# CASTLEPOINT NATIONAL INSURANCE COMPANY 

## Selected Financial Information and Analysis

## As of and for the nine months ended September 30, 2016

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# CASTLEPOINT NATIONAL INSURANCE COMPANY 

## Selected Financial Information and Analysis

## Overview

Castlepoint National Insurance Company (CNIC or the Company) is the surviving entity from a merger with Tower Insurance Company of New York, CastlePoint Insurance Company, Hermitage Insurance Company, Massachusetts Homeland Insurance Company, North East Insurance Company, Preserver Insurance Company, Tower National Insurance Company, York Insurance Company of Maine and Castlepoint Florida Insurance Company (pre-merger affiliates). All intercompany assets and liabilities arising between the pre-merger affiliates were eliminated. The Company and its pre-merger affiliates were members of Tower Group International Ltd. (Tower) and were ultimately owned by ACP Re, Ltd. (ACPRe). The merger agreement was structured so that CNIC will have responsibility for all of Tower's direct insurance business. CNIC and the pre-merger affiliates (except for Castlepoint Florida Insurance Company) were members of the Tower's US Pool. Subsequent to the completion of the merger, on July 28, 2016, CNIC was placed into conservation by the California Insurance Commissioner, and subject to the oversight of the California Insurance Commissioner.

Pursuant to the July 28, 2016 Order Appointing Insurance Commissioner as Conservator and Restraining Orders (the Conservation Order), the California Insurance Commissioner was appointed as the statutory Conservator of the Company. The Conservation Order authorizes and empowers the Commissioner, through the Conservation \& Liquidation Office, to conserve the Company and its assets for the benefit of the Company's claimants, creditors and shareholder, as provided in Sections 1010 through 1062 of the Insurance Code of the State of California. The Commissioner has also filed a Conservation and Liquidation Plan for the Company which was approved September 13, 2016. As part of the Conservation and Liquidation Plan, ACP Re commuted its aggregate stop loss reinsurance retrocession agreement with two affiliated companies who in turn provided aggregate stop loss reinsurance protection to Castlepoint Reinsurance Company (CPRe), (a Bermuda reinsurance company that was an affiliate of CNIC) and those companies' aggregate stop loss to CPRe were also cancelled, terminated and commuted. Concurrent with the execution of these agreements CPRe commuted all of its reinsurance agreements with CNIC and the pre-merged companies, with consideration to CNIC being all of net tangible assets of CPRe, such that after the commutation CPRe will have no further obligation to CNIC. Finally, CNIC received a cash payment of $\$ 200$ million from the owners of ACPRe in exchange for their agreement to the commutation agreements.

The Conservation and Liquidation Plan also required the execution of two Administrative Services Agreements with AmTrust Financial Services Inc. and with National General Holdings Company for the continuity of claims servicing and payment processing.

ACPRe will also transfer its ownership interest in the stock of all of the remaining Tower Group Companies to a trust, with the result being that after the Conservation Order and the transfer of the stock of the Tower Group Companies, ACP Re will no longer have any control over CNIC or ownership of any other of the Tower Group Companies.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

## Statutory Balance Sheets (Unaudited)

| (\$ in thousands) | 30-Sep-16 |  | 30-Jun-16 |  | Increase (Decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount | \% |
| Admitted Assets |  |  |  |  |  |  |  |
| Cash and invested assets |  |  |  |  |  |  |  |
| Unrestricted assets | \$ | 210,464 |  |  |  | \$ 70,184 |  | 140,280 | 200\% |
| Restricted assets |  |  |  |  |  |  |  |
| Pledged to states |  | 363,897 |  | 379,587 |  | $(15,690)$ | -4\% |
| Pledged for reinsurance |  | 88,160 |  | 103,945 |  | $(15,785)$ | -15\% |
| Funds at Lloyds and other invested assests |  | 41,842 |  | 52,455 |  | $(10,613)$ | -20\% |
| Receivables for securities |  | 1,280 |  | 4,466 |  | $(3,186)$ | -71\% |
| Total restricted assets |  | 495,179 |  | 540,453 |  | $(45,274)$ | -8\% |
| Total cash and invested assets |  | 705,643 |  | 610,637 |  | 95,006 | 16\% |
| Investment income due and accrued |  | 3,985 |  | 4,807 |  | (822) | -17\% |
| Uncollected premiums and agents' balances |  | 4,235 |  | 5,333 |  | $(1,098)$ | -21\% |
| Amounts recoverable from reinsurers |  | 33,143 |  | 36,954 |  | $(3,811)$ | -10\% |
| Funds held by or deposited with reinsured companies |  | 1,687 |  | 1,714 |  | (27) | -2\% |
| Miscellaneous assets |  | 56,968 |  | 46,665 |  | 10,303 | 22\% |
| Total admitted assets | \$ | 805,661 |  | \$ 706,110 |  | 99,551 | 14\% |
| Liabilities, capital and surplus |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |
| Reserve for losses and loss adjustment expenses | \$ | 987,988 |  | \$ |  | 987,988 | 0\% |
| Reinsurance payable on paid losses and LAE |  | 6,257 |  | 4,926 |  | 1,331 | 27\% |
| Commissions payable |  | 329 |  | 1,574 |  | $(1,245)$ | -79\% |
| Ceded reinsurance premiums payable |  | 16,318 |  | 40,240 |  | $(23,922)$ | -59\% |
| Funds held by company under reinsurance treaties |  | 23,538 |  | 444,127 |  | $(420,589)$ | -95\% |
| Payable to parent and affiliates |  |  |  | 13,714 |  | $(13,714)$ | -100\% |
| Miscellaneous liabilities |  | 2,643 |  | 519,477 |  | $(516,834)$ | -99\% |
| Total liabilities |  | 1,037,073 |  | 1,024,058 |  | 13,015 | 1\% |
| Capital and surplus |  |  |  |  |  |  |  |
| Common capital stock |  | 4,200 |  | 4,200 |  | - | 0\% |
| Surplus notes |  | 3,000 |  | 3,000 |  | - | 0\% |
| Gross paid in and contributed surplus |  | 521,742 |  | 521,742 |  | - | 0\% |
| Unassigned deficit |  | $(760,665)$ |  | $(847,201)$ |  | 86,536 | -10\% |
| Special surplus funds from retroactive reinsurance |  | 311 |  | 311 |  | - | 0\% |
| Total capital and surplus |  | (231,412) |  | $(317,948)$ |  | 86,536 | -27\% |
| Total liabilities, capital and surplus | \$ | 805,661 |  | \$ 706,110 |  | 99,551 | 14\% |

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

## Notes to Statutory Balance Sheets


#### Abstract

Assets Total cash and invested assets increased by $\$ 95.0$ million, or $16 \%$, to $\$ 705.6$ million, at September 30, 2016 compared to $\$ 610.6$ million, at June 30, 2016. During the quarter ended September 30, 2016, the Company received $\$ 161.8$ million from the commutation of the reinsurance agreements with CPRe; the $\$ 200$ million from the commutation less intercompany settlements of $\$ 38.2$ million. This balance was partially offset by approximately $\$ 108$ million in loss payments in the third quarter.


At September 30, 2016 CNIC reported $\$ 1.3$ million in receivable for securities, a decline of $\$ 3.2$ million from the June 30, 2016 balance of $\$ 4.5$ million.

Investment income due and accrued decreased by $\$ 0.8$ million, or $17 \%$, to $\$ 4$ million for September 30, 2016 compared to $\$ 4.8$ million at June 30, 2016.

The Company has $\$ 4.2$ million in deferred premiums at September 30, 2016 compared to $\$ 5.3$ million at June 30, 2016. The Company collected $\$ 0.8$ million in billed audit premiums in the third quarter 2016.

Reinsurance recoverable decreased by $\$ 3.8$ million, or $10 \%$, to $\$ 33.1$ million at September 30, 2016 compared to $\$ 36.9$ million at June 30,2016 . The decrease is primarily due to the run-off of our existing reinsurance contracts and the settlement of those treaties. Reinsurance contracts do not relieve CNIC from its obligations to policyholders. Failure of reinsurers to honor their obligations could result in losses to CNIC.

Funds held by or deposited with reinsured companies is $\$ 1.7$ million at September 30, 2016 and at June 30, 2016.

Miscellaneous assets increased $\$ 10.3$ million, or $21.8 \%$ to $\$ 56.9$ million at September 30, 2016 compared to $\$ 46.6$ million at June 30, 2016. The September 30, 2016 balance includes $\$ 20.5$ million due from CPRe, such amount representing the net tangible assets of CPRe on that date. This $\$ 20.5$ million increase was offset by decrease in deposits and advances of $\$ 5.6$ million and loss payment suspense of $\$ 4.2$ million.

## Liabilities

The Company's losses and LAE reserves were $\$ 987.9$ million at September 30, 2016 and $\$ 0$ at June 30, 2016. At June 30, 2016, the Company had two reinsurance agreements with its affiliate CPRe that assumed all of its net loss reserves. As a result, the Company had no outstanding losses at June 30, 2016. Effective September 14, 2016, the Company terminated both agreements (quota share and LPTA) with CPRe and the unpaid liabilities and obligations ceded to CPRe of $\$ 928.8$ million were assumed by the Company. The Company also strengthened its net loss reserves by $\$ 160$ million at September 30, 2016 and paid approximately $\$ 108$ million in losses in the third quarter.

Reinsurance payable on paid losses and LAE increased by $\$ 1.3$ million, or $27 \%$, to $\$ 6.2$ million at September 30, 2016 compared to $\$ 4.9$ million at June 30, 2016. Under the Conservation and Liquidation Plan the Company is no longer making payments on assumed business and is instead permitting its cedants to draw down collateral, if available.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

Notes to Statutory Balance Sheets, continued

## Liabilities, continued

Commissions payable decreased by $\$ 1.2$ million, or $79 \%$, to $\$ 0.3$ million at September 30, 2016 compared to $\$ 1.5$ million at June 30, 2016. The decrease is primarily due to the settlement of balances from quota shares reinsurance treaties with Integon and Technology.

Ceded reinsurance payable declined by $\$ 23.9$ million, or $59 \%$, to $\$ 16.3$ million at September 30, 2016 compared to $\$ 40.2$ million at June 30 , 2016. The decrease is primarily due to the settlement of balances from quota share reinsurance treaties with Integon and Technology.

Funds held by the company under reinsurance treaties decreased by $\$ 420.6$ million, or $95 \%$, to $\$ 23.5$ million at September 30, 2016 compared to $\$ 444.1$ million at June 30, 2016. The decrease is primarily due to commutation of the CPRe reinsurance treaties wherein all of the outstanding loss reserves ceded to CPRe were commuted to CNIC.

The majority of the June 30, 2016 balance of $\$ 13.7$ million relates to non-insurance liabilities with AmTrust and National General Insurance Company. The balance was netted against the commutation with ACPRe.

Miscellaneous liabilities decreased by $\$ 516.8$ million to $\$ 2.6$ million at September 30, 2016 compared to $\$ 519.4$ million at June 30, 2016. The June 30, 2016 balance included $\$ 519.8$ million reserve for unsecured reinsurance recoverable associated with the quota share and LPTA reinsurance agreements with CPRe. This balance was reversed upon the commutation of these reinsurance agreements.

## Capital and Surplus Accounts

The following table sets forth the changes in policyholders' surplus for the nine months ended September 30, 2016, and the six months ended June 30, 2016:

| (\$ in thousands) | n Policyholders' Surplus (unaudited) Year to Date, |  |  | Increase <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | -Sep-16 | 30-Jun-16 |  |
| Policyholders' surplus, 1/1/2016 | \$ | $(311,760)$ | \$ (311,760) | \$ |
| Net (loss) |  | $(23,586)$ | $(12,904)$ | $(10,682)$ |
| Change in net unrealized capital gains |  | 20 | (337) | 357 |
| Change in non-admitted assets |  | 64,287 | 5,112 | 59,175 |
| Aggregate write-ins for gains and losses |  | 39,627 | 1,941 | 37,686 |
| Policyholders' surplus, end of year | \$ | $(231,412)$ | \$(317,948) | \$86,536 |

The increase in surplus associated with the Aggregate write-ins for gains and losses in surplus is due to the recognition that the reserve for reinsurance due from CPRe of $\$ 517$ million at June 30, 2016 was greater than the tangible capital of CPRe at September 30, 2016. The increase in CPRe's tangible capital was due to the elimination of deferred tax liabilities at CPRe.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

## Notes to Statutory Balance Sheets, continued

As noted below, the change in non-admitted assets were primarily from recognizing in the statutory statement of income the write-off of non-admitted balances associated with other invested assets and receivable from affiliates.

| (\$ in thousands) | n Non-Admitted Assets (unaudited) Year to Date, |  |  |  | Increase <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-Sep-16 |  | 30-Jun-16 |  |  |
| Other invested assets | \$ | 9,052 | \$ | 9,052 |  |
| Premium receivable |  | (426) |  | $(2,780)$ | 2,354 |
| Other assets |  | 3,187 |  | 1,330 | 1,857 |
| Receivables from parents and affiliates |  | 52,474 |  | $(2,490)$ | 54,964 |
| Total change in non-admitted assets | \$ | 64,287 | \$ | 5,112 | \$59,175 |

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis



## Notes to Statements of Operations

## Loss and loss adjustment expenses incurred

The Company reported loss and loss adjustment expenses incurred of $\$ 160.3$ million primarily from the reserve strengthening of $\$ 160.0$ million. Such strengthening was recorded in the third quarter 2016 to align the Company's reserve position with the point estimate of the California Department of Insurance.

During the third quarter, the Company saved approximately $\$ 1$ million by having its ULAE service provided to it at no charge by AmTrust and National General. The Company expects such savings to be larger in the fourth quarter, as it paid for these ULAE costs until the Court approved the Conservation and Liquidation Plan on September 14, 2016.

## Commutation gain

The Company reported the $\$ 200$ million received from the commutation of various reinsurance agreements with CPRe and ACPRe as a commutation gain in the third quarter 2016.

## Affiliated balance

The Company wrote-off $\$ 52.5$ million of intercompany balances that were previously non-admitted. This had no impact on surplus as such balances had already been charged against surplus.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

## Notes to Statements of Operations, continued

## Other underwriting expenses

Other underwriting expenses for the nine months ended September 30, 2016 was $\$ 20.7$ million compared to $\$ 8.3$ million for the six months ended June 30, 2016, a change of $\$ 12.4$ million.

## Other Underwriting expenses

|  | Year to Date, |  | Increase |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (\$ in thousands) | 30-Sep-16 | 30-Jun-16 | (Decrease) |  |  |
| Commission and BB\&A | $\$$ | 3,857 | $\$$ | 695 | $\$$ |
| Salaries and employee benefits |  | 3,570 |  | 2,501 | 3,162 |
| Rent \& depreciation | 3,092 |  | 2,082 | 1,069 |  |
| Professional services | 4,506 |  | 2,702 | 1,010 |  |
| Other | 5,658 |  | 333 | 1,004 |  |
| Total | $\$$ | $\mathbf{2 0 , 6 8 3}$ | $\mathbf{\$}$ | $\mathbf{8 , 3 1 3}$ | $\$$ |

The increase of $\$ 3.2$ million in Commission and $\mathrm{BB} \& \mathrm{~A}$ is primarily from the reserve strengthening and the impact it had on ceding commission for the Company's Reinsurance covers, which increased by $\$ 3.6$ million. The increase of $\$ 5.3$ million in other expenses is primarily due to the write down of tax accruals of $\$ 2.1$ million and the provision of out of period expenses of $\$ 3.1$ million.

## Net investment income and net realized capital gains (losses)

Net investment income earned was $\$ 18.1$ million for the nine months ended September 30, 2016 compared to $\$ 7.9$ million for the six months ended June 30, 2016.

Net realized capital losses were $\$ 7.1$ million for the nine months ended September 30, 2016 compared to net capital losses of $\$ 11.3$ million for the six months ended June 30, 2016. The Company reported a realized capital gain of $\$ 4.2$ million for the three months ended September 30, 2016.

## Other expenses

Other expenses remains virtually unchanged for the three months ended September 30, 2016.

## CASTLEPOINT NATIONAL INSURANCE COMPANY

## Selected Financial Information and Analysis

| (\$ in thousands) | ents of |  | Increase (Decrease) <br> Amount |
| :---: | :---: | :---: | :---: |
|  | Year to Date, |  |  |
|  | 30-Sep-16 | 30-Jun-16 |  |
| Cash from Operations |  |  |  |
| Benefit and loss related payments | \$ (264,704) | \$ $(80,951)$ | \$ $(183,753)$ |
| Commutation gain | 200,000 | - | 200,000 |
| Commission and other expenses paid | $(19,098)$ | $(4,590)$ | $(14,508)$ |
| Premiums collected net of reinsurance | 6,708 | 29,177 | $(22,469)$ |
| Net investment income | 22,349 | 10,669 | 11,680 |
| Miscellaneous income | 139 | (232) | 371 |
| Federal income taxes recovered | 1,712 | 1,712 |  |
| Net cash (used in) provided by operations | $(52,894)$ | $(44,215)$ | $(8,679)$ |
| Net cash provided by investments | 164,258 | 87,260 | 76,998 |
| Net cash provided by (used in) misc.sources | 59,064 | $(31,640)$ | 90,704 |
| Net change in cash and cash equivalents | 170,428 | 11,405 | 159,023 |
| Cash and cash equivalents Beginning of year | 90,612 | 90,612 |  |
| Cash and cash equivalents, end of period | \$ 261,040 | \$ 102,017 | \$ 159,023 |

## Notes to Statutory Statements of Cash Flows

CNIC had a net cash inflow of $\$ 170.4$ million and $\$ 11.4$ million respectively, for the nine months ended September 30, 2016 and the six month ended June 30, 2016. The Company had a net cash outflow of $\$ 264.7$ million from the benefits and loss related payments primarily offset by inflows from the commutation of $\$ 200$ million, investments of $\$ 164.3$ million and from miscellaneous sources of $\$ 59.1$ million. The Company is in run-off, and expects continued outflow of operating cash.

The Cash and cash equivalents of $\$ 261.0$ million at September 30, 2016 ties to the amount that would be included in the Company's statutory presentation of assets. A reconciliation to the accompany balance sheet is presented below ( $\$ 000$ ):

Bonds
\$401,452
Cash
Other Invested assets
Investment receivable
Total
261,040
41,870

$$
1,280
$$

\$705,642

## CASTLEPOINT NATIONAL INSURANCE COMPANY

Selected Financial Information and Analysis

\begin{abstract}
Castlepoint National Insurance Company (in Conservation)
Adjusted Direct Reserves (Loss and ALAE) by State and by Line
As of Ausustst 13 , 2016
(Data Internally prepared and Unaudited)

|  | Fire | Allied Lines | Homeow ners <br> Multiple Peri | Commerial <br> Multiol Peiril <br> (Non-Liab <br> Portion |  | $\begin{aligned} & \text { Ocean } \\ & \text { Marine } \end{aligned}$ | $\begin{gathered} \text { Mand } \\ \text { Marine } \end{gathered}$ | $\begin{gathered} \text { Medical } \\ \text { professional } \\ \text { liability } \\ \text { Cliam made } \end{gathered}$ |  | Other liability <br> occurrence | $\begin{gathered} \text { Other } \\ \text { liability - } \\ \text { Claims Made } \end{gathered}$ | Excess Workers Compensation | $\begin{aligned} & \text { Products } \\ & \text { liability - } \end{aligned}$ | $\begin{gathered} \text { Private } \\ \text { Passenger auto } \mathrm{p} \\ \text { no-fault } \end{gathered}$ | $\begin{gathered} \text { Other private } \\ \text { passenger auto } \\ \text { liab } \end{gathered}$ | Commercial auto nofault | $\begin{gathered} \text { Onter } \\ \text { comer } \\ \text { conal } \\ \text { auto liab } \end{gathered}$ | Pivate Passenger antic physal dameag | Commercial Ahtor physical <br> damage | Fidelity | Surety | Boilers \& machinery | Total Reserves |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }^{\text {Alabama }}$ |  |  | 53,857 | 284,216 | 346,302 |  |  |  | ${ }^{885,780}$ | 540,325 |  |  | 78,564 |  |  |  | ${ }^{82,460}$ |  |  |  |  |  | $\frac{\text { Tolaraeserves }}{2,271.503}$ |
| ${ }^{\text {Alaska }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }_{1,548,4166}^{6,186}$ |
|  |  |  |  |  | 96,826 |  |  |  | $1,018,537$ <br> 193,464 | 77,765 |  |  |  |  |  |  | 261,487 35,429 |  | 2 |  | 93,800 |  | 1,548,416 |
| Callioria |  |  | 593,126 | 474,183 | 1,216,531 |  | . | . | 79,683,448 | 2,081,786 | 565,494 | 32,431,801 | 114,299 |  | 29.060 |  | ${ }_{\text {6,671,871 }}$ |  | 1,253 | 500 | (339,848) |  | 123,523,504 |
| ${ }^{\text {colorado }}$ |  |  |  |  | ${ }^{39,721}$ |  |  |  | ${ }^{80.60 .830}$ | 1170,102 | 40.000 |  |  |  | 3.165 .625 |  | 203,232 | ${ }^{3.325}$ |  |  |  |  | -363783 |
| Connecticut |  |  | 684,592 | 238,03 |  |  |  |  |  | 1,170,102 |  |  |  |  | 3,165,625 |  |  | ${ }^{3,225}$ |  |  |  |  | . 422,642 |
| District of Columbia |  |  |  |  | 35,000 |  |  |  | 10,731 | 32,071 | ${ }^{3,330}$ |  |  |  |  |  |  |  |  |  |  |  | 81,132 |
| Forida | 179,911 |  |  | 4.978 | +1,374,99909 | . | . | . | ${ }^{9.843,173}{ }^{2}$ | ${ }^{3,799,235} 4$ | ${ }^{327,087}$ | 660,243 | 290,285 |  | 327,500 | ${ }^{3.000}$ | ${ }^{11,0,03,688}$ |  | ${ }^{25,019}$ |  |  |  |  |
| Georgia |  |  |  |  | 115,393 |  |  |  | 2,378.833 | 45.636 |  |  |  |  |  |  | 809,419 |  |  |  | 3,524 |  |  |
| $\underset{\substack{\text { Hawaii } \\ \text { laho }}}{ }$ |  |  |  |  |  |  |  |  | ${ }^{4.5920}$ |  |  |  |  |  |  |  |  |  |  |  |  |  | 20,520 |
| llinois |  |  |  | - | 1,706,095 |  |  |  | 4,893,253 |  |  |  |  |  |  |  | ${ }_{\text {1,411,675 }}$ |  |  |  |  |  | 8,011,023 |
| ¢ Indiana | - |  | . | - | $\cdots$ |  | . | . | ${ }^{12,597} 8$ | $\div$ | . |  | - |  |  |  | ${ }^{13,710}$ |  |  |  |  |  | 26,308 88,321 |
| Kansas |  |  |  |  |  |  |  |  | 78.372 |  |  |  |  |  |  |  | 1,437 |  |  |  |  |  | $\xrightarrow{\text { 89,809 }}$ |
| Kentucky Lousisina |  |  |  | 2,500 | 566,10, | 8.600 | ${ }^{20.975}$ |  |  | 280,461 |  |  | ${ }^{80,515}$ |  |  |  | - $\begin{array}{r}\text { 35,099 } \\ 1.071,412\end{array}$ |  | 2.500 |  |  |  |  |
| Naine | 83,000 | - | 423,545 |  | 53,200 |  |  |  | 176,169 | 450,000 | - |  |  |  | 1,720,930 | - | ${ }^{392,550}$ | 15,704 |  |  |  | 16,585 | 3,331,684 |
| Maryland | - | 30,000 | 537,576 | 7.085 | 161,179 583,897 | - |  | - | 552,731 $(206,749$ | 249,006 | - | . | - | 55,174 | 1.395,680 | : | 35,000 | 1,415 |  | - | 15,705 | - | 764,615 <br> 2.653884 <br> 1.38. |
| Michigan | - |  |  |  |  |  | 18,118 | - | ${ }^{1,221,318}$ |  |  |  |  |  |  |  | ${ }^{61,083}$ |  |  | - |  | $\because$ | 2, $\begin{array}{r}\text { 2,353,844 } \\ 1,30,59 \\ \hline\end{array}$ |
| Minesota | - |  |  |  |  |  |  |  | 52.606 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mssissisippi | - | $\cdots$ |  | 41,614 | 172,966 |  |  |  | ${ }^{49,539}$ | ${ }^{32,320}$ | - |  |  |  | - |  |  |  | 50,000 | $\cdots$ |  |  | ${ }_{4}^{438,953}$ |
| Missouri | $\cdots$ | - |  | - | 21,560 |  | - |  | ${ }_{(482,400}$ | $\div$ | - | , | $\cdots$ | - | - |  | ${ }^{81,178}$ |  | 10,956 | $\cdots$ |  |  | $\underset{(596,093}{(57,793)}$ |
| Nebraska | . |  |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nevada |  | , |  |  |  |  |  | . | ${ }^{1,784,323}$ | 301 |  |  |  |  |  |  |  |  |  |  |  |  | 1,764,624 |
| New Hampshir |  |  | 100, 100 |  | ${ }^{204,056}$ |  |  |  | ${ }^{1,888,701}$ |  |  |  |  |  | 256,032 |  | ${ }^{82,500}$ | ${ }^{35}$ |  |  |  |  | 2,463,425 |
| New Jersey | 90,128 | - | ${ }_{1,806,825}$ | ${ }^{982,181}$ | 6,349,059 |  | 400,119 |  | 16,80,891 | 2,272,767 |  | 287,928 | ${ }^{75,641}$ | ${ }_{922,052}$ | 97,250 | 48,987 | 6,372,150 | 62,092 | 2,859 |  | 170 | 33,734 | 36,674,832 |
| New York | 98,387 | 111 | 11,127,317 | 3,750,635 | 101,012,566 | 305,600 | 6.332 | 608,232 | ${ }_{4}^{41,528,310}$ | 48,472,426 | 1.066,133 | 52,000 | 323,229 | 182,410 | 7.502 | 436,815 | 28,365,112 | - | 100 | , | 192,290 | 173,168 | ${ }_{\text {23, }}^{23,708,675}$ |
| North Carolina |  |  |  |  | 22,000 |  |  |  | 354,057 |  |  |  |  |  |  |  |  |  |  |  |  |  | 376,057 |
| Onio | 655.870 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 138 |  |  |  |  |  |  |
| Okahoma |  | $\cdots$ | . | - | 667,420 | - | . | - | 254,308 |  | - |  | - |  | . | - | 68,323 | . | 252 | - |  |  | 990,303 |
| Oregon Pennsywania | - |  |  | ${ }^{40,636}$ | 10.593 810.699 |  | - |  |  | ${ }_{6}^{1,000}$ |  |  |  | 50,000 |  | ${ }^{3,514}$ |  |  |  |  |  |  |  |
| Phode lsind Sout Cardina |  |  | ${ }^{11,400} 18234$ | 25,000 | \% |  |  |  | 52,40 |  |  |  |  |  | 808,893 |  |  | 1,300 |  |  |  |  | , 9077.895 |
| South Caraina South oakota | - | . | 182,341 | - |  |  | . |  | 828,277 | 35,154 | - | . | - | , |  |  | 158,243 |  |  | . |  |  | 1,320,344 |
| Tennessee | $\cdots$ | - |  |  | ${ }^{241,537}$ | $\cdots$ |  | - | ${ }^{346,286}$ | ${ }_{\text {50, }}^{50.024}$ |  | - | $\cdots$ | . | - |  | $\frac{217,475}{209292}$ |  |  | . | ${ }^{3,453}$ | - | 867,775 |
| Texas | : | - | 146,227 | 393 | 1,011,160 |  | 17,875 | $\cdots$ | 4,870,288 56 | 505,278 | ${ }_{(3,380)}$ |  |  |  | - | 5,000 | 2,892,522 |  |  | : | 10,279 <br> 50,000 | - | 106,597 |
| Vermont | - | - |  | . | 15,000 |  |  |  |  |  |  | - |  |  |  |  |  |  |  |  |  |  | 15,000 |
|  | $\cdots$ | $\cdots$ | . | . | ${ }^{280,646}$ |  | - | - | ${ }^{30,314}$ | 1,000 | - | . | - | - |  | - |  | - | . | - | . | - | $1,18,180$ <br> $, 135,242$ |
| West Virginia | - |  |  |  | 75,991 |  |  |  |  |  |  |  | - |  |  | - | 9,000 |  |  |  | 3150 |  |  |
| Wisconsin |  |  |  |  |  |  |  |  |  | 6,000 |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{63,150}$ |
| Total | 1,107,295 | 30,111 | 15,666,907 | 5.852,123 | 120,522,720 | 314,200 | 463.419 | 608,232 | 175,37, 751 | 60,228,658 | 1,998,713 | 33,43,972 | 962,534 | 1,209,636 | 7.810,482 | 527,316 | 63,321,980 | 83,872 | ${ }^{92,940}$ | 500 | 117,735 | ${ }^{223,486}$ | 489,946,582 |

## CASTLEPOINT NATIONAL INSURANCE COMPANY

Selected Financial Information and Analysis

For the Quarter Ended September 30, 2016
(Data Internally prepared and Unaudited)


Note: Adiusted Direct Paid Loss and Paid ALAE exclude any paid losses associated with the cut through reinsurance erovided by Technology insurance Company and Integon National Insurance Company

## CASTLEPOINT NATIONAL INSURANCE COMPANY

Selected Financial Information and Analysis
Castlepoint National Insurance Company (in Conservation)
Adjusted Direct Claim Counts by state and by Line
Adjusted Direct Claim Counts by State and by
As of ugus 31, , 1016
(Data Internally prepared and Unaudited)

|  | Fire | Allied Lines | Homeow ners Mulitple Peril | Commercial <br> (Non-Liab <br> Portion) | $\begin{gathered} \text { Commercial } \\ \text { Multiple Peril } \\ \text { (liability Portion) } \end{gathered}$ | Ocan $\begin{gathered}\text { Ocar } \\ \text { Natine }\end{gathered}$ | lmand | $\begin{gathered} \text { Medical } \\ \text { porosion } \\ \text { thabilinal } \\ \text { clains made } \end{gathered}$ | Workers Comp | Other liab lity occurrence | $\begin{gathered} \text { Other } \\ \text { iabil ty - } \\ \text { Claims Made } \end{gathered}$ | $\begin{gathered} \text { Excoss } \\ \text { Workersis } \\ \text { Convensa } \\ \text { on } \end{gathered}$ | $\begin{gathered} \text { Pooducts } \\ \text { iobulty } \\ \text { Ocourrence } \end{gathered}$ | $\begin{gathered} \text { Private } \\ \text { Passenger auto } \\ \text { no-fault } \end{gathered}$ | $\begin{gathered} \text { Other private } \\ \text { passenger auto } \\ \text { liab } \\ \hline \end{gathered}$ | Commercial auto no-fault | $\begin{gathered} \text { Other } \\ \text { commercial } \\ \text { auto liab } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Pavivate } \\ \begin{array}{c} \text { Rasiongeraut } \\ \text { physiala } \\ \text { damage } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \text { Commercial } \\ \text { Auto physical } \\ \text { damage } \end{gathered}$ | Fidelity | Suraty | $\underset{\substack{\text { Boiers } \\ \text { machinery }}}{ }$ | All Lnes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alamama |  |  |  | ${ }^{6}$ | - ${ }^{12}$ |  |  |  | ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Atarizona |  |  |  |  | 2 |  |  |  | 26 | 2 |  |  |  |  |  |  |  |  |  |  |  |  | ${ }_{34}$ |
| Arkansas Caltoria |  |  | 19 | 6 | ${ }^{26}$ |  |  | $\div$ | 1.906 ${ }^{4}$ | 80 |  | 762 | 8 |  | 6 |  | ${ }^{73}$ |  | 2 | 1 | 16 |  |  |
| Caliorma Colorado |  | $\because$ |  |  |  |  | $\cdots$ |  |  |  |  |  |  | - |  |  | ${ }_{8} 8$ |  |  |  |  |  | 2907 14 |
| Comneeticut | . | - | 19 | 12 | 57 |  |  | - | 15 | 32 |  |  |  |  | 70 |  |  |  |  |  |  |  |  |
| Delaw are |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forida |  | - | . | 3 | ${ }^{31}$ |  |  | . | 168 | 74 | 3 | 12 | ${ }^{8}$ |  | 1 |  | 167 |  | 3 |  |  |  | 472 |
| $\underset{\substack{\text { Georgia } \\ \text { Hawai }}}{ }$ |  |  |  |  |  |  |  |  | $\stackrel{29}{1}$ |  |  |  |  |  |  |  | 18 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | ${ }_{6}^{11}$ |  |  |  |  |  |  |  |  |  |  |  |  |  | 11 <br> 124 <br> 12 |
| , | - | $\cdots$ | - | - | 16 | $\div$ | $\cdots$ | . | ${ }_{3}^{69}$ | , |  |  | . | . | . | . | 39 1 |  |  | - |  |  |  |
| ${ }^{\text {bowa }}$ | - | - | - | - |  |  |  | - | 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\substack{\text { kansas } \\ \text { kentucky }}}$ |  |  |  |  | 3 |  |  |  | ${ }_{3}^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Louisiana Naine |  |  |  | ${ }^{1}$ | ${ }_{4}^{23}$ | ${ }^{6}$ |  |  | ${ }_{8}^{10}$ | ${ }_{2}^{7}$ |  |  | 4 |  | 69 |  | 17 <br> 5 |  |  |  |  |  |  |
| Maryland |  |  |  |  | ${ }_{3}^{4}$ |  |  |  | ${ }_{6}^{8}$ |  |  |  |  |  |  |  | 5 |  |  |  |  |  |  |
| Massachusets | - | $\stackrel{2}{2}$ | 16 | 2 | 18 |  | 1 | - | ${ }_{19}^{4}$ | ${ }^{13}$ | - |  |  | ${ }^{20}$ | 42 |  |  |  |  |  |  | - |  |
| $\pm$Minnesta <br> Msissisipi | - | $\div$ | - | 2 |  | $\because$ | $\cdots$ | - | ${ }_{4}^{4}$ | $\cdots$ | - | - | - |  | - |  |  |  |  |  |  | : |  |
| Msssssuri | $\cdots$ | $\cdots$ |  |  | 1 |  |  |  | ${ }_{7}$ |  |  |  |  |  |  |  | ${ }^{4}$ |  | 1 |  |  |  | 17 <br> 12 |
| Montana |  | . |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nebraska Nevada |  |  |  |  |  |  |  |  | 57 | ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| New Harsshire |  |  | ${ }_{58}^{3}$ |  |  |  |  |  |  |  |  |  |  |  | ${ }^{6}$ |  |  |  |  |  |  |  |  |
| New Jersey |  |  | ${ }^{58}$ | 32 | ${ }^{134}$ |  |  |  | ${ }^{224}$ | ${ }^{36}$ |  | 2 | 7 | ${ }^{29}$ | 32 |  | 108 | 29 |  |  | 1 |  |  |
| New York | ${ }^{3}$ | 1 | 345 | 104 | 1.309 | 3 |  | 8 | 459 | 629 |  |  | 11 |  | 2 | 44 | 301 |  |  |  | 4 | 10 | 3245 |
| Notrt Dakota |  | - | - |  |  |  |  | . |  |  |  |  |  |  |  |  |  | - |  | - |  |  |  |
|  | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ORateoman |  |  |  |  |  |  |  |  | ${ }^{6}$ | 4 |  |  |  |  |  |  |  |  | 2 |  |  |  |  |
| Pensyyvania Phoode sland |  |  |  | ${ }_{1}^{4}$ | ${ }^{22}$ |  |  |  | ${ }^{27}$ | 4 |  |  |  |  | 14 | 2 | 12 |  |  |  | 2 |  |  |
|  |  |  | 2 |  | ${ }^{2}$ |  |  |  | 17 | 4 |  |  |  |  | 14 |  | 1 |  |  |  |  |  | ${ }_{32}$ |
| Steuth Dakota |  |  |  |  | ${ }_{16}$ |  |  |  | ${ }_{10}$ | 4 |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{36}$ |
| Texas Ulah | - | - | 54 | $\stackrel{1}{+}$ | 11 |  | $\stackrel{1}{+}$ | - | $\frac{31}{5}$ | 14 | $\cdots$ |  |  |  |  | 1 | 55 |  |  | . | $\frac{13}{1}$ |  | $\frac{181}{6}$ |
| Vermont |  |  |  |  | 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Viriginia |  | . | - |  |  | $\cdot$ | - | - | 3 | 1 | . | - | - |  | 1 |  | ${ }_{14}^{7}$ |  |  |  |  |  |  |
| West Vivigina |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {Wisconsin }}^{\text {Whyoming }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{13}$ |  |  |
| Total | 10 | 3 | 524 | 174 | 1.721 |  |  | 8 | 3,191 | 956 | 14 | 777 | 43 | 52 | ${ }^{243}$ | 53 | 866 | 50 | ${ }^{15}$ |  | 57 | 12 | 8.784 |

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