing the junk bonds. Oct. 22, 2012 Garamendi Tr. at
11 112:13-112:15.

12 94. “On February 18, 1992, the Rehabilitation Court granted the
13 Commissioner’s request and severed the junk bond transaction from the insurance
14 transaction. The Court issued an order approving the transfer of the junk bond
15 portfolio to Altus, separate and apart from the insurance business. [*See* TX 1502.]
16 However, the Rehabilitation Court re-opened the bidding process to allow for new bids
17 to compete with the Altus bid. No bidder willing to offer more money for the junk
18 bonds than Altus had bid came forth.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at
19 *32 (¶ 19). *See* TX 2224 at 26-28; TX 2353 at 32.

20 95. “On March 3, 1992, Altus purchased the junk bonds for approximately
21 \$3.2 billion cash. That amount was paid to the Commissioner in his capacity as
22 Conservator of the ELIC Estate. \$3.2 billion was the fair market value for those
23 bonds.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *32 (¶ 20). *See* Court Ex. B at
24 6; TX 2977 at 20, 22-23; Order Denying the CDR Defendants’ Motion, dated Feb. 1,
25 2005 [ECF No. 2674] at 1. No higher or better bid for the ELIC junk bonds was ever
26 received. *See* TX 2353 at 32 n.24.

27 96. The ELIC Estate invested the \$3.25 billion received from Altus for the
28 junk bonds in a balanced portfolio of U.S. Treasury notes, mortgage securities, and

1 safe corporate bonds. *See* July 19, 2005 Blaydon Tr. at 57:4-57:16. Between March
2 1992 and the closing of the insurance transaction in September 1993, these investments
3 increased in value by approximately \$455 million. *See* TX 4076; July 13, 2005
4 Roberson Tr. at 200:2-200:8.

5 **E. The Rehabilitation Court's Denial Of The Motion To Rescind The**
6 **Junk Bond Sale To Altus**

7 97. Almost a full year after the bond sale closed and the junk bonds were
8 transferred to Altus, a few of ELIC's largest policyholders – those who owned
9 Municipal Guaranteed Investment Contracts ("Muni-GICs") – moved before the
10 Rehabilitation Court to rescind the bond sale, claiming (among other things) that
11 portions of the Altus/MAAF Rehabilitation Plan were "illegal." *See* TX 2124.

12 98. "On August 13, 1993, the Rehabilitation Court denied the Motion to
13 Rescind and approved a Modified Plan of Rehabilitation. The Rehabilitation Court
14 found, among other things, that the sale of ELIC's junk bonds had been severed from
15 the transfer of ELIC's other assets. It ruled[:]

16 The Court and all parties were aware that the Commissioner proposed to
17 sever the bond sale from the insurance transaction, and that the severed
18 junk bond sale would be final, regardless of whether the Plan was
19 approved or consummated. The Court noted that if the insurance
20 transaction did not close for any reason, including problems with the
insurance transaction itself, Altus would retain the junk bonds and ELIC
would have its cash equivalent, the \$3.25 billion purchase price. In this
way, the estate would be insulated from further fluctuations in the junk
bond market."

21 *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *35 (¶ 25). *See* TX 2353 at 30-31.

22 99. The Rehabilitation Court also found that, as a simple matter of fairness,
23 since Altus had taken the risk of further decline in the junk bond market, it was entitled
24 to the profits it had made as a result:

25 [T]here can be no dispute that Altus took the risk of declines in the junk
26 bond market and received the right to retain any profits from those bonds.
27 Certainly, if the value of the bonds had declined rather than increased, no
28 one, including this Court, would seriously entertain an effort by Altus to
rescind the sale on that basis. In a very real sense, the rescission motions
reflect nothing more than an effort to speculate on the outcome of market
forces, and, with the benefit of 20-20 hindsight, to take advantage of

1 intervening developments. As the courts have long recognized, such a
2 result would be unfair.

3 TX 2353 at 31.

4 100. In denying the rescission motion, the Rehabilitation Court also recognized
5 that, in an effort to protect policyholders, the Commissioner had sold the bonds for a
6 fair price and eliminated the risk of owning them:

7 The evidence confirms that the irrevocable sale of the junk bonds met the
8 express needs of both the Commissioner and Altus. The Commissioner
9 sold very risky securities for a fair price, and avoided the market risk,
10 regardless of the outcome of the insurance transaction. Altus accepted the
11 risk that the value of the bonds might collapse. In exchange for taking the
12 risk, Altus was entitled to whatever rewards its managerial skills, market
13 and business acumen, ability to invest additional capital, and market
14 forces might bring.

12 TX 2353 at 33.

13 101. As the Rehabilitation Court also acknowledged, Altus had paid fair value
14 for the junk bonds, and no higher bidder for the bonds ever had come forward:

15 The price Altus paid for the junk bonds was fair at the time of the bid and
16 at the closing. Although the Court invited bidders for the junk bonds
17 alone right up to the time it approved the sale in February 1992, no higher
18 bidders came forth. Given the risk of holding the junk bonds, it cannot be
19 said that selling them for a fair price was contrary to the public interest. It
20 resulted in converting a highly risky portfolio into cash, which has since
21 been prudently invested. The movants essentially ask the Court to
22 redefine the public interest to enable them to take unfair advantage of
23 changes in the market. The Court declines to do so.

20 TX 2353 at 36.

21 102. The importance of finality in court-authorized insurance sales, as in
22 bankruptcy sales, was another public policy consideration on which the Rehabilitation
23 Court based its decision to deny the rescission motion:

24 Additionally, there is a strong public policy interest in according finality
25 to court-authorized sales in insurance rehabilitation proceedings. That
26 interest in finality would be sacrificed if the movants' argument were
27 adopted. In fact, a lack of finality would chill sales of estate assets, as no
28 one would bid for such assets if a sale could be undone months or even
years later, simply because the asset in question had appreciated.

28 TX 2353 at 36-37.

1 103. At the time (in 1993), Commissioner Garamendi’s lawyers also noted the
2 equity and fairness of the deal in opposing the rescission motions:

3 [W]hen Altus closed the purchase of the bond portfolio, it assumed all of
4 the risk of the changing value of the bonds, whether upward or downward.
5 Getting this risk out of the ELIC assets, in fact, was a major reason for
6 doing the bond sale in the first place. . . . [T]he Commissioner did not
believe that Altus would return the bonds if the market declined. Having
agreed to bear the downside risk, Altus cannot *equitably or fairly* be
required to refund any upside gain it has realized.

7 TX 2224 at 18 (emphasis added); *see also id.* at 23-24 (“Nor would it be *equitable* to
8 require Altus to return (or account for) the bonds it purchased, because . . . the sale was
9 intended to be final and unconditional and Altus has borne the entire risk of holding
10 these assets since the closing and should not now be deprived of whatever upside it
11 may have gained.” (emphasis added)); *id.* at 17 (“as a matter of basic *fairness*, movants
12 should not be permitted to seize the upside potential of the transferred bonds, without
13 having to bear any of the downside risk” (emphasis added)).

14 104. The Rehabilitation Court’s denial of the Motion to Rescind was affirmed
15 on appeal. *See* TX 2977.

16 105. In Phase I of the 2005 trial, the Commissioner argued to the jury that he
17 would have sought rescission in 1993 if Artemis had disclosed the *portage* agreements
18 in its February 1993 submission to the DOI. *See* Apr. 18, 2005 Pl.’s Closing Arg. Tr.
19 at 48:11-48:24. Similarly, In Phase II of the 2005 trial, in connection with the
20 Commissioner’s “lost rescission opportunity” theory of damages (*see supra* ¶¶ 23-24),
21 the Commissioner pursued a theory of damages before the jury that the outcome of the
22 Motion to Rescind in 1993 would have been different had the Commissioner known of
23 the *portage* agreements at the time. Each time, the jury rejected the Commissioner’s
24 rescission theory. *See* Verdict Forms 1, 3, A.

25 **F. The MAAF Group’s Acquisition Of ELIC’s Insurance Business**

26 106. Before the closing of the insurance transaction in September 1993, the
27 DOI was informed that the MAAF investors intended to be merely passive investors in
28 Aurora. *See* TX 1569 at 3 n.2; Feb. 25, 2005 Cogut Tr. at 19:13-20:17.

1 107. The Commissioner was aware that the composition of the MAAF investor
2 group continued to change from the time of the selection of the Altus/MAAF bid in
3 1991 up to the closing of the insurance transaction in September 1993. *See* TX 277;
4 TX 283 at 2; TX 449 at 2; TX 1422 at 2; TX 1756 at 2. None of the companies
5 initially proposed to the DOI as the investors for the insurance company in the first
6 Altus bid was still a member of the investor group as of August 1992. *Compare* TX
7 277 and TX 1756 at 2. As Mr. Baum testified at the 2005 trial, he never took the time
8 at any point to learn the names of the other members of the MAAF Group who
9 invested in Aurora. *See* Mar. 31, 2005 Baum Tr. at 47:10-47:19.

10 108. By December 1992, the Commissioner was aware that Mr. Henin of Altus
11 was having trouble holding the investor group together. *See* TX 1940.

12 109. “In February 1993, Artemis informed the DOI that some of the members
13 of the MAAF Group intended to withdraw from the consortium of NCLH stockholders
14 who were slated to own and operate Aurora and that it intended to buy those members’
15 interests in Aurora. The DOI requested Artemis to defer purchase of those shares and
16 instead let the sale and transfer of the insurance assets close with the original members
17 of the MAAF Group still intact.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *37
18 (¶ 29). *See* Mar. 8, 2005 Harbaugh Tr. at 146:24-147:18; Feb. 22, 2005 Rubinstein Tr.
19 at 159:20-160:2; Mar. 31, 2005 Baum Tr. at 105:24-106:11; Feb. 25, 2005 Cogut Tr. at
20 62:20-62:24, 66:14-66:25.

21 110. “The closing of the insurance transaction occurred on September 3, 1993.
22 On that date, ELIC’s insurance assets and liabilities were transferred to Aurora.
23 Pursuant to the Stockholders Agreement submitted to the DOI and signed by the
24 MAAF Group at the closing, Artemis was designated as a permitted transferee of
25 NCLH shares and was given one year to acquire NCLH shares owned by the MAAF
26 Group, subject to DOI approval.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *39
27 (¶ 31). *See* Court Ex. B at 8; TX 2410 at OG 000141, OG 000164.

28

1 **III. Artemis Has Not Harmed, Or Received Any Benefit “At The**
2 **Expense Of,” The Commissioner Or The ELIC Estate**

3 **A. Artemis Acquired Nothing From The Commissioner Or The ELIC**
4 **Estate**

5 111. “Artemis was not formed until late 1992. It did not participate in the
6 bidding process for the assets of ELIC, the negotiation of and Commissioner’s
7 approval of the Altus/MAAF bid or the execution of the *contrats de portage*. These
8 events all occurred in 1991 and Artemis is not responsible for them.” *Garamendi*,
9 2005 U.S. Dist. LEXIS 39273, at *35-36 (¶ 26). *See* Mar. 2, 2005 Garamendi Tr. at
10 131:4-131:10, 132:15-132:20; Mar. 31, 2005 Baum Tr. at 19:1-19:3; Mar. 10, 2005
11 Barbizet Tr. at 132:25-134:24; Apr. 5, 2005 Pinault Tr. at 62:22-63:2; Oct. 23, 2012
12 Pinault Tr. at 62:13-62:15.

13 112. Artemis purchased nothing from the Commissioner or the ELIC Estate.
14 *See* July 14, 2005 Garamendi Tr. at 104:12-104:22; Apr. 5, 2005 Pinault Tr. at 42:11-
15 42:15; Mar. 10, 2005 Barbizet Tr. at 134:25-135:3. Rather, in December 1992,
16 Artemis purchased from Altus approximately 21% (in terms of value) of the junk
17 bonds Altus had acquired from ELIC nine months earlier. *See* Trial Stip. No. 1, ¶ 19;
18 Apr. 6, 2005 Blaydon Tr. at 131:14-132:20.

19 113. It is undisputed that Artemis paid fair market value for the junk bonds,
20 and that the price that Artemis paid for the portion of the Altus junk bond portfolio it
21 obtained was determined by Ernst & Young, a large international accounting firm. *See*
22 July 19, 2005 Blaydon Tr. at 23:12-24:5; TX 1927. Ernst & Young evaluated the
23 portfolio on a bond-by-bond basis to determine the fair market value. *See* Apr. 6, 2005
24 Blaydon Tr. at 124:13-126:7; TX 1927. The junk bond purchase agreement was
25 drafted by the Paris office of the New York-based law firm, Willkie, Farr & Gallagher.
26 *See* Mar. 24, 2005 Lion Tr. at 75:1-75:5, 80:19-80:25; Mar. 10, 2005 Barbizet Tr. at
27 146:1-146:12. The purchase and sale of this portion of the Altus junk bond portfolio
28 was an arms-length business transaction between Altus and Artemis that did not

1 require approval of the DOI or any other regulatory body, and, accordingly, no such
2 approval ever was sought or obtained. *See* Apr. 6, 2005 Blaydon Tr. at 127:9-128:5;
3 July 19, 2005 Blaydon Tr. at 24:10-24:22.

4 **B. Artemis Earned Profits On The Portion Of The Junk Bond Portfolio**
5 **That It Purchased From Altus Because It Took A Risk That Paid Off**
6 **And It Actively Managed The Junk Bonds**

7 114. The bonds that Artemis bought from Altus were the *riskiest* bonds from
8 Altus' junk bond portfolio – *i.e.*, those most likely to default. *See* Apr. 7, 2005
9 Blaydon Tr. at 39:24-40:19; Apr. 1, 2005 Hannan Tr. at 110:21-111:23. Mr. Pinault
10 was willing to take on the risk of these junk bonds because he is an entrepreneur, and
11 he is in the business of taking risks. Oct. 23, 2012 Pinault Tr. at 64:24-65:6.

12 115. Successfully investing in junk bonds requires skilled, active management.
13 Oct. 23, 2012 Blaydon Tr. at 226:4-226:9. Successful junk bond management also
14 requires a willingness to invest additional money in junk bonds and the skills to know
15 how to make a company valuable. Oct. 23, 2012 Blaydon Tr. at 227:2-230:2.

16 116. Mr. Pinault had the skills to successfully manage the junk bonds he
17 purchased from Altus, and he put them to use in working with Apollo to manage the
18 bonds. By the time Artemis purchased the junk bonds from Altus, Mr. Pinault had
19 spent twenty years building a business turning around troubled companies. Oct. 23,
20 2012 Pinault Tr. at 65:22-66:21. In managing the bond portfolio, Mr. Pinault met
21 regularly with Apollo, and he visited a number of the companies whose bonds he
22 purchased. Oct. 23, 2012 Pinault Tr. at 67:21-68:13. He made judgment calls about
23 the companies' management and the way the companies were run. Oct. 23, 2012
24 Pinault Tr. at 72:4-72:19.

25 117. Mr. Pinault put all of his assets at risk when he bought the junk bonds
26 from Altus. Oct. 23, 2012 Pinault Tr. at 77:16-77:20. If the junk bonds had declined
27 significantly in value, Mr. Pinault could have lost everything. Oct. 23, 2012 Pinault
28 Tr. at 78:5-78:7. But because Mr. Pinault had the ability to successfully manage the

1 junk bonds and because he was willing to take the risk – a risk that paid off – Artemis
2 earned profits on the junk bonds it purchased from Altus. None of the profits Artemis
3 earned on the junk bonds it bought from Altus were earned at the expense of the
4 Commissioner or the ELIC Estate.

5 **C. Artemis Sought And Obtained The Approval Of The DOI Before**
6 **Purchasing Shares Of NCLH**

7 118. Neither Francois Pinault nor Artemis was a party to the *portage*
8 agreements involving shares of NCLH. *See* Feb. 23, 2005 Rubinstein Tr. at 15:6-
9 15:20; Mar. 31, 2005 Baum Tr. at 20:21-21:12; *see also Garamendi*, 2005 U.S. Dist.
10 LEXIS 39273, at *35-36 (¶ 26). The parties have stipulated that *portage* agreements
11 “do not necessarily violate French law and are not uncommon in France.” Trial Stip.
12 No. 1, ¶ 7.

13 119. In 1994, Artemis made regulatory filings and received regulatory approval
14 from the DOI to buy 50% of NCLH, Aurora’s holding company, from certain members
15 of the MAAF Group. *See* Trial Stip. No. 1, ¶ 22; Court Ex. B at 9; TX 2726; TX 2755;
16 TX 2787; TX 2824; TX 2840; TX 2884. Artemis increased that stake to 67% in 1995,
17 after it sought and received permission from the DOI to acquire the additional 17%
18 interest still held by MAAF. *See* Trial Stip. No. 1, ¶ 23; Court Ex. B at 10; TX 3074;
19 TX 3079; TX 3085; TX 3086.

20 120. In its regulatory filings in connection with the acquisition of an interest in
21 Aurora, Artemis disclosed to the DOI that Altus and Credit Lyonnais owned minority
22 interests in Artemis, and Artemis’ parent company, respectively. *See* TX 2755 at
23 AKIN 009945. Artemis also disclosed that, in December 1992, it had purchased
24 approximately \$2 billion worth of junk bonds from Altus, and revealed that more than
25 \$2.5 billion in financing or credit lines had been made available to Artemis and its
26 affiliates by Credit Lyonnais. *See* TX 2755 at AKIN 009848, AKIN 009942.

27 121. Based upon the disclosures Artemis made, the DOI treated Artemis, for
28 legal and analytical purposes, as if it were controlled by Credit Lyonnais, even though

1 Credit Lyonnais had never owned, directly or indirectly, more than a 25% minority
2 interest in Artemis or its parent. In February 1993, Lorraine Johnson, the DOI
3 regulator responsible for approving Artemis' applications, characterized Artemis as the
4 "Pinault/Altus investor" with "substantial indirect French government ownership
5 interests." TX 2051 at 3. "[I]n May 1994, Lorraine Johnson, the key DOI staffer
6 responsible for assuring compliance with the applicable Insurance Code provisions and
7 DOI regulations (including Insurance Code § 699.5), wrote that 'even when looking at
8 [Artemis's] initial proposal to acquire 16%, this proposal by Credit Lyonnais and
9 Mr. Pinault cannot be viewed as a simple investment with little-to-no probability of
10 French governmental control and influence.' [TX 2797 at 3.] In 1995, Ms. Johnson
11 advised her superiors that she viewed 'the Artemis acquisition as primary [sic] an
12 acquisition by Credit Lyonnaise [sic]/French gov.' [TX 3070 at 2.]" *Garamendi*, 2005
13 U.S. Dist. LEXIS 39273, at *39-40 (¶ 32).

14 122. Notwithstanding its perception that Artemis had substantial French
15 Government control, the DOI did not reject Artemis as an investor in Aurora. Instead,
16 the DOI required the use of a voting trust to "provide a barrier with regard to concerns
17 as to governmental influence" from Credit Lyonnais. TX 2051 at 2. Chief Deputy
18 Baum testified at the 2012 trial that if Lorraine Johnson "approved a voting trust, then
19 the conclusion that she would have drawn and I would have accepted is that there was
20 no control." Oct. 18, 2012 (A.M.) Baum Tr. at 102:17-102:23.

21 123. Throughout Aurora's existence, *no* influence or control has been
22 exercised over the company by Altus, Credit Lyonnais, or the French Government.
23 *See, e.g.*, Feb. 24, 2005 Cogut Tr. at 168:8-168:16; Feb. 25, 2005 Cogut Tr. at 68:20-
24 69:21; Mar. 22, 2005 Johnson Tr. at 51:16-51:25; TX 4009 Clark Tr. at 314:14-316:2;
25 Apr. 12, 2005 Turner Tr. at 47:17-48:8; Feb. 25, 2005 Hartigan Tr. at 185:20-186:11;
26 Mar. 1, 2005 Hartigan Tr. at 56:6-59:25; Mar. 11, 2005 Barbizet Tr. at 43:1-43:13.

1 **D. The Law Firms Engaged By Artemis For Advice Were Aware Of The**
2 ***Portage* Agreements**

3 124. In 1994, before Artemis purchased any interest in Aurora, Artemis sought
4 advice concerning the NCLH/Aurora transaction from Sydney (“Terry”) Cone, a U.S.
5 partner at Cleary Gottlieb Steen & Hamilton LLP specializing in corporate law, who
6 was resident in the Paris office at the time. *See* TX 3932 Cone Tr. at 19:17-20:2; Mar.
7 10, 2005 Barbizet Tr. at 159:25-160:5. In an April 29, 1994 memorandum to Artemis,
8 Mr. Cone observed that any acquisition of NCLH would require the approval of the
9 California DOI, and that the deadline for Artemis to acquire shares of NCLH was
10 September 3, 1994, when Artemis’ option (as a “permitted transferee” under the
11 NCLH Stockholders’ Agreement) would expire. TX 2773 at ART-G 00351-00352.
12 Mr. Cone noted that “[s]hould the option expire unexercised, the four current holders
13 of the 67%, *who are in effect nominees of Altus, will have the right to put the shares*
14 *back to Altus.*” *Id.* at ART-G 00352 (emphasis added). Mr. Cone thus understood the
15 principal provisions of the *portage* agreements.

16 125. After drafting this memorandum, Mr. Cone reviewed the Form A
17 application submitted to the DOI on behalf of Artemis. *See* TX 3713 at 2. After
18 reviewing that application, Mr. Cone never advised Artemis that the *portage*
19 agreements were illegal or improper. *See* TX 3932 Cone Tr. at 245:6-245:23. In fact,
20 Mr. Cone testified that he never thought that there was anything improper or illegal
21 about Artemis having an option to acquire 67% of Aurora (*see id.* at 215:17-215:23) or
22 that there was anything improper or illegal about the MAAF Group, as nominees for
23 Altus, having the right to put their NCLH shares back to Altus. *See id.* at 217:3-217:8.

24 126. Each of the law firms Artemis relied upon for advice about its acquisition
25 of an interest in Aurora had specific references to the *portage* arrangement
26 documented in its files. For example, Morgan, Lewis & Bockius LLP was told by SDI
27 Vendome (one of the members of the MAAF Group) on February 7, 1994 that it was
28 about to “exchange contracts” *with Altus* in connection with the sale of its shares in

1 NCLH to Artemis. TX 2661 at CDR 00016585; *see also* Apr. 12, 2005 Allan Tr. at
2 12:5-12:15. Similarly, documents in Akin Gump Strauss Hauer & Feld LLP's files
3 referred to agreements between Altus and members of the MAAF Group. *See* TX
4 2673. LeBoeuf, Lamb, Greene & MacRae LLP also had documents in its files
5 referring to agreements between Altus and members of the MAAF Group, as well as
6 documents expressly referencing *portage* commissions. *See* TX 2674; TX 2627 at 2,
7 4.

8 **E. Throughout The Time That Artemis Owned A Majority Interest In**
9 **Aurora, Aurora Met All Of Its Obligations To The Policyholders**

10 127. Artemis' ultimate acquisition of 67% of Aurora beginning in 1994 and
11 thereafter did not harm the policyholders in any way. ELIC's insurance business had
12 already been sold to the MAAF Group in 1993, pursuant to the Rehabilitation Plan. In
13 addition, Aurora – of which Artemis ultimately came to own a majority interest – met
14 all policyholder obligations, and ran a successful, well-managed company. *See* Feb.
15 25, 2005 Cogut Tr. at 70:18-71:1; Apr. 12, 2005 Turner Tr. at 43:10-43:14, 43:25-
16 44:8; July 12, 2005 Dummer Tr. at 169:6-169:8.

17 128. As Gilles Erulin, an Artemis-appointed member of the Aurora board of
18 directors who served on the board from 1996 to August 2012, explained, managing an
19 insurance company like Aurora, in a run-off situation, is difficult. Oct. 23, 2012 Erulin
20 Tr. at 197:13-197:19, 198:21-200:6. The Aurora board of directors made a number of
21 strategic decisions about how the company should be run and what types of
22 investments it should and should not make to ensure that the company would have
23 sufficient assets to pay policyholder claims. *Id.* at 200:7-201:13, 207:14-210:5.

24 129. Christopher Maisel, the Special Deputy Insurance Commissioner for
25 Executive Life, testified at the 2012 trial that Aurora made all of the payments it was
26 required to make under the Rehabilitation Plan. Oct. 24, 2012 Maisel Tr. at 176:12-
27 176:14.

28

1 130. Between 1993 and 2003, Aurora paid over \$4.6 billion in benefits to
2 policyholders from its own resources. *See* Oct. 25, 2012 James Tr. at 23:12-24:11.
3 The total amount of benefits paid to policyholders through 2003 (including amounts
4 NOLHGA was statutorily obligated to contribute) was \$6.561 billion. *See id.*

5 131. “Under Artemis’s ownership and control, Aurora has fulfilled its
6 obligations under the Rehabilitation Plan, and policyholders have not been injured by
7 the conduct of Artemis and NCLH in managing Aurora.” *Garamendi*, 2005 U.S. Dist.
8 LEXIS 39273, at *42 (¶ 39). “Artemis consistently operated Aurora in a lawful and
9 businesslike manner.” *Garamendi*, 2005 U.S. Dist. LEXIS 39273, at *49 (¶ 13).
10 Throughout the eighteen years of Artemis’ ownership of Aurora, the Commissioner
11 continued to receive the benefits for which he bargained. *See* Feb. 25, 2005 Hartigan
12 Tr. at 190:3-190:11; Apr. 12, 2005 Turner Tr. at 35:5-35:17.

13 132. Artemis was the majority owner of Aurora from August 1994 to August
14 2012. The DOI never sought to remove Artemis as majority owner of Aurora – not
15 after learning about the *portage* agreements in 1998, not after suing Artemis in 2000,
16 and not after the first jury found in 2005 that Artemis joined a conspiracy. *See* Oct. 23,
17 2012 Erulin Tr. at 197:13-197:19.

18 **IV. The ELIC Rehabilitation Was A Success**

19 133. In a press release announcing his selection of the Altus/MAAF bid on
20 November 14, 1991, Commissioner Garamendi stated: “the Aurora proposal satisfies
21 the conditions I established for rehabilitating Executive Life, provides the needed
22 security by removing the junk bonds from the company, and is superior since it
23 delivers more money to policyholders. . . . The competitive bidding process has
24 yielded an outstanding outcome for policyholders.” TX 1145 at 1.

25 134. The Rehabilitation Court determined that the Altus/MAAF bid was “the
26 highest and best bid received and reflected the fair value of the [junk bonds] at the time
27 of the sale.” TX 2353 at 32 n.24.

28

1 135. The Rehabilitation Court also expressly found that the Rehabilitation
2 Plan, including both the price paid for the junk bonds and the treatment of the
3 insurance policies, was “fair and equitable.” TX 2353 at 6.

4 136. The California Court of Appeal ruled that “the Altus bid provided
5 significantly better return and less risk to the policyholders than the Sierra or
6 NOLHGA bids.” TX 2977 at 19-20.

7 137. Even the President of NOLHGA, in a statement following the
8 Rehabilitation Court’s approval of the Altus/MAAF bid, stated: “We are pleased that
9 Judge Lewin has selected the Altus bid for the rehabilitation of Executive Life
10 Insurance Company. The approval of this bid, supported by the guarantees and
11 commitment of the state guaranty associations, provides policyholders with the
12 maximum possible value and financial security.” TX 1344.

13 138. When Commissioner Garamendi announced the closing of the insurance
14 company transaction on September 3, 1993, he described the new insurance company,
15 Aurora, as “one of the best capitalized insurers in the nation.” TX 2386 at ELIC6299
16 102998.

17 139. In his letter to the Editor of *Forbes* on March 18, 1994, Commissioner
18 Garamendi classified the ELIC Rehabilitation as a “*home run for policyholders*” (TX
19 2722 at 3 (emphasis added)) and took issue with the critique of the rehabilitation that
20 had appeared in *Forbes*, pointing out, for example, that:

- 21 a. “92 % of the policyholders of Executive Life will receive a full and
22 complete recovery, an outcome most people never dreamed
23 possible when the company was first found to be insolvent back in
24 1991.” *Id.* at 1 (emphasis in original).
- 25 b. “Overall, [*Forbes*] termed the junk bond market ‘a dangerous place,
26 full of unexploded bombs and swarming with predators.’ Yet now,
27 with an amazingly cavalier attitude toward your own earlier,
28 prudent advice, [*Forbes*] propose[s] that this dangerous place full

- 1 of bombs and predators is exactly where I should have left the
2 unfortunate policyholders of Executive Life.” *Id.* at 4.
- 3 c. “Policyholders knew that by selling the junk bonds for cash they
4 were giving up any potential up-side, but were understandably
5 unwilling to run the down-side risks entailed in holding them.” *Id.*
6 at 5.
- 7 d. “*Policyholders* rightly perceived the risk of continuing to hold such
8 an asset, and *with near unanimity urged sale of the entire junk*
9 *portfolio.*” *Id.* (emphases added).
- 10 e. “Given these choices, *it would have been irresponsible for me*, as
11 Conservator of an estate with over 60% of its assets in junk, *to in*
12 *effect ‘double-down’ and allow policyholders to become even more*
13 *entangled in the junk market*, especially when the potential returns
14 were so speculative and the market so volatile.” *Id.* at 5-6
15 (emphases added).
- 16 f. “[A]s Conservator of Executive Life, *I had no right to gamble*
17 *policyholder’s money on the future direction of speculative markets*
18 *let alone stake nearly all of it on any one, highly risky asset like*
19 *junk bonds.*” *Id.* at 7 (emphasis added).
- 20 g. “Our decision to sell the junk bond portfolio helped provide a solid
21 and certain recovery for Executive Life policyholders, without the
22 huge risk involved in retaining the junk.” *Id.*
- 23 h. “*At the time this was, unquestionably, the only responsible choice a*
24 *prudent fiduciary could make*, and, given the same circumstances,
25 is one we would make again.” *Id.* (emphasis added).

26 140. As Christopher Maisel, the Special Deputy Insurance Commissioner for
27 Executive Life and one of the lead DOI negotiators in connection with the ELIC
28 Rehabilitation, explained: “[W]e have executed a plan that ensures that 92 percent of

1 ELIC’s policyholders will receive full and complete recovery within the construct of a
2 new, viable free-standing and well-capitalized insurance company. Such a result is far
3 better than anyone predicted in 1991.” TX 4008 Maisel Tr. at 86:4-86:10.

4 141. Even Commissioner Garamendi’s successor and political rival,
5 Commissioner Quackenbush, acknowledged how successful the rehabilitation of ELIC
6 was, stating: “Given the condition of this company when it collapsed, this is far better
7 than anyone thought possible.” TX 3178 at 1. As Commissioner Quackenbush
8 explained, “the vast majority of policyholders . . . will receive 100% of their account
9 value” and the remainder “will receive approximately 92.5% of their account value.”
10 *Id.*

11 **V. In Addition To Continuing To Receive Benefits Under The Rehabilitation**
12 **Plan, The Commissioner Also Reaffirmed The Plan After He Became**
13 **Aware Of The *Portage* Agreements**

14 142. It is undisputed that the Commissioner had reason to suspect the existence
15 of the claims he has asserted in this action no later than June of 1998 when the
16 Commissioner’s senior staff was told about *portage* agreements between Altus and
17 members of the MAAF Group. *See Garamendi v. SDI Vendome S.A.*, 276 F. Supp. 2d
18 1030, 1035, 1042 (C.D. Cal. 2003). In February 1999, the Commissioner filed his
19 initial complaint in this action. In addition, Judge Matz ruled in a related matter that
20 the Commissioner had *actual knowledge* of his claims by July 15, 1999, at the latest,
21 when he received a production of documents from Artemis. *See id.* at 1043.

22 143. The Rehabilitation Plan remains in existence today as an operative
23 contract, and the Commissioner and the ELIC Estate continue to retain all of the
24 benefits under that contract. *See* TX 4065 LeVine Tr. at 424:23-425:1.

25 144. In September, October, and December 1999 (while Artemis owned a
26 majority interest in Aurora), the Commissioner reaffirmed the Rehabilitation Plan by
27 both invoking and amending certain of its provisions. *See* TX 4007 LeVine Tr. at
28 408:1-408:6, 416:1-416:15; TX 3515; TX 3522; TX 3530. For example, in a

1 September 1, 1999 letter agreement, the Commissioner expressly stated that he (and
2 the other parties to the Plan) were making “modifications to the Rehabilitation Plan.”
3 TX 3515 at 1. Pursuant to that letter agreement, the Commissioner required, among
4 other things, that Aurora make certain payments due to policyholders “in accordance
5 with Article 9 of the Rehabilitation Agreement,” and pay interest on certain funds “as
6 provided in the Rehabilitation Agreement.” TX 3515 at 3. That letter agreement also
7 included detailed amendments to the Rehabilitation Plan. *See* TX 3515.

8 145. In addition, in an October 14, 1999 letter agreement, the Commissioner
9 further amended Section 1.128 of the Rehabilitation Plan. *See* TX 3522. Then, by
10 letter dated December 23, 1999, the Commissioner specifically invoked the provisions
11 of Section 9.2.6 of the Rehabilitation Plan to require Aurora to participate in an
12 “Accounting Procedure” because of a dispute over the amount of profit participation to
13 be paid to the former policyholders of ELIC. TX 3530.

14 CONCLUSIONS OF LAW

15 **I. California Law Does Not Recognize A Stand-Alone “Claim” For Unjust** 16 **Enrichment**

17 146. “Under California law, ‘there is no cause of action for unjust
18 enrichment.’” *Gearing v. China Agritech, Inc.*, No. 12-05039-RGK, 2012 U.S. Dist.
19 LEXIS 98417, at *7 (C.D. Cal. July 16, 2012) (quoting *McKell v. Wash. Mut., Inc.*,
20 142 Cal. App. 4th 1457, 1489, 49 Cal. Rptr. 3d 227 (2006)); *see also Smith v. Ford*
21 *Motor Co.*, 462 F. App’x 660, 665 (9th Cir. 2011) (unjust enrichment “is not an
22 independent cause of action in California”); *Myers-Armstrong v. Actavis Totowa, LLC*,
23 382 F. App’x 545, 548 (9th Cir. 2010) (“In California, ‘[t]here is no cause of action for
24 unjust enrichment.’”) (quoting *McKell*, 142 Cal. App. 4th at 1489); *Bosinger v. Belden*
25 *CDT, Inc.*, 358 F. App’x 812, 815 (9th Cir. 2009) (same).⁵

27 ⁵ Instead, unjust enrichment “is a general principle underlying various doctrines
28 and remedies, including quasi-contract.” *Jogani v. Superior Court*, 165 Cal.
App. 4th 901, 911, 81 Cal. Rptr. 3d 503 (2008). But as discussed *infra*, this
[Footnote continued on next page]

1 147. While the theory of unjust enrichment may be used to seek restitution of a
2 benefit procured by fraud, in such a case, a plaintiff’s entitlement to restitution rises
3 and falls with its substantive tort claim. *Levine v. Blue Shield of California*, 189 Cal.
4 App. 4th 1117, 1138, 117 Cal. Rptr. 3d 262 (2010) (“[W]e have concluded that the
5 trial court properly sustained Blue Shield’s demurrer to the Levines’ claims for
6 fraudulent concealment, negligent misrepresentation, and unfair competition . . . [t]he
7 Levines thus have not demonstrated any basis on which they would be entitled to
8 restitution pursuant to a theory of unjust enrichment.”); *Cleary v. Philip Morris Inc.*,
9 656 F.3d 511, 517 (7th Cir. 2011) (“[I]f an unjust enrichment claim rests on the same
10 improper conduct alleged in another claim, then the unjust enrichment claim will be
11 tied to this related claim—and, of course, unjust enrichment will stand or fall with the
12 related claim.”).

13 148. Because the Commissioner did not prevail on any of his underlying
14 claims, he is not entitled to restitution from Artemis.

15 **II. The Juries’ Verdicts Bind This Court And Foreclose Any Award Of**
16 **Restitution**

17 **A. The Court Is Bound By The Juries’ Factual Findings In Its**
18 **Completed Verdicts**

19 149. Long established precedent provides that a court sitting in equity may not
20 overrule a jury’s determination. *See, e.g., Dairy Queen, Inc. v. Wood*, 369 U.S. 469,
21 479, 82 S. Ct. 894, 8 L. Ed. 2d 44 (1962); *Beacon Theaters, Inc. v. Westover*, 359 U.S.
22 500, 507, 79 S. Ct. 948, 3 L. Ed. 2d 988 (1959).

23 150. The Seventh Amendment requires courts sitting in equity to follow the
24 jury’s implicit or explicit factual findings:

25
26 _____
27 [Footnote continued from previous page]
28 quasi-contractual remedy is not available where (as here) there is a binding
agreement defining the parties’ rights.

1 In our circuit, it would be a violation of the Seventh Amendment right to
2 jury trial for the court to disregard a jury's finding of fact. Thus, in a case
3 where legal claims are tried by a jury and equitable claims are tried by a
4 judge, and the claims are based on the same facts, in deciding the
equitable claims the Seventh Amendment requires the trial judge to follow
the jury's implicit or explicit factual determinations.

5 *Acosta v. City of Costa Mesa*, 694 F.3d 960, 985 (9th Cir. 2012) (internal quotation
6 marks and citations omitted); *see also L.A. Police Prot. League v. Gates*, 995 F.2d
7 1469, 1473 (9th Cir. 1993) (same). Thus, it is well established in this Circuit that
8 when a jury rejects a plaintiff's theory, a court may not award restitution based on the
9 same facts that the jury considered and rejected.

10 151. This Court may not contravene the juries' explicit or implicit findings in
11 ruling on the Commissioner's equitable claim. *Ag Servs. of Am. v. Nielsen*, 231 F.3d
12 726, 733 (10th Cir. 2000) (reversing restitution award because it contravened the jury's
13 implicit findings in rejecting plaintiff's fraud claims); *Chase Manhattan Bank, N.A. v.*
14 *T&N PLC*, 87 Civ. 4436, 1996 U.S. Dist. LEXIS 15577, at *5, 13 (S.D.N.Y. Oct. 21,
15 1996) (holding that "[t]he injuries that [plaintiff] sought to recover on its negligence
16 claim included the same damages that it seeks to recover on its [equitable claim]," and
17 therefore "the jury's factual findings collaterally estop the Court from making contrary
18 findings and thereby defeat [plaintiff's] equitable claims").

19 152. Thus, the Court is bound by the juries' determinations in (a) Verdict
20 Forms 1 and 3 (from the 2005 trial) that nothing that Artemis said or concealed was a
21 substantial factor in causing any harm to the Commissioner or the ELIC Estate,
22 (b) Verdict Form A (from the 2005 trial) that, while Artemis joined a conspiracy to
23 conceal the *portage* agreements from the Commissioner, that scheme caused no actual
24 damages to the Commissioner or the ELIC Estate, and (c) the 2012 Verdict Form that,
25 even if the *portage* agreements had been disclosed, the Commissioner would not have
26 disqualified the Altus/MAAF bid and picked the NOLHGA bid.

B. The Court Is Not Bound By The First Jury’s Subsidiary Findings Not Necessary To The Verdicts Returned

153. While the first jury found some elements of the Commissioner’s misrepresentation and concealment claims, those individual findings were not determinative of the fraud claims and the Ninth Circuit confirmed that Artemis had “no legal liability” for any alleged misrepresentation or concealment. *See Altus*, 540 F.3d at 1003. As a result, those intermediate findings do not have any binding effect on the Court’s determination of the equitable claims. *See, e.g., Ag Servs.*, 231 F.3d at 734 (district court judge bound by the principles of issue preclusion in determining the equitable claims).

154. Notwithstanding the answers to individual questions which the first jury returned on Verdict Forms 1 and 3, issue preclusion provides that only those findings “necessarily decided” are determinative and binding on the Court. *See Hydranautics v. FilmTec Corp.*, 204 F.3d 880, 885 (9th Cir. 2000); *United States v. Good Samaritan Church*, 29 F.3d 487, 488-89 (9th Cir. 1994) (adverse finding made by the district court against party that prevailed could not have been necessary to the court’s prior judgment, and thus was not entitled to preclusive effect in subsequent litigation); *Floyd v. Laws*, 929 F.2d 1390, 1397-99 (9th Cir. 1991) (jury’s findings that are “surplusage” “must be disregarded”).

155. In considering the extent of issue preclusion, the Ninth Circuit has held, “relitigation of an issue presented and decided in a prior case is *not* foreclosed if the decision of the issue was *not necessary to the judgment reached* in the prior litigation.” *Segal v. AT&T*, 606 F.2d 842, 845 n.2 (9th Cir. 1979) (emphasis added); *see also Fireman’s Fund Ins. Co. v. Int’l Market Place*, 773 F.2d 1068, 1069 (9th Cir. 1985) (“A determination adverse to the winning party does not have preclusive effect.”); *Balcom v. Lynn Ladder & Scaffolding Co.*, 806 F.2d 1127, 1127 (1st Cir. 1986) (concluding that jury’s special verdict finding “has no collateral estoppel effect, for it was not essential to the favorable judgment”).

1 156. Here, the jury’s answers to the individual questions on misrepresentation
2 and concealment within the 2005 verdict forms were not necessary to the ultimate
3 conclusion that the jury reached in finding that Artemis was not liable for fraud. The
4 Court is therefore guided (consistent with the principles articulated above) by the
5 juries’ ultimate findings on all of the verdict forms; namely, the fact that Artemis was
6 not liable for fraud, the fact that any scheme that Artemis joined caused zero damages
7 to the Commissioner or the ELIC Estate, and the fact that if the *portage* agreements
8 had been disclosed, the Commissioner would not have disqualified the Altus/MAAF
9 bid and picked the NOLHGA bid.

10 **C. The Court Is Not Bound By The First Jury’s Finding As To Punitive**
11 **Damages In Verdict Form B**

12 157. Similarly, in evaluating the Commissioner’s equitable claims, it would be
13 improper to consider the first jury’s invalidated attempt to award \$700 million in
14 punitive damages. That award was vacated and the Ninth Circuit affirmed the vacatur.
15 *See Garamendi*, 2005 U.S. Dist. LEXIS 39214, at *22, *aff’d*, 540 F.3d at 996, 1000-02.
16 A vacated verdict is “null and void, and the parties are left in the same situation as if
17 no trial had ever taken place.” *United States v. Jimenez Recio*, 371 F.3d 1093, 1106
18 n.11 (9th Cir. 2004) (citation omitted). Therefore, the vacated punitive damages
19 verdict may not form the basis of or in any way impact the amount of any restitution
20 award.

21 158. As the Ninth Circuit ruled, because the first jury found no actual damages,
22 there was no basis for the jury to award punitive damages. *Altus*, 540 F.3d at 1001,
23 1004. Accordingly, its findings on the punitive damages form were surplusage, and
24 thus, not necessary to its verdict. As such, these findings must be disregarded, and can
25 have no binding legal effect in this action or in any subsequent action. *See, e.g., Floyd*,
26 929 F.2d at 1399-1400 (disregarding as surplusage a jury’s award of damages,
27 following a “no” response to question regarding *whether* plaintiff had been damaged).

1 **III. The Commissioner Cannot Establish The Required Elements For A**
2 **Restitution Award**

3 159. In addition to proving an underlying cause of action, to obtain the
4 equitable remedy of restitution, plaintiff must establish (a) the receipt of a benefit,
5 (b) at the expense of another, and (c) that retention of the property at issue is “unjust”
6 or inequitable. *Ghirardo v. Antonioli*, 14 Cal. 4th 39, 51, 57 Cal. Rptr. 2d 687 (1996).
7 Even when a person has received a benefit from another, he is required to make
8 restitution “only if the circumstances of its receipt or retention are such that, as
9 between the two persons, it is unjust for him to retain it.” *Id.* (citation omitted).

10 **A. The Commissioner Has Not Directly Conferred A Benefit On Artemis**

11 160. To be entitled to the equitable remedy of restitution, a plaintiff must prove
12 that he has “directly conferred a benefit upon [the] defendant[.]” *See City & County of*
13 *San Francisco v. Philip Morris*, 957 F. Supp. 1130, 1144-45 (N.D. Cal. 1997).

14 161. There is no “benefit” conferred when the plaintiff obtains fair market
15 value in the transaction as to which he claims “unjust enrichment.” *See Rheem Mfg.*
16 *Co. v. United States*, 57 Cal. 2d 621, 626, 21 Cal. Rptr. 802 (1962) (proof of payment
17 of fair market value “tends to show that there was no unjust enrichment”); *Beanstalk*
18 *Group, Inc. v. AM Gen. Corp.*, 283 F.3d 856, 863-64 (7th Cir. 2002) (finding that
19 unjust enrichment was inappropriate where plaintiff had “received the full
20 consideration for which it had negotiated”).

21 162. The Commissioner and the ELIC Estate did not “directly confer” a benefit
22 upon Artemis because: (a) Artemis did not obtain any portion of the junk bond
23 portfolio or any interest in the insurance company from either the Commissioner or the
24 ELIC Estate; and (b) the Commissioner and the ELIC Estate received full and fair
25 value for the junk bonds and the assets of the insurance company which they
26 transferred pursuant to the Rehabilitation Plan.

1 **B. Artemis Was Not Enriched “At the Expense” Of The Commissioner**
2 **Or The ELIC Estate**

3 163. Artemis was not enriched “at the expense” of the Commissioner or the
4 ELIC Estate because:

- 5 a. Artemis did not engage in any transaction concerning the junk
6 bonds or the assets of the new insurance company with either the
7 Commissioner or the ELIC Estate;
- 8 b. The Commissioner and the ELIC Estate received fair value for the
9 junk bonds they sold to Altus and the other insurance company
10 assets that they transferred to the MAAF Group;
- 11 c. The 2005 jury found that neither the Commissioner nor the ELIC
12 Estate suffered any damages as the result of anything that Artemis
13 did or failed to do; and
- 14 d. Two unanimous juries have now found that the Commissioner
15 “lost” nothing and suffered no compensable harm or damages.
16 These verdicts thus reflect the conclusive determination that
17 nothing is (or was) being held by anyone “at the expense of” the
18 Commissioner or the ELIC Estate.

19 **C. It Is Not “Unjust” For Artemis To Retain The Profits It Earned On**
20 **The Junk Bonds And Through Operation Of The Insurance**
21 **Company**

22 164. As noted previously, under California law, “[e]ven where a person has
23 received a benefit from another, he is required to make restitution ‘only if the
24 circumstances of its receipt or retention are such that, as between the two persons, it is
25 unjust for him to retain it.’” *Ghirardo*, 14 Cal. 4th at 51 (citation omitted).

26 165. “[W]here the plaintiff acts in performance of his own duty or in
27 protection or improvement of his own property, any incidental benefit conferred on the
28 defendant is not unjust enrichment.” *California Med. Assoc. v. Aetna U.S. Healthcare*

1 of *Cal., Inc.*, 94 Cal. App. 4th 151, 174, 114 Cal. Rptr. 2d 109 (2001) (quoting 1
2 Witkin, Summary of California Law, Contracts § 97 (9th ed. 1987)); see also *Dinosaur*
3 *Dev. v. White*, 216 Cal. App. 3d 1310, 1315, 265 Cal. Rptr. 525 (1989).

4 166. A plaintiff is “not entitled to restitution” where he “received the benefit of
5 the bargain.” *Peterson v. Cellco P’Ship*, 164 Cal. App. 4th 1583, 1596, 80 Cal. Rptr.
6 3d 316 (2008).

7 167. Moreover, where an award of restitution is sought under the theory of
8 unjust enrichment, and the compensation sought is based upon the increased value of
9 the property involved, there must be an offset for the detriment to the defendant
10 resulting from having had its money tied up during the course of the transaction.
11 *Legny Dev. Co. v. Kendall*, 164 Cal. App. 3d 1010, 1022, 210 Cal. Rptr. 890 (1965).

12 168. In light of these principles, it is not “unjust” for Artemis to retain the
13 profits derived from its investment in the junk bonds it purchased from Altus and from
14 its investment in and operation of the insurance company for the following reasons:

- 15 a. The jury found that nothing that Artemis did or failed to do caused
16 any monetary harm to the Commissioner or to the ELIC Estate;
- 17 b. Artemis purchased nothing from the Commissioner or the ELIC
18 Estate;
- 19 c. Artemis paid the fair market price for the bonds it purchased
20 from Altus, and the interests in NCLH and Aurora it obtained
21 from the MAAF Group;
- 22 d. As a majority owner of NCLH and Aurora, Artemis has
23 discharged its obligations fully, in accordance with the
24 Rehabilitation Plan proposed by the Commissioner, and adopted
25 by the Rehabilitation Court;
- 26 e. After the 2005 trial, the Court found that on Artemis’ watch,
27 Aurora fulfilled its obligations under the Rehabilitation Plan and
28 policyholders were not injured by Artemis’ conduct in managing

1 Aurora, and it found no fault with the way in which Artemis
2 operated Aurora;

- 3 f. The Commissioner and the ELIC Estate received fair value for
4 the bonds they sold to Altus, and the other insurance company
5 assets that they transferred to the MAAF Group;
- 6 g. Judge Lewin expressly found that the Rehabilitation Plan,
7 including the price paid for the junk bonds and the treatment of
8 the insurance policies, was “fair and equitable”;
- 9 h. In selling the risky junk bonds to Altus, and transferring the
10 other insurance assets of the ELIC Estate to the MAAF Group,
11 the Commissioner was acting, appropriately, in the discharge of
12 his own fiduciary duties to the former policyholders of ELIC
13 and the ELIC Estate, and to protect the property of the ELIC
14 Estate;
- 15 i. The Commissioner, in seeking restitution, has not returned or
16 offered to return the benefits that he and the ELIC Estate have
17 received under the Executive Life Rehabilitation Plan; and
- 18 j. Artemis, like Altus, assumed the risk of further declines in the
19 junk bond market, and is entitled to retain the profits it realized
20 as a result of taking that risk.

21 **D. The Commissioner Has Not Established Either Fraud Or Conspiracy**
22 **As A Predicate To Equitable Relief**

23 169. Federal courts consistently hold that there must be a predicate act to
24 support restitution. *See, e.g., Reynolds Metals Co. v. Ellis*, 202 F.3d 1246, 1248 (9th
25 Cir. 2000) (courts sitting in equity cannot award restitution without a “showing of
26 fraud or wrong-doing”) (citation omitted); *Cleary*, 656 F.3d at 517 (“[I]f an unjust
27 enrichment claim rests on the same improper conduct alleged in another claim, then
28 the unjust enrichment claim will be tied to this related claim—and, of course, unjust

1 enrichment will stand or fall with the related claim.”); *Berenblat v. Apple, Inc.*, No. 08-
2 4969, 2009 WL 2591366, at *6 (N.D. Cal. Aug. 21, 2009) (“[A] claim for unjust
3 enrichment cannot stand alone without a cognizable claim under a quasi-contractual
4 theory or some other form of misconduct.”); *Sanders v. Apple, Inc.*, 672 F. Supp. 2d
5 978, 989 (N.D. Cal. 2009) (“[Unjust enrichment] will depend upon the viability of the
6 Plaintiffs’ other claims.”); *In re Actimmune Mktg. Litig.*, No. 08-02376, 2009 U.S.
7 Dist. LEXIS 103408, at *50 (N.D. Cal. Nov. 6, 2009) (“[C]ourts routinely dismiss
8 unjust enrichment claims where a plaintiff cannot assert any substantive claims against
9 a defendant.”).

10 170. Before the 2005 trial, the Commissioner obligated himself to prove fraud
11 in order to prevail under an unjust enrichment theory. Pursuant to the Final Pretrial
12 Conference Order, which is the governing pleading in this case (*see Patterson v.*
13 *Hughes Aircraft Co.*, 11 F.3d 948, 950 (9th Cir. 1993) (*per curiam*)), he expressly
14 alleged that although “unjust enrichment may be found for wrongdoing that does not
15 necessarily rise to the level of fraud or misrepresentation[,] . . . the Commissioner
16 claims unjust enrichment *based on grounds of defendants’ fraud and negligent*
17 *misrepresentations.*” Revised Final Pretrial Conference Order, dated February 11,
18 2005, at 32-35 & n.20 (emphasis added).

19 171. The Commissioner has not proven these fraud claims. First, he
20 abandoned his negligent misrepresentation claim during the 2005 trial, and the Court
21 dismissed that claim with prejudice. *See* Apr. 12, 2005 Tr. at 5:13-6:1. Second, the
22 2005 jury expressly found that nothing Artemis represented, nor its concealment of any
23 material fact, was a substantial factor in causing harm to the Commissioner or to the
24 ELIC Estate. Verdict Forms 1, 3. As a result, the Commissioner failed to prove a
25 claim of fraudulent misrepresentation or concealment against Artemis. *See Altus*, 540
26 F.3d at 1003 (“As a result [of the jury’s failure to find any harm caused by the alleged
27 fraud], Artemis had no legal liability for its own misrepresentation or concealment.”).

1 172. Because the Commissioner failed to prove fraud by Artemis, he is not
2 entitled to prevail on his “claim” of unjust enrichment. “It is well settled that where
3 claims at law and in equity are joined and the legal claims are tried separately by a
4 jury, the jury’s verdict operates as a finding of fact binding on the trial court in its
5 determination of the equitable claims.” *Dybczak v. Tuskegee Inst.*, 737 F.2d 1524,
6 1526-27 (11th Cir. 1984); *see also GTE Sylvania Inc. v. Cont. T.V., Inc.*, 537 F.2d 980,
7 986 n.7 (9th Cir. 1976) (“When issues common to both legal and equitable claims are
8 to be tried together, the legal issues are to be tried first, and the findings of the jury are
9 binding on the trier of the equitable claims. We therefore rely upon the findings of the
10 jury if they appear to be inconsistent with findings of the trial judge.”), *aff’d*, 433 U.S.
11 36, 97 S. Ct. 2549, 53 L. Ed. 2d 568 (1977); *Ag Servs.*, 231 F.3d at 734 (reversing
12 district court’s finding of liability on equitable claim of unjust enrichment as clearly
13 erroneous because the court disregarded jury findings in favor of defendant on claims
14 of fraud, conversion and negligent misrepresentation).

15 173. The Commissioner never linked his theory of unjust enrichment to
16 conspiracy. But even if he had, the juries’ refusal to award any damages on that claim
17 would preclude unjust enrichment, and the jury’s conspiracy finding in the liability
18 phase of the 2005 trial is insufficient to support an equitable award. Both juries
19 specifically found that neither the Commissioner nor the ELIC Estate suffered any
20 actual damage resulting from the conspiracy, and “[a] conspiracy which does not result
21 in actual damages is not actionable.” *Shiba v. Chikuda*, 214 Cal. 786, 789, 7 P.2d 1011
22 (1932); *see also Harrell v. 20th Cent. Ins. Co.*, 934 F.2d 203, 208 (9th Cir. 1991)
23 (“Under California law, ‘it is well settled that there is no separate tort of civil
24 conspiracy, and there is no civil action for conspiracy to commit a recognized tort
25 unless the wrongful act itself is committed and damage results therefrom.’”) (citation
26 omitted); *Sullivan v. Mass. Mut. Life Ins. Co.*, 611 F.2d 261, 266 (9th Cir. 1979) (“A
27 conspiracy, in and of itself, does not give rise to a cause of action unless a civil wrong
28 has been committed resulting in damages.”); *Applied Equip. Corp. v. Litton Saudi*

1 *Arabia Ltd.*, 7 Cal. 4th 503, 511, 28 Cal. Rptr. 2d 475 (1994) (“A civil conspiracy,
2 however atrocious, does not *per se* give rise to a cause of action unless a civil wrong
3 has been committed resulting in damage.”) (quoting *Doctors’ Co. v. Superior Court*,
4 49 Cal. 3d 39, 44, 260 Cal. Rptr. 183, 185 (1989)); *Okun v. Superior Court*, 29 Cal. 3d
5 442, 454, 175 Cal. Rptr. 157 (1981) (“A complaint for civil conspiracy states a cause
6 of action only when it alleges the commission of a civil wrong that causes damage.
7 Though conspiracy may render additional parties liable for the wrong, the conspiracy
8 itself is not actionable without a wrong.”); *Unruh v. Truck Ins. Exch.*, 7 Cal. 3d 616,
9 631, 102 Cal. Rptr. 815 (1972) (“The gist of an action charging civil conspiracy is not
10 the conspiracy *but the damages suffered*. A civil conspiracy, however atrocious, does
11 not *per se* give rise to a cause of action unless a civil wrong has been committed
12 *resulting in damage.*”) (citation omitted), *superseded by statute on other grounds as*
13 *stated in Gomes v. Michaels Stores, Inc.*, No. S-06-1921, 2006 U.S. Dist. LEXIS
14 86307, at *8 n.3 (E.D. Cal. Nov. 15, 2006).

15 174. For all of these reasons, the Commissioner is not entitled to the equitable
16 remedy of restitution.

17 **IV. The Commissioner Had – And Pursued – An Adequate Remedy At Law**
18 **And, Therefore, Restitution Is Now Neither Permitted Nor Required**

19 175. “An equitable remedy is available in fraud cases if there is no adequate
20 remedy at law, but an equitable remedy will not be available if there is a complete
21 legal remedy.” 37 Am. Jur. 2d, *Fraud and Deceit*, § 356 (2012); *see also Thompson v.*
22 *Allen County*, 115 U.S. 550, 553-554, 6 S. Ct. 140 (1885). The Commissioner had the
23 burden of proving that his remedy at law is inadequate. *Philpott v. Superior Court*, 1
24 Cal. 2d 512, 515, 36 P.2d 635 (1934) (“To entitle the plaintiff to the equitable
25 interposition of the Court, he must show a proper case for the interference of a Court of
26 Chancery, and one in which he has no adequate or complete relief at law.”) (internal
27 quotation marks omitted).

1 176. The fact that the Commissioner failed to prove his claims at law against
2 Artemis does not permit him to try again by pursuing equitable claims. *See Thompson*,
3 115 U.S. at 554 (“By inadequacy of the remedy at law is here meant, not that it fails to
4 produce the money – that is a very usual result in the use of all remedies – but that in
5 its nature or character it is not fitted or adapted to the end in view *The want of a*
6 *remedy, and the inability to obtain the fruits of a remedy, are quite distinct*”)
7 (emphasis added); *see also Wilkison v. Wiederkehr*, 101 Cal. App. 4th 822, 832, 124
8 Cal. Rptr. 2d 631 (2002) (“Equity follows the law and, when the law determines the
9 rights of the respective parties, a court of equity is without power to decree relief
10 which the law denies.”) (internal quotation marks omitted).

11 177. Accordingly, an inability to prove damages does not justify the award of
12 an equitable remedy. Indeed, a remedy at law is not rendered inadequate merely
13 because a plaintiff fails to prove damages. *See Rieder v. Rogan*, 12 F. Supp. 307, 318
14 (S.D. Cal. 1935) (“But mere difficulty in proving damages does not destroy the
15 effectiveness of a remedy at law, so as to justify the intervention of a court of equity.”).

16 178. Moreover, not only was the Commissioner given a full opportunity to
17 prove damages through fraud and conspiracy before the juries, he is seeking the same
18 profits as restitution for the same underlying acts through his equitable cause of action
19 that he sought through his legal claims for fraud and conspiracy – the junk bond profits
20 from the first jury and the junk bond and insurance company profits from the second
21 jury.

22 179. In pursuing damages before the first jury in 2005 for the lost opportunity
23 to rescind the junk bond sale to Altus, the Commissioner tried to obtain a restitutionary
24 recovery of the profits Altus and Artemis made on the junk bonds. He failed to do so
25 when the jury found zero compensatory damages in response to the question
26 concerning the Commissioner’s “lost rescission opportunity” theory. *See Verdict*
27 *Form A, Question No. 2(a)*.

28

1 180. In the 2012 trial, the Commissioner made another explicit request for a
2 restitutionary remedy – this time based on the junk bond profits *and* the insurance
3 company profits – in arguing to the jury that: “You are just going back in time and
4 taking money that they never should have gotten and never should have been able to
5 use for two decades and you’re just putting it back where it should have been.” *See*
6 Oct. 25, 2012 Pl.’s Closing Arg. Tr. at 180:11-14; *see also supra* ¶ 36; Oct. 25, 2012
7 Pl.’s Closing Arg. Tr. at 98:4-98:8, 100:6-100:7, 103:15-104:4, 111:18-111:20,
8 113:15-113:25, 179:15-179:17. Because he fully tried to the juries the basis for the
9 equitable recovery he is seeking here and the juries rejected his claims, the
10 Commissioner is not entitled to restitution.

11 181. The juries’ rejection of the Commissioner’s attempt to recover the profits
12 Artemis and Altus made on the junk bonds and the profits Artemis made on the
13 insurance company is binding on this Court. *See, e.g., Acosta*, 694 F.3d at 985 (“[I]n
14 deciding the equitable claims the Seventh Amendment requires the trial judge to
15 follow the jury’s implicit or explicit factual determinations.”); *Gates*, 995 F.2d at 1473
16 (same); *Miller v. Fairchild Indus., Inc.*, 885 F.2d 498, 506-507 (9th Cir. 1989) (same);
17 *GTE*, 537 F.2d at 986 n.7 (“When issues common to both legal and equitable claims
18 are to be tried together, the legal issues are to be tried first, and the findings of the jury
19 are binding on the trier of the equitable claims.”); *Ag Servs.*, 231 F.3d at 734 (reversing
20 district court’s finding of liability on equitable claim of unjust enrichment as clearly
21 erroneous because the court disregarded jury findings in favor of defendant on claims
22 of fraud, conversion, and negligent misrepresentation).

1 **V. The Commissioner Cannot Obtain Equitable Relief Because He Received**
2 **The Benefit Of His Bargain Under A Valid Contract**

3 **A. Under Long-Standing And Clear California Law, An Action On A**
4 **Quasi-Contract Theory Cannot Lie Where There Is A Valid Express**
5 **Contract Covering The Same Subject Matter**

6 182. When a valid and binding contract exists covering the subject matter of a
7 dispute, an equitable claim under the theory of unjust enrichment is precluded. *See*
8 *Paracor Fin., Inc. v. Gen. Elec. Capital Corp.*, 96 F.3d 1151, 1167 (9th Cir. 1996)
9 (applying California law and dismissing unjust enrichment and equitable subordination
10 claims against a third party because the “subject matter” of the dispute was “covered
11 by several valid and enforceable written contracts”); *see also California Medical Assn.*,
12 94 Cal. App. 4th at 172; *Lance Camper Mfg. Corp. v. Republic Indem. Co.*, 44 Cal.
13 App. 4th 194, 203, 51 Cal. Rptr. 2d 622 (1996); *Wal-Noon Corp. v. Hill*, 45 Cal. App.
14 3d 605, 613, 119 Cal. Rptr. 646 (1975).

15 183. No action based in quasi-contract for unjust enrichment lies where there is
16 a valid express contract. *Gerlinger v. Amazon.com, Inc.*, 311 F. Supp. 2d 838, 856
17 (N.D. Cal. 2004) (citing *Paracor*, 96 F.3d at 1167); *see also McKesson HBOC, Inc. v.*
18 *N.Y. State Common Ret. Fund, Inc.*, 339 F.3d 1087, 1091 (9th Cir. 2003). “A plaintiff
19 may recover for unjust enrichment only where there is no contractual relationship
20 between the parties.” *Gerlinger*, 311 F. Supp. 2d at 856; *see also Lance Camper Mfg.*
21 *Corp.*, 44 Cal. App. 4th at 203 (“[I]t is well settled that an action based on an implied-
22 in-fact or quasi-contract cannot lie where there exists between the parties a valid
23 express contract covering the same subject matter.”).

24 184. The Federal Courts have consistently and properly recognized this
25 fundamental principle underlying California’s law of quasi-contracts and restitution.
26 *See, e.g., Berkla v. Corel Corp.*, 302 F.3d 909, 918 (9th Cir. 2002); *Paracor*, 96 F.3d at
27 1167; *Gerlinger*, 311 F. Supp. 2d at 856.

1 185. Indeed, the doctrine that a quasi-contractual claim for unjust enrichment
2 may not be brought where the claim's subject matter is covered by an express contract
3 has been "followed universally in both federal and state courts." *County Comm'rs v. J.*
4 *Roland Dashiell & Sons, Inc.*, 747 A.2d 600, 607 (Md. Ct. App. 2000).

5 186. Because this doctrine applies to any claim that relates to the subject matter
6 of the contract in question, a cause of action seeking restitution is likewise precluded
7 even against non-signatories to the contract. *See Paracor*, 96 F.3d at 1166-67
8 (dismissing unjust enrichment claim against third party; recognizing the similarity
9 between New York and California law on the issue).

10 **B. The Rehabilitation Plan, As A Valid Contract Governing The Rights**
11 **And Obligations Of The Parties, Precludes Equitable Relief Here**

12 187. To succeed under a theory of unjust enrichment, the Commissioner was
13 required to establish that the Rehabilitation Plan – the written contract governing the
14 sale of ELIC's junk bonds and insurance assets – is void or was rescinded. *See Lance*
15 *Camper Mfg. Corp.*, 44 Cal. App. 4th at 203; *see also Lloyd v. Williams*, 227 Cal. App.
16 2d 646, 649, 38 Cal. Rptr. 849 (1964) ("[I]t necessarily follows that until an express
17 contract is avoided, an action on an implied contract cannot be maintained.").

18 188. Because the Rehabilitation Plan is still in existence today and the
19 Commissioner has received (and, indeed, continues to receive) all of the benefits for
20 which he bargained under that contract, his quasi-contractual claim based on a theory
21 of unjust enrichment cannot stand.

22 189. Moreover, the verdicts of the two juries compel the conclusion that, even
23 if the Commissioner had known of the *portage* agreements, it would not have caused
24 the rejection or the rescission of the Rehabilitation Plan. As a result, the valid contract
25 would not have been disturbed and there is no basis for restitution.

1 **C. Because The Commissioner Reaffirmed The Plan After Learning Of**
2 **The *Portage* Agreements, He Cannot Recover Restitution**

3 190. It is well-settled that “[t]he affirmance of a voidable transaction by a
4 person who, and who alone, can avoid it because of fraud or mistake terminates his
5 right to restitution.” Restatement (First) of Restitution § 68(1) (2012).

6 191. Here, the Commissioner has continued to demand performance of
7 obligations under the Rehabilitation Plan, and invoked and amended certain of its
8 provisions in the fall of 1999, with full knowledge of the *portage* agreements and his
9 fraud claims. Therefore, because the Commissioner continued to demand
10 performance, and reaffirmed the Rehabilitation Plan in the fall of 1999, he cannot
11 recover restitution from Artemis.

12 **VI. Principles Of Basic Fairness Also Mitigate Against Any Equitable Relief**

13 192. Even if there was a basis for restitution, the fact that nothing Artemis did
14 caused damage to the ELIC Estate compels the conclusion that restitution would not be
15 fair in this situation. *See, e.g., Univ. of Colo. Found., Inc. v. American Cyanamid Co.*,
16 342 F.3d 1298, 1311-12 (Fed. Cir. 2003) (“Courts must resort to general
17 considerations of fairness, taking into account the nature of the defendant’s wrong, the
18 relative extent of his or her contribution, and the feasibility of separating this from the
19 contribution traceable to the plaintiff’s interest The trial court must ultimately
20 decide whether the whole circumstances of a case point to the conclusion that the
21 defendant’s retention of any profit is unjust.”) (citation omitted); *Bishop v. Equinox*
22 *Int’l Corp.*, 256 F.3d 1050, 1056 (10th Cir. 2001) (denying claim based on unjust
23 enrichment and “recogniz[ing] that a finding of actual damage remains an important
24 factor in determining whether an award of profits is appropriate.”) (citation omitted).

25 **A. The Juries Have Rejected All Of Plaintiff’s Theories Of Harm**

26 193. Here, the first jury found that Artemis and Mr. Pinault did not commit
27 fraud. In addition, the juries found that whatever scheme Artemis joined caused \$0 in
28 actual damages, and that if the *portage* agreements had been disclosed, the

1 Commissioner would not have disqualified the Altus/MAAF bid and picked the
2 NOLHGA bid.

3 194. The Commissioner asks this Court to award equitable relief against
4 Artemis even though the jury found that Artemis was not liable for fraud and did not
5 cause any actual damage.

6 195. Balancing the equities in this case compels denial of the Commissioner's
7 equitable claims based on the following:

- 8 a. Artemis was not involved in the rehabilitation process. It had no
9 role in the Commissioner choosing the Altus/MAAF bid in 1991,
10 the Commissioner's decision to sever the junk bond transaction
11 from the insurance transaction, his decision to sell the junk bonds to
12 Altus in 1992, or the closing of the insurance transaction with the
13 MAAF Group in 1993.
- 14 b. Instead, Artemis subsequently purchased a portion of ELIC's
15 former junk bonds for fair market value from Altus, and
16 subsequently made regulatory filings and received regulatory
17 approval to purchase an interest in NCLH (Aurora's holding
18 company) from the MAAF Group.
- 19 c. There was no inequity in the Commissioner's decision to accept
20 the Altus/MAAF bid because he received everything he
21 bargained for under the Rehabilitation Plan. The Commissioner
22 removed ELIC's risky junk bonds from the insurance company
23 in exchange for \$3.25 billion – the fair market value of those
24 bonds. The Commissioner also received a \$300 million capital
25 infusion into the rehabilitated insurance company.
- 26 d. In connection with its acquisition of an interest in Aurora,
27 Artemis disclosed to the DOI that Altus and Credit Lyonnais
28 owned minority interests in Artemis, and Artemis' parent

1 company, respectively, as well as that it had purchased
2 approximately \$2 billion worth of junk bonds from Altus and
3 that more than \$2.5 billion in financing or credit lines had been
4 made available to Artemis and its affiliates by Credit Lyonnais.
5 Based on these disclosures, the DOI treated Artemis as though it
6 was controlled by Credit Lyonnais. Notwithstanding that
7 perception, the DOI did not reject Artemis as an investor in
8 Aurora, but instead required the use of a voting trust that
9 eliminated the potential of French governmental involvement.
10 The DOI has never alleged that the voting trust was ineffective.

- 11 e. There was no evidence that Altus, Credit Lyonnais, or the
12 French Government ever exercised any improper influence or
13 control over Aurora.
- 14 f. Under Artemis' ownership, the Rehabilitation Plan was
15 successfully carried out, and Aurora met all policyholder
16 obligations and ran a successful, well-managed company.
- 17 g. Artemis was the majority owner of Aurora from August 1994 to
18 August 2012. The DOI never sought to remove Artemis as
19 majority owner of Aurora – not after learning about the *portage*
20 agreements in 1998, not after suing Artemis in 2000, and not
21 after the first jury found in 2005 that Artemis joined a
22 conspiracy.
- 23 h. The unanimous jury verdict rejecting the NOLHGA Premise
24 compels the conclusion that the Commissioner would not have
25 acted differently even with full knowledge of the *portage*
26 agreements.
- 27
28

1 **B. The 2005 Jury Specifically Rejected The Commissioner’s Rescission**
2 **Theory**

3 196. The Commissioner attempted in Phase II of the 2005 trial to attack and
4 overturn Judge Lewin’s findings in his August 1993 Order denying the Motion to
5 Rescind, and failed in that attempt before the jury. For this reason, and for the reasons
6 that follow, the Commissioner is estopped from challenging the Rehabilitation Court’s
7 findings regarding the sale of the junk bonds to Altus.

8 197. The Commissioner previously litigated, and the Rehabilitation Court
9 already has decided, a number of issues that should be given collateral estoppel effect
10 here. “Under collateral estoppel, once a court has decided an issue of fact or law
11 necessary to its judgment, that decision may preclude relitigation of the issue in a suit
12 on a different cause of action involving a party to the first case.” *Allen v. McCurry*,
13 449 U.S. 90, 94, 101 S. Ct. 411, 66 L. Ed. 2d 308 (1980) (citation omitted).

14 198. Having fully and fairly litigated these issues before the Rehabilitation
15 Court, the Commissioner cannot now challenge the Rehabilitation Court’s decisions
16 and findings in this case. *See Diruzza v. County of Tehama*, 323 F.3d 1147, 1152 (9th
17 Cir. 2003) (plaintiff’s federal action collaterally estopped by state action).

18 199. Nonmutual collateral estoppel precludes an issue from being relitigated,
19 even where the party seeking preclusion was not a party to the first action. *See*
20 *Columbia Steel Fabricators, Inc. v. Ahlstrom Recovery*, 44 F.3d 800, 802 (9th Cir.
21 1995).

22 200. Collateral estoppel applies to the Commissioner’s present claims because
23 he was a party to the proceedings before the Rehabilitation Court, and the issues he
24 raises here: (a) are identical to those decided in the former proceeding; (b) were
25 actually litigated in the former proceeding; (c) were necessarily decided in the former
26 proceeding; and (d) the decision in the former proceeding was final and on the merits.
27 *See Diruzza*, 323 F.3d at 1152.

28

1 201. Accordingly, the Commissioner is collaterally estopped from challenging
2 the Rehabilitation Court’s findings and decisions, including that: (a) Altus assumed
3 the risks associated with the junk bonds and it would be unfair to deprive it of the right
4 to retain any profits; (b) it was in the best interest of ELIC’s policyholders to sell the
5 junk bond portfolio to Altus for \$3.25 billion in cash, which was a fair price at the time
6 of the bid and the closing; and (c) there is a strong public interest in according finality
7 to court-supervised sales in insurance rehabilitation proceedings just as is the case in
8 bankruptcy sales.

9 **C. The Doctrine Of Unclean Hands Bars Equitable Relief Here**

10 202. The Commissioner’s conduct – constantly changing positions – is another
11 reason to deny him equitable relief. Judge Matz has recognized in prior rulings that
12 Commissioner Garamendi and “his lieutenants” are “devoid of credibility” as a result
13 of the inconsistent positions they have taken between 1991 and the present.

14 *Garamendi*, 2005 U.S. Dist. LEXIS 40047, at *31; *see also Garamendi*, 2005 U.S.
15 Dist. LEXIS 39273, at *23. This “flip-flopping” is another basis for denying the
16 Commissioner’s equitable claims. Therefore, the doctrine of unclean hands supports a
17 finding in favor of Artemis on plaintiff’s equitable claim. *See, e.g., DeRosa v.*
18 *Transamerica Title Ins. Co.*, 213 Cal. App. 3d 1390, 1395-96, 262 Cal. Rptr. 370
19 (1989).

20 203. For all of these reasons, the Commissioner’s “claim” of unjust enrichment
21 is denied.

22 **CONCLUSION**

23 For the reasons set forth above, the Court hereby finds in favor of Artemis and
24 against the Commissioner on the equitable claim before the Court.

25 DATED: November 30, 2012

GIBSON, DUNN & CRUTCHER LLP

26 By: /s/ Robert L. Weigel
27 ROBERT L. WEIGEL

28 Attorneys for Defendant ARTEMIS S.A.