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14	Attorneys for Applicant					
15	Insurance Commissioner of the State of Califo	ornia				
16	SUDEDIOD COURT OF					
17	SUPERIOR COURT OF	THE STATE OF CALIFORNIA				
1 /	FOR THE COUNTY OF LOS ANGELES					
18						
4.0	INSURANCE COMMISSIONER OF THE	Case No. BS123005				
19	STATE OF CALIFORNIA,	Assigned to Hon. Robert H. O'Brien, Dept. 86				
20	, <u>,</u>					
20	Applicant,	MEMORANDUM OF POINTS AND				
21	v.	AUTHORITIES IN SUPPORT OF APPLICATION FOR ORDER				
-	v.	AUTHORIZING INSURANCE				
22	GOLDEN STATE MUTUAL LIFE	COMMISSIONER TO SELL REAL				
23	INSURANCE COMPANY, a California	PROPERTY LOCATED AT 8237-8247				
	corporation,	SOUTH STATE STREET, CITY OF				
24	Domandant	CHICAGO, ILLINOIS; AND DECLARATIONS THERETO				
ا م	Respondent.	DECLARATIONS THERETO				
25		[Filed concurrently with Notice, Proposed				
26		Order, and Proof of Service]				
		Data: June 18 2014				
27		Date: June 18, 2014 Time: 9:30 a.m.				
30		Dept: 86				
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#### I. INTRODUCTION

This Application seeks the Court's approval for Applicant Insurance Commissioner of the State of California in his official statutory capacity as Liquidator (hereinafter, "Commissioner") of Golden State Mutual Life Insurance Company ("Golden State") to sell the real property, owned by Golden State, located at 8237-8247 South State Street in Chicago, Illinois 60619 [APN: 20-34-118-013, 014, 015, 016] (the "Property"), to Learn Together Grow Together ("LTGT"), pursuant to the terms of the Real Estate Purchase Agreement ("Purchase Agreement") between the Commissioner and LTGT. The Purchase Agreement is attached hereto as Exhibit 2.

Court approval of this sale should be granted for the following reasons:

- 1. The sale price of \$190,000 as stated in the Purchase Agreement is the reasonable fair market value for the Property in its current "as is" damaged and vandalized condition;
- 2. LTGT has waived all claims to the \$73,355.53 in insurance proceeds to be received by Golden State from the Property's insurer as compensation for the vandalism damages;
- 3. The sale price of \$190,000 plus the \$73,355.53 in insurance proceeds totals \$263,355.53, which the Liquidator believes is the fair market value for the Property, in its prerestoration condition, voiding the costs of re-construction, continuing maintenance and other holding expenses for the Property.
- 4. LTGT is a third party purchaser not related to the Commissioner or to any person involved in Golden State's liquidation;
- 5. The Property was used for Golden State's district office in the City of Chicago, has been vacant since October, 2010 and has been listed for sale for over three plus (3+) years since October 15, 2010.
- 6. The sale of the Property stops the further expenditure of Golden State's limited assets on property maintenance expenses including maintenance, insurance, property taxes and other costs associated with ownership and maintenance of the Property; and
- 7. The sale is consistent with the Commissioner's duty to marshal and monetize Golden State's remaining assets for distribution to creditors, and is consistent with the Commissioner's authority and discretion under the Court's Order of Liquidation, the Insurance Code and case law.

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By Order dated November 30, 2011, Judge Ann I. Jones previously approved the sale of the Property to Clementina Solola ("Solola") for \$305,000. [Order, Exhibit 3.] However, that proposed sale was terminated after Court approval by Solola because Solola discovered that there was an open environmental contamination incident on the adjacent property owned by Shell Oil. Shell Oil has now sold their property to True North Energy, LLC ("True North"), which as a condition of that sale required True North to remediate the Shell Oil property. In October 2012, True North was issued a "No Further Remediation Letter" from the Illinois Environmental Protection Agency, stating that all statutory and regulatory corrective actions requirements applicable to the occurrence have been complied with, all corrective actions concerning the remediation of the occurrence had been completed, and no further action concerning the occurrence is necessary.

#### II. <u>FACTUAL BACKGROUND</u>.

#### A. Liquidation Order.

On January 28, 2011, this Court terminated the Insurance Commissioner's status as Golden State's Conservator, and ordered and appointed the Insurance Commissioner to serve as Golden State's Liquidator. (Declaration of Scott Pearce ("Pearce Dec."), ¶¶ 6-7; and Order of Liquidation, ¶¶ 1, 2, Exhibit 1.) The Order of Liquidation directs the Commissioner to liquidate and wind up the business of Golden State, and to sell, transfer or otherwise dispose of Golden State's property at its reasonable market value; provided, however, Court approval is required for sales where the market value of the property involved exceeds \$20,000. (Order of Liquidation, ¶ 8, attached hereto as Exhibit 1; see also Insurance Code § 1037(d).)

#### B. Golden State's assets to be liquidated.

Currently there are two categories of Golden State's assets to be liquidated by the Commissioner: (1) real estate valued at approximately \$308,000, which includes the Property at issue here, and (2) artwork whose value is estimated to be at least \$53,200. The real estate remains under contract for sale. (Pearce Dec., ¶ 8.)

#### C. Purchase Agreement for the Property.

On or about October 15, 2010, Golden State, through real estate turnaround company Kane Corporation ("Kane"), commenced marketing the Property by listing it with Sheila Wilkinson-

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633 W. Fifth Street, Suite 3330 os Angeles, CA 90071 Sanders of Supreme Manor Real Estate Services, a licensed realtor in Chicago, Illinois, who has expertise in the Chicago sub-market of Hyde Park where the Property is located. The initial listing price recommended by the broker in 2010 was \$425,000. (Declaration of Peter C. Kane ("Kane Dec."), ¶ 7.)

Over the last three plus (3+) years, the Property had many showings and generated seven (7) offers to purchase ranging from \$160,000 to \$305,000. By Order dated November 30, 2011, Judge Ann I. Jones previously approved the sale of the Property to Solola for \$305,000. (Order, Exhibit 3.) However, that proposed sale was terminated after Court approval by Solola because Solola discovered that there was an open environmental contamination incident on the adjacent property owned by Shell Oil. Shell Oil has now sold their property to True North Energy, LLC ("True North"), which as a condition of that sale required True North to remediate the Shell Oil property. In October 2012, True North was issued a "No Further Remediation Letter" from the Illinois Environmental Protection Agency, stating that all statutory and regulatory corrective actions requirements applicable to the occurrence have been complied with, all corrective actions concerning the remediation of the occurrence had been completed, and no further action concerning the occurrence is necessary. (Pearce Dec., ¶ 9; Kane Dec., ¶ ¶ 8-9.)

On February 18, 2014, the Commissioner on behalf of Golden State entered into a Purchase Agreement with the current buyer, Learn Together Grow Together ("LTGT"), for the "as-is" sale of the Property at the sales price of \$190,000. (Pearce Dec., ¶ 10.)

LTGT is a third party purchaser not related to the Commissioner or to any other person involved in Golden State's liquidation. (Pearce Dec., ¶ 12.)

## D. <u>Market Value of the Property</u>.

The sale price of \$190,000 for the Property is the reasonable fair market value for the Property in its current "as-is" damaged and vandalized condition, as established in the Declarations of Scott Pearce and Peter C. Kane attached hereto. (Pearce Dec., ¶¶ 12-16; Kane Dec., ¶¶ 10-14.)

Severe weather in Chicago over the past three (3) years has taken a damaging toll on the Property. Heavy rains, high winds, extreme cold and extreme heat have damaged both the exterior and interior of the Property. Additionally, in July, 2013, the Property was broken into, vandalized

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and further damaged. A post damage assessment by Golden State's insurance company estimated that to bring the Property back to its "original or similar" condition, it would cost approximately \$62,555.53 ~ ACV, plus the cost to replace the HVAC system and the street facing fence of \$10,800.00 ~ ACV. Based upon this assessment, the Liquidator agreed to accept an insurance settlement of \$73,355.53 from Golden State's insurance company for the Property's damages. (Pearce Dec., ¶ 14; Kane Dec., ¶ 11.)

Subsequent to the insurance claim/settlement, Golden State received the before referenced offer from LTGT, the Buyer herein, to purchase the Property in its "as-is" condition for a purchase price of \$190,000. As part of LTGT purchase of the Property, LTGT has waived all claims to the \$73,355.53 insurance proceeds to be received by Golden State. (Pearce Dec., ¶ 15; and Kane Dec. ¶ 12.)

The sale price of \$190,000 plus the \$73,355.53 in insurance proceeds totals \$263,355.53, which the Liquidator believes is the fair market value for the Property, in its pre-restoration condition, voiding the costs of re-construction, continuing maintenance and other holding expenses for the Property. (Pearce Dec., ¶ 16; and Kane Dec. ¶ 13.)

After taking into account the amount of time the Property has remained on the open market, the current condition of the Property (physically damaged and vandalized) and the continuing costs of holding the Property, the sale price of \$190,000 in its "as-is' condition is the reasonable fair market value for the Property. (Kane Dec. ¶ 14.)

### E. <u>Notice of this Application</u>.

The Commissioner is not aware of any persons or entities that may be adversely affected by this application. Nonetheless, the Commissioner has provided written notice of this application to all persons who have routinely been provided notice of the Commissioner's Court applications. Such persons include Golden State's Certificate of Contribution holders and, due to prior requests to receive copies of court filings in this matter, The National Organization of Life and Health Insurance Guaranty Associations ("NOLHGA") and its attorneys, Pension Benefit Guaranty Corporation, attorneys for Community Impact Development II, LLC, and Pitney Bowes, Inc. The above described persons and entities are listed on the Proof of Service filed concurrently herewith.

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(Declaration of Michael R. Weiss ("Weiss Dec."), ¶ 3; and Proof of Service.)

#### III. ARGUMENT

There is good cause for the Court to authorize the sale of the Property to LTGT.

# A. The Sale Is Consistent With The Commissioner's Authority Set Forth In The Order Of Liquidation.

The Order of Liquidation directs the Commissioner to liquidate and wind up the business of Golden State, and to sell, transfer or otherwise dispose of Golden State's property at its reasonable market value with Court approval. (Order of Liquidation, ¶¶ 1, 2 and 8, Exhibit 1; see also Insurance Code § 1037(d).)

Here, the sale of the Property is rational, geared toward maximizing Golden State's liquidation estate value and in the best interests of Golden State's policyholders and creditors because:

- 1. The sale price of \$190,000 for the Property in its "as is" condition is the reasonable fair market value for the Property. As established in the Declaration of Peter Kane, on or about October 15, 2010, Golden State, through Kane, commenced marketing the Property by listing it with Sheila Wilkinson-Sanders of Supreme Manor Real Estate Services, a licensed realtor in Chicago, Illinois, who has expertise in the Chicago sub-market of Hyde Park where the Property is located. The initial listing price recommended by the broker in 2010 was \$425,000.
- 2. Over the last three plus (3+) years, the Property had many showings and generated seven (7) offers to purchase ranging from \$160,000 to \$305,000.
- 3. By Order dated November 30, 2011, Judge Ann I. Jones previously approved the sale of the Property to Clementina Solola for \$305,000. (Order, Exhibit 3.) However, that proposed sale was terminated after Court approval by Solola because Solola discovered that there was an open environmental contamination incident on the adjacent property owned by Shell Oil. Shell Oil has now sold their property to True North Energy, LLC ("True North"), which as a condition of that sale required True North to remediate the Shell Oil property. In October 2012, True North was issued a "No Further Remediation Letter" from the Illinois Environmental Protection Agency, stating that all statutory and regulatory corrective actions requirements applicable to the occurrence

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have been complied with, all corrective actions concerning the remediation of the occurrence had been completed, and no further action concerning the occurrence is necessary.

- 4. On February 18, 2014, after three plus (3+) years of active marketing, the Commissioner on behalf of Golden State entered into a Purchase Agreement with the buyer, Learn Together Grow Together ("LTGT") for the "as-is" (emphasis added) sale of the Property at the sales price of \$190,000.
- 5. The sale price of \$190,000 for the Property is the reasonable fair market value for the Property in its current "as-is" damaged condition. Severe weather in Chicago over the past three (3) years has taken a damaging toll on the Property. Heavy rains, high winds, extreme cold and extreme heat have damaged both the exterior and interior of the Property. Additionally, in July, 2013, the Property was broken into, vandalized and further damaged. A post damage assessment by Golden State's insurance company estimated that to bring the Property back to its "original or similar" condition, it would cost approximately \$62,555.53 ~ ACV, plus the cost to replace the HVAC system and the street facing fence of \$10,800.00 ~ ACV. Based upon this assessment, the Liquidator agreed to accept an insurance settlement of \$73,355.53 from Golden State's insurance company for the cumulative Property damages.
- 6. Subsequent to the insurance claim/settlement, Golden State received the before referenced offer from LTGT, the Buyer herein, to purchase the Property in its "as-is" condition for a purchase price of \$190,000. As part of LTGT purchase of the Property, LTGT has waived all claims to the \$73,355.53 insurance proceeds to be received by Golden State.
- 7. The sale price of \$190,000 plus the \$73,355.53 in insurance proceeds totals \$263,355.53, which the Liquidator believes is the fair market value for the Property, in its prerestoration condition, voiding the costs of re-construction, continuing maintenance and other holding expenses for the Property. (Pearce Dec., ¶ 16)
- 8. After taking into account the amount of time the Property has remained on the open market, the current condition of the Property (physically damaged and vandalized) and the continuing costs of holding the Property, the sale price of \$190,000 in its "as-is' condition is the reasonable fair market value for the Property.

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9. LTGT is a third party purchaser not related to the Commissioner or to any other person involved in Golden State's liquidation.

- 10. The Property was used for Golden State's district office in the City of Chicago and has been listed for sale for three years since October 15, 2010.
- assets on property maintenance expenses including maintenance, insurance, property taxes and any other costs associated with maintaining the Property, which have been averaging \$24,000 annually. Currently, the Property continues to incur such monthly costs at the expense of the liquidation estate. Stopping such expenditure, in light of Golden State's liquidation and limited assets, is reasonable and in the best interests of Golden State's creditors. (Pearce Dec., ¶ 17.)
  - B. The Sale Is Consistent With The Commissioner's Authorities And Discretion

    Under The Court's Order Of Liquidation, The Insurance Code And Case Law –

    All Of Which Grant Broad Powers To The Insurance Commissioner As

    Liquidator Of Insurance Companies.

First, pursuant to the Order of Liquidation, the Commissioner is "authorized ... to do such other acts as are necessary or expedient to collect, conserve, protect and/or liquidate Golden State's assets, property and business." (Order of Liquidation, ¶ 5, Exhibit 1.)

Second, Insurance Code § 1037, entitled "Powers of commissioner as conservator or liquidator," provides broad powers to the Insurance Commissioner as conservator and liquidator of insurance companies and authorizes the Commissioner to sell and dispose of Golden State's property. Section 1037 states in pertinent part:

Upon taking possession of the property and business of any person in any proceeding under this article, the commissioner, exclusively and except as otherwise expressly provided by this article, either as conservator or liquidator:

- (a) [Conservation of assets; conduct of business.] Shall have authority to collect all moneys due that person, and to do such other acts as are necessary or expedient to collect, conserve, or protect its assets, property, and business, and to carry on and conduct the business and affairs of that person or so much thereof as to him or her may seem appropriate.
- (d) [Acquisition and disposition of property.] Shall have authority without notice, to acquire, hypothecate, encumber, lease, improve, sell, transfer, abandon, or

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otherwise dispose of or deal with, any real or personal property of that person at its reasonable market value, or, in cases other than acquisition, sale, or transfer on the basis of reasonable market value, upon such terms and conditions as the commissioner may deem proper. However, no transaction involving real or personal property shall be made where the market value of the property involved exceeds the sum of twenty thousand dollars (\$20,000) without first obtaining permission of the court, and then only in accordance with any terms that court may prescribe.

[General powers.] The enumeration, in this article, of the duties, powers and authority of the commissioner in proceedings under this article shall not be construed as a limitation upon the commissioner, nor shall it exclude in any manner his or her right to perform and to do such other acts not herein specifically enumerated, or otherwise provided for, which the commissioner may deem necessary or expedient for the accomplishment or in aid of the purpose of such proceedings.

Third, California case law supports the broad grant of powers accorded the Insurance Commissioner to transfer assets when he is conserving, rehabilitating, and/or liquidating insurance companies. For instance, in *In Re Executive Life Insurance Company* (1995) 32 Cal.App.4th 344, the Court of Appeal stated that:

The Commissioner is an officer of the state (*Caminetti v. Pac. Mutual L. Ins. Co.* (1943) 22 Cal.2d 344, 354 [139 P.2d 908]) who, when he or she is a conservator, exercises the state's police power to carry forward the public interest and to protect policyholders and creditors of the insolvent insurer. (*Carpenter v. Pacific Mut. Life Ins. Co.* (1937) 10 Cal.2d 307, 330-331 [74 P.2d 761].)

In exercising this power, the Commissioner is vested with broad discretion. (Commercial Nat. Bank v. Superior Court [(1993)] 14 Cal.App.4th [393] at p. 402.) This discretion is subject to statutory limitations (see id. at p. 409) and the requirement that the exercise of discretion be neither arbitrary nor improperly discriminatory. (Carpenter v. Pacific Mut. Life Ins. Co., supra, 10 Cal.2d at p. 329.) The Commissioner as conservator of the insolvent insurer is also a trustee for the benefit of all creditors and other persons interested in the insolvency estate. ([Insurance Code] § 1057.)

(In Re Executive Life, supra, at p. 356.)

The Court concluded that:

... The trial court reviews the Commissioner's actions under the abuse of discretion standard. (*Commercial Nat. Bank v. Superior Court, supra*, 14 Cal.App.4th 393, 398): was the action arbitrary, i.e. unsupported by a rational basis, or is it contrary to specific statute, a breach of the fiduciary duty of the conservator as trustee, or improperly discriminatory?

(In Re Executive Life, supra, at p. 358.)

#### IV. **CONCLUSION**

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DATE: April 9, 2014

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KAMALA D. HARRIS

Attorney General of California DIANE S. SHAW

W. DEAN FREEMAN

Supervising Deputy Attorneys General

LISA W. CHAO

Deputy Attorney General

**EPSTEIN TURNER WEISS** A Professional Corporation

By:

In sum, there is good cause for the Court to grant this Application. Accordingly, the

An Order authorizing the Commissioner to sell the Property to Learn Together Grow

An Order authorizing the Commissioner to take any and all actions necessary to

Commissioner requests that the Court grant this Application and issue the following orders:

Together pursuant to the terms of the Purchase Agreement; and

accomplish the purposes of the requested Order.

MICHAEL R. WEISS

Attorneys for Applicant

INSURANCE COMMISSIONER OF THE

STATE OF CALIFORNIA

I, Scott Pearce, declare below:

1. I have personal knowledge of the facts and circumstances set forth in this declaration, and if called upon to do so, I could and would competently testify thereto.

- 2. I am the Senior Estate Trust Officer for the Insurance Commissioner's Conservation & Liquidation Office. Starting on September 30, 2009, and continuing to the present, I have been and currently am the Estate Trust Officer on behalf of the Insurance Commissioner in his Statutory Capacity as Conservator ("Conservator") and then as Liquidator ("Liquidator") of Golden State Mutual Life Insurance Company ("Golden State").
- 3. As the Senior Estate Trust Officer on behalf of the Commissioner as Conservator and now Liquidator of Golden State, I am responsible for the supervision and management of matters pertaining to the conservation and liquidation of Golden State.
- 4. I have read the Commissioner's Application For Order Authorizing Insurance Commissioner To Sell Real Property Located 8237-8247 South State Street, City of Chicago, Illinois, and the attached Memorandum and Declarations of Michael R. Weiss and Peter C. Kane ("Application").
- 5. Based on my supervision and management of matters pertaining to Golden State, my experience, review and understanding of the events related to the conservation and now liquidation of Golden State, my and my staff's review of the files and records routinely maintained in the regular and ordinary course of business and believed to be entered contemporaneously by persons having knowledge of the events recorded and whose job duties include recording them, my involvement in the sale of the property located at 8237-8247 South State Street in Chicago, Illinois 60619 [APN: 20-34-118-013, 014, 015, 016] ("Property"), and my review of this Application and its supporting papers and documents, I state the following:

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#### Order of Liquidation for Golden State.

- 6. On January 28, 2011, this Court terminated the Insurance Commissioner's status as Conservator and ordered and appointed the Insurance Commissioner to serve as Liquidator of Golden State.
- 7. The Insurance Commissioner was appointed Liquidator because Golden State was and remains insolvent in that, as of September 30, 2010, Golden State's estimated liabilities of \$9,291,895 exceeded its estimated remaining assets of \$5,721,154 by over \$3.5 million (\$5,721,154 in assets \$9,291,895 in liabilities = \$-3,570,741). Attached hereto and incorporated herein as Exhibit 1 is a true and correct copy of the Court's Order of Liquidation. The Order of Liquidation directs the Insurance Commissioner to liquidate and wind up the business of Golden State.

#### Golden State's Assets Currently to be Liquidated.

8. Currently there are two categories of Golden State's assets to be liquidated by the Commissioner: (1) real estate valued at approximately \$308,000, which includes the Property at issue here, and (2) artwork whose value is estimated to be at least \$53,200. The real estate remains under contract for sale.

### Prior Court Approval of the Sale of the Property.

9. By Order dated November 30, 2011, Judge Ann I. Jones previously approved the sale of the Property to Clementina Solola for \$305,000. A true and correct copy of the Order is attached hereto and incorporated herein as Exhibit 3. However, that proposed sale was terminated after Court approval by Solola because Solola discovered that there was an open environmental contamination incident on the adjacent property owned by Shell Oil. Shell Oil has now sold their property to True North Energy, LLC ("True North"), which as a condition of that sale required True North to remediate the Shell Oil property. In October 2012, True North was issued a "No Further Remediation Letter" from the Illinois Environmental Protection Agency, stating that all statutory and regulatory corrective actions requirements applicable to the occurrence have been completed, and no further action concerning the occurrence is necessary.

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#### Purchase Agreement for Property.

- 10. On February 18, 2014, the Commissioner on behalf of Golden State entered into a Real Estate Purchase Agreement, Subject To Liquidation Court Confirmation ("Purchase Agreement"), with the buyer Learn Together Grow Together ("LTGT"), for the "as-is" (emphasis added) sale of the Property at the sale price of \$190,000. A true and correct copy of the Purchase Agreement is attached hereto and incorporated herein as Exhibit 2.
- 11. LTGT is a third party purchaser not related to the Commissioner or to any other person involved in Golden State's liquidation.

#### Market Value of the Property.

- 12. Based on my involvement in the sale of the Property and my understanding of the sale efforts and information regarding the Property, after taking into account the amount of time the Property remained on the open market, the current condition of the Property (physically damaged and vandalized), and the continuing cost to hold the Property, the sale price of \$190,000 in its "as is" condition is the reasonable fair market value for the Property.
- 13. The Property was used for Golden State's district office in the City of Chicago, has been vacant since October, 2010 and has been listed for sale for over three plus (3+) years since October 15, 2010.
- 14. Severe weather in Chicago over the past three (3) years has taken a damaging toll on the Property. Heavy rains, high winds, extreme cold and extreme heat have damaged both the exterior and interior of the Property. Additionally, in July, 2013, the Property was broken into, vandalized and further damaged. A post damage assessment by Golden State's insurance company estimated that to bring the Property back to its "original or similar" condition, it would cost approximately \$62,555.53 ~ ACV, plus the cost to replace the HVAC system and the street facing fence of \$10,800.00 ~ ACV. Based upon this assessment, the Liquidator agreed to accept an insurance settlement of \$73,355.53 from Golden State's insurance company for the cumulative Property damages.
- 15. Subsequent to the insurance claim/settlement, Golden State received the before referenced offer from LTGT, the Buyer herein, to purchase the Property in its "as-is" condition

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A Professional Corporation 633 West Fifth Street Suite 3330 Los Angeles, CA 90071 all claims to the \$73,355.53 insurance proceeds to be received by Golden State.

16. The sale price of \$190,000 plus the \$73,355.53 in insurance proceeds totals

\$263,355.53, which the Liquidator believes is the fair market value for the Property, in its pre-

for a purchase price of \$190,000. As part of LTGT purchase of the Property, LTGT has waived

\$263,355.53, which the Liquidator believes is the fair market value for the Property, in its prerestoration condition, voiding the costs of re-construction, continuing maintenance and other holding expenses for the Property.

17. The sale of the Property stops the further expenditure of Golden State's limited assets on property maintenance expenses including maintenance, insurance, property taxes and any other costs associated with maintaining the Property. Currently, the Property continues to incur such monthly costs at the expense of the liquidation estate. Stopping such expenditure, in light of Golden State's liquidation and limited assets, is reasonable and in the best interests of Golden State's creditors.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed on this 2 day of March, 2014, at San Francisco, California.

SCOTT PEARCE

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# **DECLARATION OF PETER C. KANE**

I, Peter C. Kane, declare as follows:

- 1. I have personal knowledge of the facts and circumstances set forth in this declaration, and if called upon to do so, I could and would competently testify thereto.
- 2. I am a real estate consultant and have been actively engaged in the real estate and real estate "turnaround" profession since 1984. I am the chief executive officer of Kane Corporation. Kane Corporation ("Kane") is a real estate "turnaround" firm specializing in solving complex operational, financial, structural, and managerial problems for some of the largest problematic real estate portfolios in the United States. Kane has provided asset analysis, acquisition management, capital enhancement, debt/equity structuring, valuation, disposition, and consultation services for a variety of clients, including without limitation life, title, property and casualty insurance companies; savings, community, regional and national banks; state and federal regulatory authorities; Fortune 500 companies; public accounting firms; attorneys; real estate service companies; and private investors.
- I have been a licensed real estate professional since 1980, and maintain affiliations
  with the National Association of Realtors, California Association of Realtors, National
  Association of Insurance Commissioners, and International Association of Insurance Receivers.
- 4. Starting on September 30, 2009, I have been retained by the Insurance Commissioner of the State of California ("Commissioner") in his capacity as Conservator and then as Liquidator of Golden State Mutual Life Insurance Company ("Golden State"), to provide, and have provided, real estate consulting services including real estate asset analyses, valuation, marketing, disposition and sales services concerning Golden State's real estate mortgage portfolio and real estate holdings throughout the country.
- 5. I have read the Insurance Commissioner's Application For Order Authorizing Insurance Commissioner To Sell Real Property Located 8237-8247 South State Street, City of Chicago, Illinois, and the attached Memorandum and Declarations of Scott Pearce and Michael R. Weiss ("Application"). I make this declaration in support of said Application.
  - 6. Based on the above described consulting services provided by me, my review of

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this Application and its supporting papers and documents, I state the following:

- 7. On or about October 15, 2010, Golden State, through Kane, commenced marketing the Property by listing it with Sheila Wilkinson-Sanders of Supreme Manor Real Estate Services, a licensed realtor in Chicago, Illinois, who has expertise in the Chicago sub-market of Hyde Park where the Property is located. The initial listing price recommended by the broker was \$425,000.
- 8. Over the last three plus (3+) years, the Property had many showings and generated seven (7) offers to purchase ranging from \$160,000 to \$305,000.
- 9. By Order dated November 30, 2011, Judge Ann I. Jones previously approved the sale of the Property to Clementina Solola for \$305,000. [Order, Exhibit 3.] However, that proposed sale was terminated after Court approval by Solola because Solola discovered that there was an open environmental contamination incident on the adjacent property owned by Shell Oil. Shell Oil has now sold their property to True North Energy, LLC ("True North"), which as a condition of that sale required True North to remediate the Shell Oil property. In October 2012, True North was issued a "No Further Remediation Letter" from the Illinois Environmental Protection Agency, stating that all statutory and regulatory corrective actions requirements applicable to the occurrence have been completed, and no further action concerning the occurrence is necessary.
- 10. On February 18, 2014, after three plus (3+) years of active marketing, the Commissioner on behalf of Golden State entered into a Purchase Agreement with the buyer, Learn Together Grow Together ("LTGT") for the "as-is" (emphasis added) sale of the Property at the sales price of \$190,000.
- 11. The sale price of \$190,000 for the Property is the reasonable fair market value for the Property in its current "as-is" damaged condition. Severe weather in Chicago over the past three (3) years has taken a damaging toll on the Property. Heavy rains, high winds, extreme cold and extreme heat have damaged both the exterior and interior of the Property. Additionally, in July, 2013, the Property was broken into, vandalized and further damaged. A post damage assessment by Golden State's insurance company estimated that to bring the Property back to its

"original or similar" condition, it would cost approximately \$62,555.53 ~ ACV, plus the cost to replace the HVAC system and the street facing fence of \$10,800.00 ~ ACV. Based upon this assessment, the Liquidator agreed to accept an insurance settlement of \$73, 355.53 from Golden State's insurance company for the cumulative Property damages.

- 12. Subsequent to the insurance claim/settlement, Golden State received the before referenced offer from LTGT, the Buyer herein, to purchase the Property in its "as-is" condition for a purchase price of \$190,000. As part of LTGT purchase of the Property, LTGT has waived all claims to the \$73,355.53 insurance proceeds to be received by Golden State.
- 13. The sale price of \$190,000 plus the \$73,355.53 in insurance proceeds totals \$263,355.53, which the Liquidator believes is the fair market value for the Property, in its prerestoration condition, voiding the costs of re-construction, continuing maintenance and other holding expenses for the Property.
- 14. After taking into account the amount of time the Property has remained on the open market, the current condition of the Property (physically damaged and vandalized) and the continuing costs of holding the Property, the sale price of \$190,000 in its "as-is' condition is the reasonable fair market value for the Property.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed on this **28**day of February, 2014, at Atherton, California.

Suite 3330 ngeles, CA 90071

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### **DECLARATION OF MICHAEL R. WEISS**

- I, Michael R. Weiss, declare as follows:
- 1. I am over 18 years of age and have personal knowledge of the facts and circumstances set forth in this declaration, and if called upon to do so, I could and would competently testify thereto.
- 2. I am an attorney licensed to practice law in the State of California, and am a partner with the law firm Epstein Turner Weiss, A Professional Corporation. I and Epstein, Turner Weiss have been retained by the Insurance Commissioner of the State of California ("Commissioner") in his capacity as Conservator and then as Liquidator of Golden State Mutual Life Insurance Company ("Golden State"), to provide legal services concerning Golden State. I make this declaration in support of the Commissioner's Application For Order Authorizing Insurance Commissioner To Sell Real Property Located 8237-8247 South State Street, City of Chicago, Illinois ("Application").
- 3. The Commissioner has provided written notice of this Application to all persons and entities known to the Commissioner or his staff that may have a substantial, unsatisfied claim that may be affected by this application and any Court Orders pertaining thereto, regardless of whether the persons or entities are a party to this action or have appeared in it, in compliance with California Rules of Court Rule 3.1184(c). Said persons and entities include the Pension Benefit Guaranty Corporation, National Organization of Life and Health Insurance Guaranty Associations and its attorneys, and Certificate of Contribution holders. Additionally, due to prior requests to receive copies of court filings in this matter, the Commissioner has provided notice of this application to Community Impact Development II, LLC, and Pitney Bowes, Inc. The above described persons and entities are listed on the Proof of Service filed concurrently herewith. To maintain confidentiality, the names and addresses of Certificate of Contribution Holders are not listed on the Proof of Service.

-17-

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed on this 9<sup>th</sup> day of April, 2014, at Los Angeles, California.

MICHAEL R. WEISS

Exhibit 1

# ORIGINAL FILED

1	•					
1	EDMUND G. BROWN JR.	JAN 2 8 2011				
2	Attorney General of California	RECEIVED				
	FELIX LEATHERWOOD W. DEAN FREEMAN	S ANGELES Devices 1 2000				
3	Supervising Deputy Attorneys General PH	ERIOR COURT				
4	MARTA L. SMITH, State Bar No. 101900	DEPT86				
5	Deputy Attorney General 300 South Spring Street, Room 1702					
б	Los Angeles, California 90013	•				
	Telephone: (213) 897-2483					
7	Facsimile: (213) 897-5775					
8	E-mail: Marta, Smith@doj.ca.gov					
9	MICHAEL R. WEISS, State Bar No. 180946					
10	EPSTEIN TURNER WEISS					
10	A Professional Corporation 633 W. Fifth Street, Suite 3330					
11	Los Angeles, California 90071					
12	Telephone: (213) 861-7487					
13	Facsimile: (213) 861-7488 Email: mrw@epsteinturnerweiss.com					
	Tollier. Hill Wicops Stollage Transcription					
14	Attorneys for Applicant					
15	Insurance Commissioner of the State of California					
16	SUPERIOR COURT OF THE STATE OF CALIFORNIA					
17						
	FOR THE COU	UNTY OF LOS ANGELES				
18	INSURANCE COMMISSIONER OF THE	Case No. BS123005				
19	STATE OF CALIFORNIA,	Assigned to Hon. Ann I. Jones, Dept. 86				
20	Applicant,	PROPOSED ORDER OF LIQUIDATION				
21	•	AND ORDERS AND INJUNCTIONS IN AID OF LIQUIDATION FOR GOLDEN				
	V.	STATE MUTUAL LIFE INSURANCE				
22	GOLDEN STATE MUTUAL LIFE	COMPANY				
23	INSURANCE COMPANY, a California corporation,	Date: January 28, 2011				
24	•	Time: 9:30 a.m. Dept: 86				
25	Respondent.					
26						

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On January 28, 2011, in Department 86 of the above-entitled Court, the Honorable Ann I. Jones, Judge Presiding (the "Court"), the Court held the hearing on the Court's Order to Show Cause and the Motion For Order Of Liquidation And Orders And Injunctions In Aid Of Liquidation For Golden State Mutual Life Insurance Company, filed by Applicant Steve Poizner, Insurance Commissioner of the State of California, in his capacity as Conservator ("Conservator") of Golden State Mutual Life Insurance Company in Conservation ("Golden State"). Deputy Attorney General Marta L. Smith and attorney Michael R. Weiss appeared on behalf of the Conservator. Other appearances, if any, are noted in the record.

The Court, having read and considered the Conservator's Notice of Order to Show Cause and Motion, Memorandum of Points and Authorities in support of the Motion, the Declarations of David E. Wilson and Michael R. Weiss, and all documents and evidence submitted, and having heard and considered the arguments presented to the Court, and upon good cause shown,

IT IS HEREBY ORDERED that the Conservator's Motion is granted and that:

#### A. Liquidation, Administration and Operation

- 1. As of September 30, 2010, Golden State is insolvent and remains insolvent today, and it would be futile for the Commissioner to proceed as Conservator; and therefore, sufficient grounds exist in accordance with Insurance Code § 1016 for entry of an order of liquidation of Golden State. (Insurance Code § 1016.)
- 2. The Commissioner's status as Conservator is terminated, he is appointed Liquidator of Golden State as set forth in Insurance Code § 1016, and he is directed as Liquidator to liquidate and wind up the business of Golden State and to act in all ways and exercise all powers necessary for the purpose of carrying out this Order. (Insurance Code § 1016.)
- 3. Title to all of the assets of Golden State, wheresoever situated, shall remain vested in the Commissioner, now as Liquidator, or his successor in office, in his official capacity as such, including without limitation real and personal property, deposits, certificates of deposit, bank accounts, mutual funds, securities, contracts, rights of actions, books, records and other assets of any and every type and nature, wheresoever situated, presently in Golden State's

ngeles, CA 90071

possession and/or those which may be discovered hereafter. (Insurance Code §§ 1011, 1016 and 1037 General Powers.)

- 4. All funds and assets, including without limitation deposits, certificates of deposit, bank accounts, securities, and mutual fund shares of Golden State, in various financial depositary institutions, including without limitation banks, savings and loan associations, industrial loan companies, mutual funds and/or stock brokerages, wheresoever situated, are subject to withdrawal only upon direction or order by the Liquidator. (Insurance Code §§ 1011, 1016 and 1037 General Powers.)
- 5. The Liquidator is authorized to collect all moneys due to Golden State, and to do such other acts as are necessary or expedient to collect, conserve, protect and/or liquidate Golden State's assets, property and business. (Insurance Code § 1037(a).)
- 6. The Conservator is authorized to collect all debts due and claims belonging to Golden State and to have the authority to sell, compound, compromise, or assign, for the purpose of collection upon such terms and conditions as the Liquidator deems best, any bad or doubtful debts. (Insurance Code § 1037(b).)
- 7. The Liquidator is authorized to compound, compromise or in any other manner negotiate settlements of claims against Golden State upon such terms and conditions as the Liquidator shall deem to be most advantageous to the estate of Golden State. (Insurance Code § 1037(c).)
- 8. The Liquidator is authorized, without permission of the court and without notice, to acquire, hypothecate, encumber, lease, improve, sell, transfer, abandon, or otherwise dispose of or deal with, any real or personal property of Golden State at its reasonable market value, or, in cases other than acquisition, sale, or transfer on the basis of reasonable market value, upon such terms and conditions as the Liquidator may deem proper, provided the market value of the property involved does not exceed the sum of twenty thousand dollars (\$20,000). (Insurance Code § 1037(d).)
- 9. The Liquidator is authorized to transfer to a trustee or trustees, under a voting trust agreement, the stock of Golden State heretofore or hereafter issued to the Liquidator in

connection with a rehabilitation or reinsurance agreement, or any other proceeding under Insurance Code § 1010 et seq. (Insurance Code § 1037(e).)

- 10. The Liquidator is authorized, for the purpose of executing and performing any of the powers and authority conferred upon the Liquidator under Insurance Code § 1010 et seq, in the name of Golden State or in the Liquidator's own name, to initiate, prosecute and/or defend any and all suits and other legal proceedings, legal or equitable, and to execute, acknowledge and deliver any and all deeds, assignments, releases and other instruments necessary and proper to effectuate any sale of any real and personal property or other transaction in connection with the administration, liquidation or other disposition of the assets of Golden State, in this or other states as may appear to him necessary to carry out his functions as Liquidator. (Insurance Code § 1037(f) and 1037 General Powers.)
- 11. The Liquidator is authorized to divert, take possession of and secure all mail of Golden State and to effect a change in the rights to use any and all post office boxes and other mail collection facilities used by Golden State. (Insurance Code §§ 1011 and 1037 General Powers.)
- 12. The Liquidator is authorized, without permission of the court and without notice, to invest and reinvest, in such manner as the Liquidator may deem suitable for the best interests of the policyholders and/or creditors of Golden State, such portions of the funds and assets of Golden State in his possession as do not exceed the amount of the reserves required by law to be maintained by Golden State as reserves for life insurance policies, annuity contracts, supplementary agreements incidental to life business, and reserves for non-cancelable disability policies, and which funds and assets are not immediately distributable to creditors, provided the investment or reinvestment to be made does not exceed the sum of one hundred thousand dollars (\$100,000), except that the Liquidator, without permission of the court and without notice, may make investments or reinvestments in excess of \$100,000, but not exceeding \$5,000,000 per investment or reinvestment, if such investments or reinvestments are part of Golden State's existing investments or are made pursuant to the investment guidelines of the Commissioner's Conservation & Liquidation Office including investments and reinvestments through an

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investment pool consisting exclusively of assets from conserved and/or liquidating estates. (Insurance Code § 1037(g) and General Powers.)

- The Liquidator is authorized, in his discretion, without permission of the court and 13. without notice, to pay or defer payment of some or all claims, expenses, liabilities and/or obligations of Golden State, in whole or in part, accruing prior and/or subsequent to his appointment as Liquidator. (Insurance Code §§ 1011 and 1037 General Powers.)
- The Liquidator is authorized to appoint and employ under his hand and official 14 seal, special deputy commissioners and/or legal counsel, as his agents, and to employ clerks and/or assistants, and to give to each of them those powers that the Liquidator deems necessary. (Insurance Code §§ 1035(a) and 1036.)
- The Liquidator is authorized to fix the costs of employing special deputy 15. commissioners, legal counsel, clerks, and/or assistants, and all expenses of taking possession of, conserving, conducting, liquidating, disposing of, or otherwise dealing with the business and property of Golden State, subject to the approval of the court, and to pay such costs out of the assets of Golden State to the Liquidator and others including without limitation expenses, expense allocations, administrative costs, administrative overhead, and costs incurred and/or allocated by the Conservation & Liquidation Office, and if there are insufficient funds to pay such costs, then to pay such costs out of the Insurance Fund pursuant to Insurance Code § 1035. (Insurance Code §§ 1035(a), 1036 and 1037 General Powers.)
- The Liquidator is authorized to assume or reject, or to modify, any executory 16. contract, including without limitation, any lease, rental or utilization contract or agreement (including any schedule to any such contract or agreement), and any license or other arrangement for the use of computer software of business information systems, to which Golden State is a party or as to which Golden State agrees to accept an assignment of such contract, not later than 120 days of the date of the Order Appointing Conservator, unless such date is extended by application to and further order of this Court, and if not expressly assumed by the Conservator within that time then such executory contract is deemed rejected. (Insurance Code § 1037 General Powers.)

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Suite 3330

17. The Liquidator is authorized to terminate compensation arrangements with employees, to enter into new compensation arrangements with employees including arrangements containing retention incentives, and to hire employees on such terms and conditions as he deems reasonable. (Insurance Code § 1037 General Powers.)

18. The Liquidator is vested with all the powers of the directors, officers and managers of Golden State, whose authorities are suspended except as such powers may be re-delegated by the Liquidator. (Insurance Code § 1037 General Powers.)

#### B. <u>Injunctions and Other Orders</u>

- 19. Except upon the express authorization of the Liquidator, all persons are hereby enjoined, including without limitation Golden State and its officers, directors, agents, servants, and employees, from the transaction of Golden State's business or disposition of its property including without limitation from disposing of, using, transferring, selling, assigning, canceling, alienating, hypothecating or concealing in any manner or any way, or assisting any person in any of the foregoing, of the property or assets of Golden State or property or assets in the possession of Golden State, of any nature or kind, including without limitation claims or causes of action, until further order of this Court and further, enjoining such persons from obstructing or interfering with the Liquidator's conduct of his or her duties as Liquidator. (Insurance Code §§ 1011, 1020 and 1037.)
- All persons are enjoined from instituting or prosecuting or maintaining any action at law or suit in equity including without limitation actions or proceedings to compel discovery or production of documents or testimony, and matters in arbitration, and from obtaining or attempting to attain preferences, judgments, foreclosures, attachments or other liens of any kind or nature, against Golden State, its assets, or the Liquidator, and from attaching, executing upon, foreclosing upon, redeeming of, making levy upon, or taking any other legal proceedings against any of the property and/or assets of Golden State, and from doing any act interfering with the conduct of said business by the Liquidator, except after an order from this Court obtained after reasonable notice to the Liquidator. (Insurance Code §§ 1011, 1020 and 1037 General Powers.)

Angeles, CA 90071

21. All persons are enjoined from the sale or deed for nonpayment of taxes or assessments levied by any taxing agency of property and/or assets of Golden State. (Insurance Code § 1020(f).)

- 22. Except with leave of court issued after a hearing in which the Liquidator has received reasonable and statutory notice, all persons are enjoined from accelerating the due date of any obligation or claimed obligation, exercising any right of set-off, taking, retaining, retaking or attempting to retake possession of any real or personal property, withholding or diverting any rent or other obligation, and doing any act or other thing whatsoever to interfere with the possession of or management by the Liquidator of the property and assets, owned or controlled, by Golden State or in the possession of Golden State or in any way interfering with the Liquidator or interfering in any manner during the pendency of this proceeding with the exclusive jurisdiction of this Court over Golden State. (Insurance Code §§ 1020 and 1037 General Powers.)
- 23. All persons are enjoined from the waste of the assets of Golden State. (Insurance Code § 1020.)
- 24. Golden State and all officers, directors, agents and employees of Golden State are ordered to deliver to, and immediately make available to, the Liquidator all assets, books, accounts, records, information, computers, tapes, discs, writings, other recordings of information, equipment and other property of Golden State, wheresoever situated, in said person's custody or control and further, and are directed the aforesaid to disclose verbally, or in writing if requested by the Liquidator, the exact whereabouts of the foregoing items if such items are not in the possession, custody or control of said persons. (Insurance Code §§ 1011, 1016, 1020 and 1037 General Powers.)
- 25. Golden State and all officers, directors, trustees, employees or agents of Golden State, or any other person, firm, association, partnership, corporate parent, holding company, affiliate or other entity in charge of any aspect of Golden State's affairs, either in whole or in part, and including but not limited to banks, savings and loan associations, financial or lending institutions, brokers, stock or mutual associations, or any parent, holding company, subsidiary or affiliated corporation or any other representative acting in concert with Golden State, are ordered

 to cooperate with the Liquidator in the performance of his or her duties. (Insurance Code § 1037 General Powers.)

- 26. All persons who maintain records for Golden State, pursuant to written contract or any other agreement, are ordered to maintain such records and to deliver to the Liquidator such records upon his request. (Insurance Code §§ 1020 and 1037 General Powers.)
- 27. All agents of Golden State, and all brokers who have done business with Golden State, are ordered to make all remittances of all funds collected by them or in their hands directly to the Liquidator. (Insurance Code §§ 1020 and 1037 General Powers.)
- 28. All persons having possession of any lists of policyholders, escrow holders, mortgages or mortgagees of Golden State are ordered to deliver such lists to the Liquidator and all persons are enjoined from using any such lists or any information contained therein without the consent of the Liquidator. (Insurance Code §§ 1020 and 1037 General Powers.)
- 29. Golden State and its officers, directors, agents, servants, employees, successors, assigns, affiliates, and other persons or entities under their control and all persons or entities in concert or participation with Golden State, and each of them, are ordered to turn over to the Liquidator all records, documentation, charts and/or descriptive materials of all funds, assets, property (owned beneficially or otherwise), and all other assets of Golden State wherever situated, and all books and records of accounts, title documents and other documents in their possession or under their control, which relate, directly or indirectly, to assets or property owned or held by Golden State or to the business or operations of Golden State. (Insurance Code §§ 1020 and 1037 General Powers.)
- 30. Any and all provisions of any agreement entered into by and between any third party and Golden State, including by way of illustration, but not limited to, the following types of agreements (as well as any amendments, assignments, or modifications thereto), are stayed, and the assertion of any and all rights and remedies relating thereto are also stayed and barred, except as otherwise ordered by this Court, and this Court shall retain jurisdiction over any cause of action that has arisen or may otherwise arise under any such provision: financial guarantee bonds, promissory notes, loan agreements, security agreements, deeds of trust, mortgages,

Epstein Turner Weiss A Professional Corporation 633 West Fifth Street Suite 3330 Los Angeles, CA 90071 indemnification agreements, subrogation agreements, subordination agreements, pledge agreements of rents or other collateral, financial statements, letters of credit, leases, insurance policies, guaranties, escrow agreements, management agreements, real estate brokerage and rental agreements, servicing agreements, attorney agreements, consulting agreements, easement agreements, license agreements, franchise agreements, or employment contracts that provide in any manner that selection, appointment or retention of a conservator, receiver or trustee by any court, or entry of any order such as hereby made, shall be deemed to be, or otherwise operate as, a breach, violation, event of default, termination, event of dissolution, event of acceleration, insolvency, bankruptcy, or liquidation. (Insurance Code §§ 1020 and 1037 General Powers).

#### C. Creditors and Setting of Claims Bar Date

- 31. The rights and liabilities of claimants, policyholders, shareholders, members and all other persons interested in the assets of Golden State are fixed as of the date of entry of this Order. (Insurance Code § 1019.)
- 32. Any and all claims against Golden State, including without limitation those claims which in any way affect or seek to affect any of the assets of Golden State, wherever or however such assets may be owned or held, must be filed no later than December 31, 2011 (the "Claims Bar Date"), together with proper proofs thereof, in accordance with the provisions of Insurance Code § 1010 et seq. including without limitation Insurance Code § 1023. The proof of claim must be timely filed on the form provided by the Liquidator, together with proper proofs thereof, and must be supplemented with such further information as the Liquidator requests, in accordance with Insurance Code § 1023(f). Except for persons deemed to have filed claims against Golden State in accordance with the provisions of Insurance Code § 1010 et seq. including without limitation Insurance Code § 1024 and § 1025.5, any claims not filed by the Claims Bar Date shall be conclusively deemed forever waived. (Insurance Code § 1024.)

33. For such other and further relief as may be proper or necessary.

34. The Liquidator is authorized to take any and all action necessary to accomplish the purposes of this Order and the Orders requested herein.

DATED:	1-28-11

# AMN I. JONES

THE HONORABLE ANN I. JONES
Los Angeles Superior Court Judge

Epstein Turner Weiss A Professional Corporation 633 West Fifth Street Suite 3,330 Los Angeles, CA 90071 Exhibit 2

# REAL ESTATE PURCHASE AGREEMENT, SUBJECT TO LIQUIDATION COURT CONFIRMATION

THIS REAL ESTATE PURCHASE AGREEMENT, SUBJECT TO LIQUIDATION COURT CONFIRMATION ("Agreement") is entered into as of the date signed by the last of the parties hereto (the "Effective Date") by and between GOLDEN STATE MUTUAL LIFE INSURANCE COMPANY, IN LIQUIDATION, a California Corporation ("Seller"), and LEARN TOGETHER GROW TOGETHER, AND/OR ASSIGNS, ("Buyer").

Buyer understands and acknowledges that Seller is making a counteroffer to more than one prospective buyer and that the counteroffers may not contain identical terms and provisions. Further, until Buyer's written acceptance is received and Seller accepts in writing this multiple counteroffer by dating and executing this Agreement at the place provided below Buyer's signature, this Agreement shall not be binding and Seller may negotiate with any and all interested parties regarding the sale of the Property, may enter into any agreements for the sale of the Property with any such parties, and shall have no duties or obligations whatsoever to Buyer including, without limitation, any duty or obligation to sell the Property to Buyer.

Buyer agrees to purchase from Seller all of Seller's right, title and interest in and to that certain real property located at 8237 – 8247 South State Street, City of Chicago, Cook County, IL 60619 (APN: 20-34-118-013, 014, 015, 016) more particularly described on Exhibit A attached hereto and by this reference incorporated herein and all fixtures, buildings, and improvements thereon (the "Property"), on the following terms and conditions:

#### ARTICLE 1. PURCHASE PRICE

SECTION 1.01. The purchase price for the Property shall be the sum of One Hundred and Ninety Thousand and No/100fhs Dollars (\$190,000) payable by Buyer to Seller as follows:

- (a) \$1,000 To be deposited by the Buyer in escrow with Title Company within three (3) business days after the Effective Date (the "Initial Deposit")
- (b) \$ 189,000 Balance due at Closing.
- (c) \$190,000 Total Purchase Price

#### ARTICLE 2. ESCROW

SECTION 2.01. OPENING ESCROW AND CLOSING. An escrow shall be opened at Stewart Title, 9913 Southwest Highway, Oaklawn, IL 60453 herein referred to as the "Title Company", to consummate the purchase of the Property pursuant to this Agreement. The closing of the sale and conveyance of title on the terms and conditions hereof (the "Closing") will take place commencing at 10:00 A.M. at the office of the Title Company, or at such other time and/or location as the parties agree, on the date (the

the date (the "Closing Date") that is the later of either (a) the thirtieth (30th) day after the expiration of the Due Diligence Term, or (b) the tenth (10th) day after satisfaction or waiver of the conditions set forth in Section 2.02 below; provided that if such date is not a business day, on the next succeeding business day.

SECTION 2:02. CONDITIONS OF CLOSING. The Closing of sale and conveyance of title to the Buyer and the respective obligations of Buyer and Seller to consummate the transactions contemplated under this Agreement are conditioned on:

- (a) Liquidator and Court Confirmation of this sale as follows:
  - Seller shall have accepted this Agreement by executing below in the space provided. When this Agreement has been accepted in this manner, it shall constitute a binding obligation upon the Buyer to purchase and Seller to sell the Property on the terms and conditions as set forth herein.
  - 2. Seller shall petition the Superior Court of the State of California, in and for the County of Los Angeles, in connection with Case Number BS 123005 (hereinafter "Court") for confirmation of this Agreement no later than thirty (30) days after the date of Buyer's acceptance or waiver of the conditions set forth in Sections 2.02(c) and (e) below. In connection with such petition, a Court hearing for Confirmation will be set for a date no sooner than twenty-five (25) days after the date the petition is submitted.
  - 3. The Court shall have entered a Final Order that approves this Agreement and the transactions contemplated hereunder. As used in this Agreement the term "Final Order" shall mean an order of the Court as to which the time for appeal has expired without a notice of appeal having been filed or, if a notice of appeal has been filed, as to which no stay pending appeal has been entered.
- (b) No domestic or foreign, federal, state, county, parish, municipal or other local court, agency, department, legislative body, commission, council, board or other administrative of governmental body shall have issued any order, writ, judgment, injunction, decree, determination or award that directs that the transactions contemplated hereunder not be consummated.
- (c) The conveyance to Buyer of title by Special Warranty Deed free of liens, encumbrances, easements, restrictions, rights and conditions of record or known to Seller, other than the following (each a "Permitted Encumbrance"):
  - Current property taxes and current bond(s) or improvement assessment(s), if any;
  - Matters not in the public record which would be disclosed by a survey or physical inspection of the Property; and

Covenants, conditions, restrictions, easements, and other matters of record, if any, unless disapproved by Buyer in writing within ten (10) days of receipt of a current commitment for issuance of an ALTA owner's policy in the amount of the Purchase Price issued by the Title Company, together with legible copies of all documents referenced therein (collectively, the "Title Commitment"), which shall be furnished at Selier's expense. Any matter shown on such Title Commitment and not objected to by Buyer shall be a Permitted Encumbrance hereunder. Seller will have five (5) days after receipt of Buyer's objections to cure such objections. If Buyer's objections are not cured within such 5-day period, Buyer will have the option to either:

(a) terminate this Agreement, in which case the Deposit shall be refunded to Buyer; or (b) waive the objections and proceed to Closing, in which case such matters shall be Permitted Encumbrances. Seller shall furnish the Title Commitment to Buyer within ten (10) days after Seller's acceptance.

At the Closing, Seller shall cause the Title Company to irrevocably commit to issue an owner's policy of title insurance in the form a "marked up" Title Commitment or a proforma showing title to the Property vested in Buyer subject only to the Permitted Encumbrances. Seller shall pay the portion of the title insurance premium applicable to a standard ALTA form owner's policy. Buyer shall pay the portion of the premium attributable to extended coverage and the cost of any endorsements required by Buyer.

- (d) Buyer shall furnish concurrently with the execution and return of this Agreement, financial statements and/or information indicating Buyer's ability to perform its obligations hereunder (the "Confidential Information"). Seller and its representatives agree to keep the Confidential Information, that such information will be used solely for the purpose of evaluating a possible transaction with Buyer, that the Confidential Information will be kept confidential, and that neither Seller nor its representatives will disclose any of the Confidential Information to any other person or entity in any manner whatsoever. If this Agreement is terminated for any reason, Seller shall promptly cause the Confidential Information and all copion of the same to be returned to Buyer.
- (e) The purchase of the Property is contingent upon a thirty (30) day due diligence and feasibility period (hereinafter referred to as the "Due Diligence Term") which shall commence upon the Effective Date.

During the Due Diligence Term, Buyer may complete physical and geological inspections of the Property and improvements thereon, including but not limited to, taking soil borings as desired, obtaining engineering studies, and such other matters relating to the Property as Buyer deems appropriate, so as to ensure that the Property is acceptable in its "As-Is" condition. Such inspection shall be at Buyer's sole cost and expense. Buyer will indemnify, defend, and hold Seller hamness from and against any claims for injury or death to persons, damage to property or other losses, actual damages or claims, including, without limitation, claims of any tenants, and including, in each instance, reasonable attorneys' fees

and litigation costs, arising out of any action of any person or firm entering the Property on Buyer's behalf as aforesaid, which indemnity shall expressly survive Closing or the earlier expiration or termination of this Agreement.

BUYER IS PURCHASING THE PROPERTY "AS IS, WHERE IS" IN ITS PRESENT CONDITION. BUYER HAS THE OPPORTUNITY TO INSPECT THE PROPERTY AS PROVIDED HEREIN. SELLER MAKES REPRESENTATIONS OR WARRANTIES; EXPRESS OR IMPLIED, WITH RESPECT TO, HEREBY DISCLAIMS, AND SHALL HAVE NO LIABILITY FOR; (A) THE CONDITION OF THE PROPERTY OR ANY BUILDINGS, STRUCTURES OR IMPROVEMENTS THEREON OR THE SUITABILITY OF THE PROPERTY FOR HABITATION OR FOR BUYER'S INTENDED USE, (B) ANY APPLICABLE BUILDING, ZONING OR FIRE LAWS OR REGULATIONS OR WITH RESPECT TO THE EXISTENCE OF OR COMPLIANCE WITH ANY REQUIRED PERMITS, IF ANY, OF ANY GOVERNMENTAL AUTHORITY: (C) THE AVAILABILITY OR EXISTENCE OF ANY WATER, SEWER OR UTILITIES, ANY RIGHTS THERETO, OR ANY WATER, SEWER OR UTILITY DISTRICTS; (D) ACCESS TO ANY PUBLIC OR PRIVATE SANITARY SEWER OR UTILITY SYSTEMS; OR (E) THE PRESENCE OF ANY HAZARDOUS SUBSTANCES AT THE PROPERTY OR IN ANY IMPROVEMENTS ON THE PROPERTY, INCLUDING WITHOUT LIMITATION ASBESTOS OR UREA-FORMALDEHYDE, OR THE PRESENCE OF ANY ENVIRONMENTALLY HAZARDOUS WASTES OR MATERIALS ON OR UNDER THE PROPERTY. BUYER ACKNOWLEDGES THAT BUYER IS GIVEN THE OPPORTUNITY UNDER THIS AGREEMENT TO FULLY INSPECT THE PROPERTY AND BUYER ASSUMES THE RESPONSIBILITY AND RISKS OF ALL DEFECTS AND CONDITIONS AT THE PROPERTY, INCLUDING WITHOUT LIMITATION, SUCH DEFECTS AND CONDITIONS, IF ANY, THAT CANNOT BE OBSERVED BY CASUAL INSPECTION.



During the term of this Agreement and at any time following the expiration or earlier termination thereof, upon Seller's request, Buyer shall provide Seller with copies of any third party reports or surveys obtained by Buyer during the Due Diligence Term and any extensions thereof at no cost to the Seller.

Prior to the end of the Due Diligence Term, the Buyer must accept the Property in its "As Is" condition. Said acceptance must be delivered to the Seller in writing reflecting that all contingencies set forth in this subsection (e) have been removed. If for any reason during Due Diligence Term, Buyer finds the Property unacceptable, in Buyer's sole and absolute discretion, Buyer must advise Seller in writing and the Agreement thereupon shall be terminated and all monies deposited shall be returned to Buyer. Upon Buyer's acceptance of the Property in its "As-Is" condition and Buyer's acceptance or waiver of the title matters in Section 2.02(c), Seller shall submit a petition to the Court for confirmation of this Agreement as provided in Section 2.02(a)(2).

(f) It is understood between Buyer and Seller that the Purchase Price is at a significant discount to the original list price due to vandalism, interior damage, roof damage, HVAC and fence damage that occurred at the Premises.

- (g) Buyer understands that the Premises are being sold in its "as is" condition and that the Buyer will complete a thorough inspection of the Premises during the Due Diligence Period making himself comfortable that this "as is" condition is acceptable.
- (h) It is understood between Buyer and Seller that insurance claim(s) have been filed by Seller with Seller's insurance carrier and that the proceeds therefrom shall be exclusive to the Seller.

SECTION 2.03. FAILURE OF CONDITIONS. If any condition specified in Section 2.02 above is not satisfied or waived within one hundred fifty (150) days after the Effective Date, then Selfer may, at any time thereafter, elect to terminate this Agreement by giving written notice to Buyer and the Title Company. The Title Company shall be, and is hereby, irrevocably instructed by Selfer on receipt of such notice from either party, to immediately refund to Buyer all monies and instruments deposited by Buyer in escrow pursuant to this Agreement.

SECTION 2.04. PRORATIONS. The following prorations shall be made between Buyer and Seller at Closing: property taxes (pro-rated at 100%), rents, homeowner's/association dues (if applicable).

SECTION 2.05. BONDS AND ASSESSMENTS. Any bonds or improvement assessments which are a lien on the Property shall, at Closing, be paid/assumed by Buyer, except any past due/delinquent amounts shall be paid by Seller at Closing.

SECTION 2.06. BROKERS' COMPENSATION AND DISPOSITION FEES. If Buyer is confirmed as the purchaser of the Property and thereafter performs in accordance with this Agreement, any and all compensation and disposition fees due to real estate or other brokers shall be paid by Seller at Closing based upon the confirmed sales price or, if no overbidding occurs, as follows:

<u>6%</u> of Seller; and	the accepted price to <u>Supre</u>	<u>∍me Manor Real</u>	Estate Services,	who represents
<u>N/A</u> Buyer.	of the accepted price to	N/A		who represents
Seller and E	Buyer each warrant that the	ev have dealt wii	th no other real e	state brokers in

connection with this transaction except those brokers stated above.

5

SECTION 2.07. EXPENSES OF ESCROW. The expenses of the escrow described in this section shall be paid in the following manner:

- (a) The cost of recording any deeds or other instruments required to convey title of the Property to Buyer as described in Section 2.02 of this Agreement shall be paid by Buyer.
- Buyer shall pay all real estate excise tax payable in connection with this transaction.
  - (c) Any escrow fee charged by the Title Company shall be paid as follows 50% by Seller and 50% by Buyer.

SECTION 2.08. POSSESSION. Possession of the Property shall be delivered to Buyer upon Closing.

SECTION 2.09. TITLE. Title shall vest as follows: to Buyer, or to any entity owned or controlled by Buyer or a nominee, with Buyer remaining liable for the Purchase Price and any and all duties and obligations of the Buyer until the Close of Escrow, which shall be designated in writing by Buyer no later than five (5) days prior to the Closing.

#### ARTICLE 3. MISCELLANEOUS

SECTION 3.01. DEFAULT BY Buyer. Should Buyer fail to complete said purchase as herein provided by reason of any default of Buyer, Seller shall be released from its obligation to sell the Property to Buyer and Seller shall retain the Deposit, as liquidated damages for such default as Seller's sole and exclusive remedy hereunder.

SECTION 3.02. TIME. Time is of the essence in the performance of this Agreement.

SECTION 3.03. MODIFICATIONS. All modifications or extensions shall be in writing signed by all parties.

SECTION 3.04. LAND USE RESTRICTIONS. Buyer shall satisfy itself through sources of information, other than the Seller or real estate brokers, or salespersons of such brokers in this transaction, whether any public or private action in the form of a vote, initiative, referendum, local ordinance, law, or other measure presently in force or contemplated by a governing or other body may halt entirely or otherwise restrict Buyer's use of the Property for improvement or other use, and Buyer acknowledges that it has not relied on any advice or representations by the Seller or real estate representatives in this transaction for such independent information to any extent.

SECTION 3.05. NOTICES. Any and all notices or other communications required or permitted by this Agreement or by law to be served on or given to either party hereto, or the Title Company, shall be in writing and shall be deemed duly served and given when (a) personally delivered to any of the parties, to whom it is directed; (b) by deposit in the United States mail as first-class certified mail, return receipt requested, postage paid; (c) by overnight nationwide commercial courier service; or (d) by telecopy transmission

with a confirmation copy to be delivered by duplicate notice in accordance with any of clauses (a) through (c) above, in each case, to the party intended to receive the same at the following address(es):

#### If to Buyer:

Learn Together Grow Together 9415 S. State Street Chicago, IL 60619 FAX:

#### If to Seller:

Golden State Mutual Life Insurance Company, in Liquidation 100 Pine Street, 26<sup>th</sup> Floor San Francisco, CA 94111-5212
Attn: Scott D. Pearce, Senior Estate Trust Officer FAX: (415) 676-5002

With copy to:

Golden State Mutual Life Insurance Company, In Liquidation c/o Kane Corporation 67 Selby Lane, Suite 100 Atherton, CA 94027-3926 Attn: Peter C. Kane FAX: (650) 369-9106

If to the Title Company:

First American Title Insurance Company 1358 East 47th Street Chicago, IL 60653 FAX:

Notice delivered in accordance with the foregoing shall be effective (x) when delivered, if delivered personally or by receipted-for telex, telecopier or facsimile transmission, (y) on the next business day after being delivered in the United States (properly addressed and all fees paid) for overnight delivery service to a courier (such as Federal Express) which regularly provides such service and regularly obtains executed receipts evidencing delivery, or (z) five (5) days after being deposited (properly addressed and stamped for first-class delivery) in a daily serviced United States mail box. Either party, Buyer or Seller, may change its address for the purposes of this section by giving written notice of such change to the other party in the manner provided in this section.

SECTION 3.06. DISCLAIMER OF WARRANTIES. The parties acknowledge that this transaction is entered into by them in full reliance on their own independent investigations,

and not on any statements, representations, or agreements made by the other party, or by the broker(s), if any herein, or any salesperson(s) of such broker. It is also agreed by both parties that no statements, representations, or agreements made by either party, the broker(s), or any sales-person(s) of such broker(s), are valid unless such statements, representations or agreements are reduced to writing and made a part hereof. Seller expressly makes no warranties regarding the suitability of the Property for any purpose and Buyer acknowledges that all real property and improvements, if any, thereon are taken in an "As Is" Condition including all known and unknown defects.

Buyer: ( Seller: ( )

SECTION 3.07. ATTORNEY'S FEES. Should any litigation be commenced between the parties hereto concerning the Property, this Agreement, or the rights and duties of either in relation thereto, the party. Buyer or Seller, prevailing in such litigation shall be entitled, in addition to such other relief as may be granted, to a reasonable sum as and for its attorney's fees and expenses in such litigation which shall be determined by the Court in such litigation or in a separate action brought for that purpose.

SECTION 3.08. ENTIRE AGREEMENT. This instrument contains the entire Agreement between Buyer and Seller respecting the Property, and any agreement or representation respecting the Property or the duties of either Buyer or Seller in relation thereto not expressly set forth in this instrument is null and void.

SECTION 3.09. COUNTERPARTS; FACSIMILE SIGNATURES. This Agreement may be executed in any number of counterparts and all counterparts shall be deemed to constitute a single-agreement. The execution of one counterpart by any party shall have the same force and effect as if that party had signed all other counterparts. The signatures to this Agreement may be executed on separate pages and when attached to this Agreement shall constitute one complete document. This Agreement may be signed by facsimile, and each facsimile copy so signed shall be deemed an original hereof.

SECTION 3.10. GOVERNING LAW, VENUE. This Agreement is governed by and construed in accordance with the laws of the State of California. Buyer hereby weives any defense it may have based on *forum non conviens*. As a material part of the consideration for this Agreement, and with the understanding that Seller would not enter into this Agreement without such agreement, Buyer hereby irrevocably submits to the jurisdiction of the State of California in any such action.

[Signatures on following page]

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as of the day and year shown opposite their signatures below.

BUYER:

LEARN TOGETHER GROW TOGETHER

Ву: Name: Title:

Principal Tame

SELLER:

**GOLDEN STATE MUTUAL LIFE INSURANCE** COMPANY, IN LIQUIDATION, a California corporation

By:

David E. Wilson

Name: Title:

Special Deputy Insurance Commissioner

#### EXHIBIT A

#### **LEGAL DESCRIPTION**

LOTS 25 TO 28, BOTH INCLUSIVE, IN ELMORE'S  $83^{RD}$  STREET SUBDIVISION OF BLOCK 19 IN THE SUBDIVISION BY THE HEIRS OF IRAWEBSTER, DECEASED OF NORTHWEST ½ OF SECTION 34, TOWNSHIP 38 NORTH, RANGE 14, EAST OF THE THIRD PRNCIPAL MERIDIAN, IN COOK COUNTY, IL.

Exhibit 3

KAMALA D. HARRIS Attorney General of California W. DEAN FREEMAN Supervising Deputy Attorneys General MARTA L. SMITH, State Bar No. 101955 Deputy Attorney General 300 South Spring Street, Room 1702 Los Angeles, California 90013 Telephone: (213) 897-2483

# ORIGINAL FILED

NOV 3 0 2011

# LOS ANGELES SUPERIOR COURT

MICHAEL R. WEISS, State Bar No. 180946

**EPSTEIN TURNER WEISS** 

Facsimile: (213) 897-5775 E-mail: Marta.Smith@doj.ea.gov

A Professional Corporation

633 W. Fifth Street, Suite 3330

Los Angeles, California 90071 Telephone: (213) 861-7487

Facsimile: (213) 861-7488 Email: mrw@epsteinturnerweiss.com

Attorneys for Applicant

Insurance Commissioner of the State of California

## SUPERIOR COURT OF THE STATE OF CALIFORNIA FOR THE COUNTY OF LOS ANGELES

INSURANCE COMMISSIONER OF THE STATE OF CALIFORNIA,

Applicant,

٧.

**GOLDEN STATE MUTUAL LIFE** INSURANCE COMPANY, a California corporation,

Respondent.

Case No. BS123005 Assigned to Hon. Ann I. Jones, Dept. 86

PROPUSED ORDER GRANTING LIQUIDATOR'S APPLICATION FOR ORDER AUTHORIZING LIQUIDATOR TO SELL REAL PROPERTY LOCATED AT 8237-8247 S. STATE STREET IN CHICAGO ILLINOIS

[Filed concurrently with Notice, Memorandum, Declarations, and Proof of Service]

Date: November 30, 2011 Time: 9:30 a.m. Dept: 86

27

Enstein Turner Weiss Professional Corporation 633 West Fifth Street Suite 3330 Los Angeles, CA 90071

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On November 30, 2011, in Department 86 of the Los Angeles Superior Court for the State of California, County of Los Angeles, located at 111 N. Hill Street, Los Angeles, California 90012, the Honorable Ann I. Jones, Judge Presiding (the "Court"), held the hearing on the Application For Order Authorizing Liquidator To Sell Real Property Located At 8237-8247 S. State Street In Chicago Illinois ("Application"), filed by Applicant Insurance Commissioner of the State of California in his capacity as Liquidator ("Liquidator") of Golden State Mutual Life Insurance Company ("Golden State").

Deputy Attorney General Marta L. Smith and attorney Michael R. Weiss appeared on behalf of the Liquidator. Other appearances, if any, are noted in the record.

The Court, having read and considered the Liquidator's Application, the Notice,
Memorandum of Points and Authorities, Declarations of Scott Pearce and Michael R. Weiss, and
evidence in support of the Application, and all documents and evidence submitted, and having
heard and considered the arguments presented to the Court, and upon good cause shown,

IT IS HEREBY ORDERED that the Application is granted and that:

- 1. The Liquidator is authorized to sell the real property, owned by Golden State, located at 8237-8247 South State Street in Chicago, Illinois 60619 [APN: 20-34-118-013, 014, 015, 016] ("Property"), to Clementina Solola ("Solola"), pursuant to the terms of a Real Estate Purchase Agreement between the Liquidator and Solola; and
- 2. The Liquidator is authorized to take any and all actions necessary to accomplish the purposes of this Order.

DATED: NOV 3 0 2011	
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ANN I. JONES

THE HONORABLE ANN I. JONES Los Angeles Superior Court Judge